

THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA

CENTRAL STATISTICAL AGENCY

REPORT ON

URBAN DISTRIBUTIVE TRADE SURVEY

2008/09 (2001 E.C.)

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PART I

INTRODUCTION AND OBJECTIVES OF THE SURVEY

1.1 Introduction

Distributive trade is the exchange of goods and services from the point of production to the point of consumption to satisfy human wants. It is the supply of material goods to consumers, through retailing and wholesaling or the act or process of buying, selling or exchanging goods and services at either wholesale or retail, within a country or between countries. This activity has been a constant part of human life and a vital element for the proper functioning of markets.

Any exchange of items of value between persons or companies for money is deal of distributive trade. When certain needed products / services are developed and / or offered, people trade money for those products or access to the services. This transaction speeds up the development of commodities by individuals and companies to profit from their trade, thus, making distributive trade more wide spread and one of the largest sectors of an economy.

The performance of distributive trade in Ethiopia has a major impact on the everyday lives of the citizens of the country. It engages a multitude of traders who provide the avenues for exchanging commodities and money between producers and consumers and transmit information from the final users to the producers on the trend in demand for and taste of the commodity. It also promotes new ideas, technologies, and investments through the prospect of making a profit.

The scale of turnover and employment opportunities rendered by distributive trade are two of the pivotal roles that have earned the sector a recognition by policy makers, researchers, traders, and others in the country. It is not disputable in the sense that it will even receive national prominence in the wake of the Growth and Transformation Plan and become an immediate domestic policy concern.

The role that distributive trade plays in a country's political, economic and social stability makes measures of the trade essential. Statistics collected on distributive trade are, therefore, required to be reliable by data users. To deal with this issue convincingly and dispel the doubts of users, information on distributive trade has to be collected using standard procedures of data collection.

With this principle in mind, the Central Statistical Agency (CSA) has provided statistical information on the country's distributive trade for the third time to alert policy interventionists on the changes taking place in this sector. As part of this task, this third sample survey of distributive trade for 2008/09 (2001 E.C) was conducted

to provide data on number of enterprises involved, magnitude of income, employment, value added, and other items of interest for the specified year.

Unlike its predecessors, the third survey excludes the service trade as per the guidance **of the International Recommendations for Distributive Trade Statistics, 2008, United Nations which recommends the service trade be dealt with separately**. Thus, in this survey, distributive trade corresponds to the wholesale and retail trade; repair of motor vehicles and motor cycles only. It includes the sale, maintenance and repair of motor vehicles and motorcycles; wholesale trade and commission trade, except of motor vehicles and motorcycles, and retail trade, except of motor vehicles and motorcycles. The survey results are presented in this bulletin and on other electronic media for data users.

The report comprises three parts. Part I contains Introduction and Objectives of the survey. Part II deals with survey methodology, data collection, and processing and Part III includes the survey results. Questionnaire is presented in Appendix I. Estimates of the standard errors with the corresponding coefficients of variations for key results of the survey are presented in Appendix II and the Estimation procedures and formulation of estimates of totals, and variance in Appendix III.

1.2 Objectives of the Survey

The general objective of Distributive Trade Sample Survey is to collect basic quantitative information on the country's trade that is essential for planning, policy formulation, monitoring and evaluation of the performance of the trade sector, ensure the smooth supply and distribution of commodities, and deal with the problems that crop up in the sector.

The specific objectives of Distributive Trade survey are to estimate the total number of enterprises involved, employment, income obtained, volume of trade, and other variables of interest. The specific objectives also enable to establish the number and distribution of enterprises in the regions and major towns of the country, the sector's contribution to the economy, the investment situation, etc. The report is based on enterprises dealing with wholesale and retail trade; repair of motor vehicles and motor cycles in the country and compiled at regional level.

PART II

SURVEY METHODOLOGY, DATA COLLECTION & PROCESSING

2.1 Scope and Coverage

The scope of distributive trade defined in this survey is wholesale and retail trade; repair of motor vehicles and motor cycles. The range of data items that the 2008/09 (2001 E.C) distributive trade sample survey comprises number of enterprises involved, employment, income obtained, volume of trade, distribution of enterprises in the regions and major towns of the country, the investment situation, and others within the distributive trade sector. Enterprises engaged in at least one or more of the activities of distributive trade were enumerated and data on the sector were acquired.

The 2010 distributive trade survey covered only urban parts of the country. Fifteen major urban centres (regional capitals and other major towns) and 106 other towns were covered in the survey. Totally 591 enumeration areas were planned to be covered in the survey and one EA was not covered for certain reasons. Thus, the survey succeeded to cover 590 EAS. A fresh list of housing units was prepared to identify trade enterprises eligible for the survey. All wholesale trade enterprises found in the sampled EA were covered by the survey where as 10 retail trade enterprises and 10 Motor vehicle repair & maintenance enterprises were covered in each sampled EA.

2.2 Sample design

The urban areas of the country were divided in to two broad categories. Regional capitals and big towns constitute one category where as other towns in the regions constitute the second category. The frame compiled from the 2009 small scale manufacturing survey and list of EAs from population census is used as a frame for this survey.

Category one (regional capitals and big towns)

This category consists of eleven regional capitals and four towns of the country. Each of them is considered to be the survey domain (reporting level) for which separate results are reported. Capitals and big towns included in this category are:-

- | | |
|-------------|-----------------|
| 1. Mekele | 9. Harar |
| 2. Asayita | 10. Addis Ababa |
| 3. Bahirdar | 11. Dire Dawa |
| 4. Nazreth | 12. Gonder |
| 5. Jijiga | 13. Dese |
| 6. Asosa | 14. Jimma |
| 7. Awasa | 15. Debre Zeit |
| 8. Gambela | |

For this category a three-stage stratified cluster sample design is used to select the samples in which the primary sampling units (PSUs) are the kebeles which are selected using systematic probability proportional to size sampling; size being number of trade enterprises obtained from the 2009 small scale industry survey. The secondary sampling units (SSUs) are the enumeration areas (EAs). EAs are selected by simple random sampling. Finally, at the third stage, establishments are selected systematically.

Category two (other towns)

This category consists of eight domains (reporting levels) of other towns that are not included in the first group, namely,

1. Tigray other towns
2. Afar other towns
3. Amhara other towns
4. Oromia other towns
5. Somali other towns
6. Benishangul-Gumuz other towns
7. SNNPR other towns
8. Gambella other towns

Three-stage stratified cluster sample design is adopted to select the sample from domains in category two. The PSUs are urban centers and they are selected using systematic probability proportional to size sampling; size being number of trade enterprises obtained from the 2009 small scale industry survey. The secondary sampling units are EAs that are selected using simple random sampling (SRS) method and the ultimate sampling units are the trade enterprises. In addition to the above categories survey results are produced for each regional capital, big towns, and other towns by combining the two categories in the region.

Planned and covered EAs in the survey

Category	Domain (reporting level)	EA Planned	EA Covered
Category One- major urban	Mekele	20	20
	Asayita	16	16
	Gonder	24	24
	Dese	20	20
	Bahirdar	20	20
	Bishoftu	20	20
	Adama	25	25
	Jimma	20	20
	Jijiga	16	16
	Asosa	15	15
	Hawasa	22	22
	Gambela	15	15
	Harar	24	24
	Addis Ababa	100	100
	Dire Dawa	24	24
Category Two- other urbans	Tigray Others	20	20
	Afar Others	20	20
	Amhara Others	36	36
	Oromia Others	50	49
	Somali Others	20	20
	Benishangul - Gumuz Others	16	16
	SNNP Others	34	34
	Gambela Others	14	14
	Total	591	590

2.3 Concepts and Definitions

Data items of distributive trade have to be distinctly defined and identified, so that the information about the items becomes accurate and useful. Stating data items and related terms is a prerequisite in the standard procedures of data collection and compilation. The purpose of using standard concepts and definitions is not only to provide quality data but also to ensure that the right items are enumerated and measured accurately to reflect the distributive trade situation.

Standard concepts and definitions used in a survey help to maintain consistent enumeration and measurement of variables of interest. To achieve this, the CSA communicates concepts and definitions to the field staff through training and instruction manuals. Thus, concepts and definitions used for the purpose of data collection during this survey included the following.

Enumeration Area (E.A): an enumeration area in the urban parts of the country is a locality that is, in most of the cases less than, and only in some cases equal to an **Urban Dwellers' Association (Kebele)** in geographical area and usually consists of 150-200 households. During the survey an E.A. was assigned to an enumerator.

Urban Centre: - is a locality with 2000 or more inhabitants. However, for the purpose of this survey, urban centre includes the following regardless of the number of inhabitants.

a) All administrative capitals

- i) Regional capitals
- ii) Zone capitals not included in (i)
- iii) Woreda capitals not included in (i) and (ii)
- iv) Localities with Urban Dwellers Associations not included in (i – iii)

b) Municipal towns not included in all of the above.

c) All localities which are not included either in 'a' or 'b' above having a population of 1000 or more and whose inhabitants are not primarily engaged in agriculture.

Household: a household may be either:

a) a one person household, that is a person who makes provisions for his own living without combining with any other person to form part of a multi- person household or

b) a multi-person household, that is, a group of two or more persons who live together and make common provisions for food and other essentials of living. The persons in the group may pool their incomes and have a common budget to a greater or lesser extent. They may be related or unrelated persons or a combination of both. These persons are taken as members of the household.

Distributive Trade: - is defined, for this survey, as an economic activity which includes wholesale and retail trade; repair of motor vehicles and motor cycles.

Productive activity: - is, for this survey, the act of selling or making available commodities/service (in whole or in part) to customers at the enterprise in cash or in kind.

Enterprise: - is an economic unit producing goods and services and owning assets, incurring liabilities and involving in economic activities and in transactions with other economic entities. It is an economic transactor with autonomy in financial and investment decision making as well as allocating resources for the production of goods and services. It may be engaged in one or more productive activities at one or more locations.

Wholesale trade: - is defined as the resale (sale without transformation) of new and used goods to retailers, businesses (industrial, commercial, institutional or professional users) and others.

Retail trade: - is defined as the resale (sale without transformation) of new and used goods mainly to the general public for personal or household consumption or utilization.

Repair of Motor Vehicles and Motorcycles: - is an economic activity which is part of distributive trade and includes sale of motor vehicles, maintenance and repair of motor vehicles, sale of motor vehicle parts and accessories, and sale, maintenance and repair of motorcycles and related parts and accessories.

Minor Repair: - is repair made to maintain the existing condition of fixed assets.

Work Permit (License): - is a legal document or certificate issued by a government office (Ministry of Trade and Industry, City Administration, etc.) as permission for the operation of an enterprise.

Partnership: - is a type of ownership where by an enterprise with legal status is run by more than one person. The responsibility / liability are equal for all the partners irrespective of their share.

Share Company: - is an enterprise with legal status and owned by five or more persons. A share can be transferred from one owner to another.

Private Limited Company (PLC):- is an enterprise with legal status owned by at least two and not more than 50 individuals. In order to transfer the share of a PLC a $\frac{3}{4}$ consensus (approval) of the share holders is required.

Cooperative: - is a union/group of more than one person or family where all members of the union centralise their money/assets and knowledge for and fully participate in the activity of the enterprise they own.

Book of Accounts: - is a ledger containing details of financial activities of an enterprise including the balance sheet. It is usually opened and closed at the beginning and end of the budget year of the enterprise respectively.

Initial Capital: - is capital that has been contributed by individual owner or share holders of an enterprise at the start of its operation. Initial capital can be assets or cash.

Machinery: - is any power driven instrument used in production, and service delivery, e.g. washing machines, electric power driven saw mill, welding instruments, bakery hardware, etc.

Hand tools and equipment: - are tools which are not power driven, e.g. shovel, axe, hammer, etc.

Persons engaged: - are workers taking part in the activity of the enterprise with or without payment. They can be family members, and apprentices. This concept includes permanent, contract, and temporary workers.

Employer: - a person who hires at least one employee for their enterprise. Anyone using hired labour for their enterprise and taking part in the productive activity is also included in this category.

Employee: - is any worker hired by an enterprise on permanent, contract, and temporary basis. The compensation could be in cash or in kind on a monthly, weekly, and or daily basis.

Number employed: - are all employees on the payroll including seasonal/ temporary workers.

Self employed worker: - is an individual who works in his own enterprise without hiring anyone. For this survey this concept/definition also includes Enterprises using family labour without payment.

Unpaid family worker: - is any family member of the owner of an enterprise working for the enterprise without payment.

Apprentice: - includes workers working to gain experience with or without payment.

Permanent employee: - is a worker hired by an enterprise on salary basis to work for unlimited period of time.

Contract worker: - is a worker hired by an enterprise on written agreement to work for a limited period of time. However, his tenure could be extended or terminated depending on the agreement.

Temporary worker: - a worker hired on verbal agreement between himself and the enterprise to work for certain days or months. His compensation could be on a daily, weekly, or monthly basis.

Wages and Salaries: - are compensations made to employees in cash or in kind during the reference year for the work done for the enterprise.

Fixed assets: - are assets with a productive life of one year or more, which are intended for the use of distributive trade activity/enterprises.

Revenue from sales: - is the total sales value of all goods and services during the reference year valued at market price.

Gross value of income: - is the sales value of all products and services, rent of machinery and equipment, the net change in stocks between the beginning and end of the reference period in the value of merchandise goods and the value of work in progress and other income.

Intermediate cost: - is the cost of raw materials/merchandise goods, cost of energy and other costs of items consumed / sold.

Value Added (in the National Account Concept, at Factor Cost): - is the difference between the gross value of income and total intermediate costs and indirect taxes.

Operating Surplus: - is defined here as the difference between values added in the national account concept at factor cost and total wages and salaries and employees' benefits.

2.4 Organization of Field Work

The conduct of a survey cannot be executed without the arrangement of fieldwork. In recognition of this, the organization of fieldwork for this survey has been entrusted to the 25 Branch Statistical Offices spread across the regions. All Branch Offices took part in the survey execution especially in recruiting the enumerators, participating in the first stage training, organizing the 2nd stage training, assigning the field staff to their sites of enumeration, supervising the data collection and retrieving completed questionnaires and submitting them to the Head Office for data processing.

The Branch Offices were also responsible for administering the financial and logistic aspects of the survey within their areas of operation. A total of 621 enumerators, 125 field supervisors, 25 coordinators and 40 statisticians were involved in the data collection where on the average one supervisor was assigned to five enumeration areas for supervision of data collection. All the enumerators were supplied with the necessary survey equipment after the completion of the training to ensure the smooth operation of the survey. To facilitate the data collection activities, about 60 four-wheel drive vehicles were used.

2.5 Training of Field Staff

The execution of a survey and quality of data acquired from the survey highly depend on the type of training given to the enumerators and supervisors and the consequent understanding of the tasks to be performed and the standard procedures to be followed by the enumerators and supervisors in the survey undertaking. The quality and completeness of data are ensured when the training meets its objective of producing responsible and fervent enumerators and supervisors.

In light of this point, the training was given to the field staff in two stages. The first stage training, which took place at the Head Quarters of CSA and lasted 7 days targeted staff from the Head Office, statisticians and senior field supervisors from Branch Statistical Offices. The staff that took part in the first stage training was then assigned to conduct similar training for the enumerators and other supervisors for 10 days in all the twenty- five Branch Statistical Offices distributed across the country.

In the training, the field staff was given detailed classroom instruction on interviewing procedures, how to collect, edit and code data, and verify them, etc. The training also included demonstrations and classroom exercises to reinforce their understanding of concepts, definitions and theories discussed in the classroom with regard to interviewing methods, data collection, and other related activities.

2.6 Method of Data Collection

The distributive trade data for the year 2008/09(2001 E.C) was collected from enterprises in urban centres by interviewing the selected enterprises and recording the data to obtain the required information on activities of distributive trade. The data obtained were recorded in a set of forms designed for this purpose.

For this purpose an enumerator was assigned to a randomly selected enumeration area (EA) to list the entire housing units consisting of enterprises and households with the help of an EA map which was prepared for the 2007 Population and Housing Census and later updated to include changes that occurred since the census.

In order to identify the enterprises engaged in distributive trade activity to be surveyed, the following tasks were performed in the order they appear.

- i) All housing units (dwelling and non dwelling) were listed.
- ii) Among the housing units listed only those conducting distributive trade activity (enterprises) were screened out.
- iii) The screened enterprises were then categorized into three groups namely, wholesale trade, retail trade, and Motor vehicles and motorcycles sales and repair.

The reference year for the survey was 2008/09 (2001 E.C) despite the fact that the survey was conducted in April, 2009/10 (2002 E.C).

2.7 DATA PROCESSING

a) Editing, Coding and Verification

Statistical data editing plays an important role in ensuring the quality of the collected survey data. It minimizes the effects of errors introduced while collecting data in the field, hence the need for data editing, coding and verification. Although coding and editing are done by the enumerators and supervisors in the field, respectively, verification of this task is also done at the Head Office comprehensively.

An editing, coding and verification instruction manual was prepared and reproduced for this purpose. Then 30 editors-coders and verifiers were trained for one day in editing, coding and verification using the aforementioned manual as a reference and teaching aid. The completed questionnaires were edited, coded and later verified on a 100 % basis before the questionnaires were passed over to the data entry unit. The editing, coding and verification exercise of all questionnaires took 20 days.

b) Data Entry, Cleaning and Tabulation

Before data entry, the Business Statistics Directorate of the CSA prepared edit specification for the survey for use on personal computers for data consistency checking purposes. The data on the edited and coded questionnaires were then entered into personal computers. The data were then checked and cleaned using the edit specifications prepared earlier for this purpose. The data entry operation involved about 20 data encoders and it took 15 days to finish the job. Finally, summarization of the data was done on personal computers to produce statistical tables as per the tabulation plan.

PART III

SUMMARY OF SURVEY RESULTS

3.1 Description of Results

The sound performance of distributive trade warrants a steady supply and distribution of commodities. This accomplishment in trade does not only signify the availability and demand for products and service at affordable prices in the market, but also heralds a positive aspect of the economy. In regard to this, collective efforts are being geared to ensuring reliable supply and distribution of products and services of the desired level/quality at reasonable prices so that stability in the economy is maintained.

The major distributive trade items on which data are collected are number & type of trade enterprises & commodities involved in the business of distributive trade; proprietorship, age, & distribution of enterprises; initial capital, practice of keeping book of accounts, number of persons engaged, & remuneration of employees; value of goods purchased, operating cost of enterprises, investment, value of fixed assets, fixed capital formation, gross value of income, value added, etc.

In the statistical tables, these data items are categorized into various groups for simplicity of description, clarity, and comparison purposes. In this regard, the following statistical tables attempt to paint a picture of the functioning of distributive trade in Ethiopia.

Table 1 shows the number and distribution of distributive trade enterprises in 2008/09 (2001 E.F.Y.) The estimated number of wholesale enterprises for the year indicated was 12,094 about five percent of all distributive trade enterprises. This is 0.2% more than that of the 2001/02 corresponding estimate. The number of retail enterprises reported was also more than 247,000, about 94% of all enterprises. This demonstrates that most of the distributive trade enterprises were engaged in retail trade. This is 57.6% more than the 2001/02 parallel estimate. More than 4,000 of the trade enterprises, higher than one percent, were reported to be dealing with motor vehicles sales, repair & maintenance. More detailed information is portrayed in the table.

Distributive Trade Enterprises

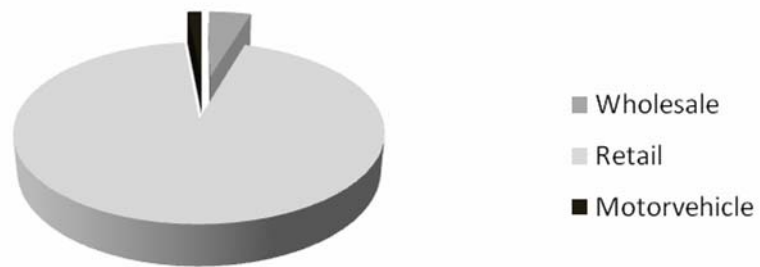


Table 2 illustrates the number & distribution of wholesale trade enterprises by type and region. Of all wholesale enterprises 69.5% were reported to be domestic wholesalers and 27.1% were importers. The remaining percent was spread over exporters, exporters & importers, and others. The number of domestic wholesalers for 2008/09 was 20.7% less than that of 2001/02 similar result while the number of exporters and importers for 2008/09 was 989.5% and 603% greater than that of 2001/02 equivalent estimate, respectively. The regional distribution is depicted in more detail in the table.

Table 3 presents the number and distribution of motor vehicles sales, and maintenance enterprises by region and type. More than 46.9% of these enterprises were reported to be dealing with motor vehicle maintenance, 26.7%, and 21.7% dealt with motor cycles' sales and maintenance, and motor vehicles spare parts sales, respectively. Regional breakdowns and further information are given in the table.

Table 4 portrays the number and distribution of wholesale enterprises by commodity group and proprietorship. It shows that 44.6% and 29.6% of the wholesale enterprises were involved in food, beverage, and tobacco; and agricultural raw materials and live animals' wholesale trade, respectively. More than 85.6% of the wholesale enterprises were individually owned.

Table 5 reveals the number and distribution of retail trade enterprises by commodity group and proprietorship. It shows that 51%, 11.4%, and 8.2% of the retail trade enterprises were involved in food; pharmaceutical & medical goods, cosmetic and toilet articles; clothing, foot wear, and leather articles retail trade, respectively. More than 96.4% of the retail trade enterprises were individually owned.

Table 6 demonstrates the number and distribution of motor vehicles' sales and maintenance enterprises by commodity group and proprietorship. More than 46.9% and 26.6% of the enterprises were engaged in motor vehicles maintenance, and

motor cycles & spare parts sales and maintenance, respectively. More than 92% of these enterprises were individually owned.

Table 7 describes the number and distribution of wholesale enterprises by commodity group and age of enterprises. It indicates the demography of distributive trade enterprises. More than 44.6% and 29.6% of the wholesale enterprises were reported to be dealers of food, beverage, tobacco; and agricultural raw materials and live animals' wholesale, respectively. More than 57.7% and 17.5% of the wholesale enterprises were between 1 & 5, and 6 & 10 years old, respectively.

Table 8 describes the number and distribution of retail trade enterprises by commodity group and age of enterprises. More than 51.0%, 11.4%, and 8.2% of the retail trade enterprises were reported to be engaged in food; pharmaceutical & medical goods, cosmetic and toilet articles; clothing, foot wear, and leather articles retail trade, respectively. More than 66.9% and 13.7% of the retail enterprises were between 1 & 5, and 6 & 10 years old, respectively.

Tables 9, 10, 11, and 12 illustrate similar demographic trend of enterprises to that of Table 8.

Table 13 indicates the number and distribution of distributive trade enterprises reporting disruption of business by reason and type of enterprise. Of all wholesale enterprises reporting disruption of work 24.4%, and 22.9% reported that the disruption was caused by personal reasons and seasonality of business, respectively, while 35.8% of the retail trade enterprises said the problem on their part was caused by seasonality of business. More than 28.6% and 44.6% of the motor vehicles enterprises said that the disruption was caused by personal reasons and others in the same order.

Tables 14, 15, and 16 show the number and distribution of trade enterprises by proprietorship and region similar to that described above in Tables 4, 5, and 6. The details are better illustrated in the tables themselves.

Table 17 indicates the distribution of initial capital of wholesale enterprises by region and proprietorship. Of the total reported initial capital of more than 461 million 53.5% was reported for individual proprietorship, 17.1% for private limited and 14.3% for partnership. The initial capital of wholesale enterprises reported for 2008/09 is 34.3% less than the analogous data for 2001/02. The regional distribution is displayed in the table.

Table 18 presents the same information as in Table 17 for retail trade enterprises. Of the total reported initial capital of more than two billion 85.0% was reported for individual proprietorship. The initial capital of retail trade enterprises reported for

2008/09 is 72.3% more than the analogous data for 2001/02. Similarly, the regional distribution is displayed in the table.

Table 19 presents the same information as in Table 18 for motor vehicles sales & repair enterprises. Of the total reported initial capital of more than 87 million 59.5% was reported for individual proprietorship, and 38.7% for partnership. The regional distribution is displayed in the table in a similar fashion.

Table 20 depicts the number and distribution of individually owned trade enterprises by region, enterprise, and sex of owner. Of all (263,218) trade enterprises 69.2% is owned by males and 30.8% by females. A more or less similar percentage (trend) of ownership by sex is observed in the retail trade enterprise alone.

Table 21 exhibits number and distribution of wholesale trade enterprises by region and practice of keeping book of accounts. Of all (12,094) wholesale enterprises 72.6% did not keep any book of accounts. More than 13.9% and 13.4% had incomplete and complete book of accounts in that order. The number of wholesale enterprises with complete book of accounts in 2008/09 has increased by 80.6% compared with the equivalent of 2001/02.

Table 22 paints the same picture as Table 21 for retail trade enterprises. Out of all (247,049) retail trade enterprises 90.3% did not have any book of accounts. Only 6.2% and 3.6% had incomplete and complete book of accounts in the same order. The number of retail trade enterprises with complete book of accounts in 2008/09 has increased by 877.6% compared with the corresponding result of 2001/02.

Table 23 displays the same pattern of keeping book of accounts in the motor vehicle sales repair enterprises as in tables 21 and 22. The table offers more details.

Table 24 reveals similar pattern of keeping book of accounts in the wholesale, retail, and motor vehicle sales & repair enterprises by proprietorship. The same trend of keeping book of accounts by the different proprietors is observed in the table as in the above tables. More detailed illustrations are given by the table.

Table 25 discloses the number and distribution of distributive trade enterprises by type and nationality of share holders. Almost all (99.9%) of the capital in wholesale, 99.8% of the capital in retail trade, and 98.4% of the capital in motor vehicle sales & repair enterprises is entirely owned by Ethiopians.

Table 26 shows the number and distribution of persons engaged in wholesale trade by region, work status and sex. About 22,000 persons were permanently employed in the wholesale enterprises in 2008/09 of which about 15,000 were males. The total permanently employed workforce excluding seasonal / temporary workers involved in the wholesale business was estimated to be more than 42,000 of which about

20,000 were unpaid family workers excluding apprentice & seasonal workers. More details are provided in the table.

Table 27 also gives the same information as Table 26 on retail trade enterprises. About 40,000 persons were permanently employed in the retail trade enterprises in 2008/09 of which about 27,000 were males. The total workforce involved in the retail trade business was estimated to be more than 413,000 of which about 374,000 were unpaid family workers excluding apprentice & seasonal workers. The number of family workers, and permanent employees engaged in retail trade in 2008/09 increased by 48.7% and 34.2% over the corresponding figures for 2001/02 in the same order. Further details are afforded by the table.

Table 28 shows the number and distribution of persons engaged in motor vehicle sales & repair enterprises by region, work status and sex. More than 23,000 persons were permanently employed in the motor vehicle sales & repair enterprises in 2008/09 of which more than 19,000 were males. The total workforce involved in the motor vehicle sales & repair business was estimated to be more than 28,000 of which about 5,000 were unpaid family workers excluding apprentice & seasonal workers. More details are provided in the table.

Table 29 presents the amount of payments made to employees by type of trade enterprise and region. The salaries and wages paid to employees and seasonal workers by the wholesale trade enterprise totalled more than 75 million Birr in 2008/09 exceeding the parallel figure for 2001/02 by 9.4%. The similar remuneration given to employees by the retail trade enterprises in the same year amounted to more than 252 million Birr 276.5% more than the corresponding amount for 2001/02. The motor vehicle sales & repair enterprises paid more than 78 million to their employees and seasonal workers in 2008/09. More details are available in the table.

Tables 30, 31, and 32 illustrate the value of goods purchased for sale by commodity group and supplier. As indicated in the tables, the value of goods purchased for sale from producers by wholesale trade enterprises is almost half of the total value of goods purchased from all suppliers. As to the retail trade enterprises, purchases valued at more than half of the total value of all goods for sale were purchased from wholesalers. Most of the purchases made by motor vehicle and repair enterprises were from suppliers other than producers and wholesalers. The value of these transactions carried out in 2008/09 is much greater than the same transaction performed in 2001/02.

Table 33 portrays operating cost of distributive trade enterprises by expenditure and enterprise type. During the survey year 55.8% of the wholesale enterprises' operating cost went for transport, 11.1% for house rent, and 10.2% for insurance,

interest and bank services. The retail trade enterprises spent 37.2% of their expenditure on transport, 24.8% on house rent, and 16.3% on energy. The motor vehicle sales and repair enterprises spent 28.7% of their expenses on house rent, 23.0% on transport, and 13.6% on energy. The operating cost of wholesale and retail trade enterprise in 2008/09 increased by 15.1%, and 426.3% over the corresponding expenses for 2001/02 in the same order.

Table 34 presents investment by enterprises in 2008/09. The table indicates that 20.1% of the investment was in fixed assets while the remaining was working capital. The retail trade enterprises accounted for 74.4% of the total investment in fixed assets by all distributive trade enterprises. The investment made by wholesale enterprise in 2008/09 was twice the parallel for 2001/02, and that of the retail trade enterprises increased almost 14 fold for the same years.

Table 35 shows payable and receivable accounts by enterprise in the beginning and end of year.

Table 36 demonstrates the value of fixed assets owned by the trade enterprises under study. The value of buildings accounted for 72.6% of all fixed assets owned by the enterprises of which 53.2% was that of the retail trade enterprises. The value of fixed assets of wholesale enterprises in 2008/09 decreased by 57.6% from that of 2001/02 while the retail trade enterprises' value of fixed assets increased by 206.5% for the same years.

Table 37 depicts net fixed capital formation accumulated by the enterprises. Of the total capital formed by the three enterprises 78.2% was made by retail trade enterprises, 12.2% by wholesale enterprises and the remaining by the motor vehicle sales & repair enterprise. The capital formation made by wholesale enterprises in 2008/09 decreased by 57.5% from that of 2001/02 while the retail trade enterprises' capital formation increased by 190.4% for the same years.

Tables 38, 39, and 40 show the sales income of the distributive trade enterprises surveyed in 2008/09. Of the total income of all the three enterprises 60.3% was that of retail trade enterprises, 32.0% that of wholesale enterprises and the remaining was that of motor vehicle sales & repair enterprises. The sales income earned by both wholesale and retail trade enterprises in 2008/09 increased by 215.7%, and 554.9% over that of 2001/02, respectively.

Tables 41, 42, and 43 portray the gross value of income and its distribution by region and enterprises. Wholesale, retail, and motor vehicle sales & repair enterprises made up 60.5%, 31.9%, and 7.6% of all the income earned from distributive trade, respectively. The gross value of income received by wholesale and retail trade

enterprises in 2008/09 increased by 217.2%, and 561.1% over that of 2001/02 in the same order.

Tables 44, 45, and 46 demonstrate the same pattern/trend of distribution of gross value of income by enterprises as in tables 41, 42, and 43 but by commodity group. More than 67.0% of the total income made by wholesale enterprises was drawn from sales of agricultural raw materials and live animals and 36.2% of the gross value of income acquired by retail trade enterprises was derived from the sale of food items.

Table 47 points out the value added in the national account concept by distributive trade enterprises. Of all the value added (more than 30 billion Birr) by the enterprises 46.4% was contributed by wholesale enterprises, 41.0% by retail trade enterprises, and the remaining 12.6% by motor vehicle sales & repair enterprises. A similar trend is also displayed by operating surplus. The value added by wholesale and retail trade enterprises in 2008/09 increased by 1845.5%, and 915.3% over the corresponding value for 2001/02 in the same order. The operating surplus also shows a similar pattern of percentage increase for the same years.

Tables 48 – 53 indicate the number of enterprises reporting problems and their intentions (plans) and the support they are seeking by type. Further details are available in the tables.

3.2 Statistical Tables (Tables 1-53)

Table 1 - Number and Percentage Distribution of Trade Enterprises by Region and Type, 2001 E.F.Y. (2008/09)

Region	Wholesale		Retail		Motor Vehicles		Total	
	Number	%	Number	%	Number	%	Number	%
Tigray	729	3.28	21,285	95.67	234	1.05	22,248	100.00
Mekele	100	1.47	6,481	95.10	234	3.44	6,816	100.00
Other towns	629	4.07	14,804	95.93	-	-	15,432	100.00
Afar	55	1.75	3,082	98.19	2	0.06	3,139	100.00
Asayita	20	5.90	316	93.55	2	0.55	338	100.00
Other towns	35	1.25	2,765	98.75	-	-	2,800	100.00
Amhara	2,674	4.52	56,284	95.04	263	0.44	59,221	100.00
Bahir Dar	33	1.30	2,492	98.29	10	0.40	2,535	100.00
Gonder	64	1.07	5,831	98.17	45	0.76	5,940	100.00
Dessie	48	1.84	2,452	94.95	83	3.21	2,582	100.00
Other towns	2,530	5.25	45,509	94.49	125	0.26	48,164	100.00
Oromia	3,909	6.36	56,913	92.65	608	0.99	61,430	100.00
Nazareth	5	0.15	3,428	98.55	45	1.30	3,479	100.00
Jimma	25	1.09	2,197	97.42	33	1.48	2,255	100.00
Debre Zeit	64	4.07	1,479	94.64	20	1.29	1,563	100.00
Other towns	3,816	7.05	49,808	92.01	509	0.94	54,133	100.00
Somali	278	1.76	15,468	97.54	112	0.71	15,859	100.00
Jijiga	111	4.28	2,369	91.39	112	4.33	2,592	100.00
Other towns	167	1.26	13,099	98.74	-	-	13,266	100.00
Benishangul	183	9.38	1,770	90.56	1	0.07	1,954	100.00
Asosa	16	3.44	445	96.27	1	0.29	463	100.00
Other towns	167	11.22	1,324	88.78	-	-	1,492	100.00
SNNPR	1,525	4.17	34,938	95.48	128	0.35	36,591	100.00
Awasa	45	1.85	2,361	97.02	28	1.13	2,433	100.00
Other towns	1,480	4.33	32,577	95.37	101	0.30	34,158	100.00
Gambela	17	0.58	3,000	99.10	10	0.33	3,028	100.00
Gambela	10	2.04	491	96.03	10	1.93	511	100.00
Other towns	7	0.28	2,510	99.72	-	-	2,517	100.00
Harari	105	6.42	1,429	86.97	109	6.62	1,643	100.00
Addis Ababa	1,363	2.53	49,870	92.68	2,576	4.79	53,808	100.00
Dire Dawa	1,254	29.18	3,012	70.08	32	0.74	4,298	100.00
Total	12,094	4.59	247,049	93.86	4,075	1.55	263,218	100.00

Table 2 - Number and Percentage Distribution of Wholesale Trade Enterprises by Region and Type, 2001 E.F.Y. (2008/09)

Region	Domestic wholesalers		Exporters		Importers		Exporters & Importers		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	423	58.02	-	-	248	34.01	-	-	58	7.98	729	100.00
Mekele	42	41.92	-	-	-	-	-	-	58	58.08	100	100.00
Other towns	381	60.58	-	-	248	39.42	-	-	-	-	629	100.00
Afar	12	22.20	6	10.10	37	67.70	-	-	-	-	55	100.00
Asayita	7	33.32	-	-	13	66.68	-	-	-	-	20	100.00
Other towns	6	15.86	6	15.86	24	68.29	-	-	-	-	35	100.00
Amhara	2,330	87.14	-	-	314	11.72	23	0.85	8	0.29	2,674	100.00
Bahir Dar	31	92.35	-	-	3	7.65	-	-	-	-	33	100.00
Gonder	26	40.87	-	-	15	23.50	23	35.64	-	-	64	100.00
Dessie	36	76.35	-	-	4	7.53	-	-	8	16.13	48	100.00
Other towns	2,238	88.44	-	-	293	11.56	-	-	-	-	2,530	100.00
Oromia	2,913	74.52	122	3.13	846	21.64	-	-	28	0.72	3,909	100.00
Nazareth	-	-	-	-	5	100.00	-	-	-	-	5	100.00
Jimma	16	67.01	-	-	8	32.99	-	-	-	-	25	100.00
Debre Zeit	36	56.00	-	-	-	-	-	-	28	44.00	64	100.00
Other towns	2,861	74.98	122	3.20	832	21.82	-	-	-	-	3,816	100.00
Somali	102	36.58	-	-	177	63.42	-	-	-	-	278	100.00
Jijiga	97	86.96	-	-	14	13.04	-	-	-	-	111	100.00
Other towns	5	3.17	-	-	162	96.83	-	-	-	-	167	100.00
Benishangul	118	64.37	-	-	65	35.63	-	-	-	-	183	100.00
Asosa	9	56.06	-	-	7	43.94	-	-	-	-	16	100.00
Other towns	109	65.16	-	-	58	34.84	-	-	-	-	167	100.00
SNNPR	751	49.28	-	-	773	50.72	-	-	-	-	1,525	100.00
Awasa	21	46.31	-	-	24	53.69	-	-	-	-	45	100.00
Other towns	731	49.37	-	-	749	50.63	-	-	-	-	1,480	100.00
Gambela	17	100.00	-	-	-	-	-	-	-	-	17	100.00
Gambela	10	100.00	-	-	-	-	-	-	-	-	10	100.00
Other towns	7	100.00	-	-	-	-	-	-	-	-	7	100.00
Harari	54	51.31	-	-	49	46.79	-	-	2	1.90	105	100.00
Addis Ababa	554	40.64	68	4.95	682	50.07	47	3.47	12	0.87	1,363	100.00
Dire Dawa	1,125	89.70	12	0.95	84	6.72	3	0.21	30	2.43	1,254	100.00
Total	8,400	69.46	207	1.71	3,276	27.09	73	0.60	138	1.14	12,094	100.00

Table 3 - Number and Percentage Distribution of Motor Vehicles Sales & Maintenance Enterprises by Region and Type, 2001 E.F.Y. (2008/09)

Region	Motor vehicle sales		Motor vehicle maintenance		Motor vehicle spare parts sales		Motor cycles sales & maintenance		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	-	-	54	23.27	14	5.98	126	53.78	40	16.98	234	100.00
Mekele	-	-	54	23.27	14	5.98	126	53.78	40	16.98	234	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-
Afar	-	-	2	100.00	-	-	-	-	-	-	2	100.00
Asayita	-	-	2	100.00	-	-	-	-	-	-	2	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-
Amhara	-	-	96	36.38	16	5.92	132	50.35	19	7.35	263	100.00
Bahir Dar	-	-	-	-	-	-	8	75.22	3	24.78	10	100.00
Gonder	-	-	45	100.00	-	-	-	-	-	-	45	100.00
Dessie	-	-	50	60.91	16	18.79	-	-	17	20.30	83	100.00
Other towns	-	-	-	-	-	-	125	100.00	-	-	125	100.00
Oromia	-	-	559	91.99	7	1.19	5	0.87	36	5.94	608	100.00
Nazareth	-	-	30	66.43	7	16.00	5	11.71	3	5.86	45	100.00
Jimma	-	-	-	-	-	-	-	-	33	100.00	33	100.00
Debre Zeit	-	-	20	100.00	-	-	-	-	-	-	20	100.00
Other towns	-	-	509	100.00	-	-	-	-	-	-	509	100.00
Somali	-	-	51	45.60	32	28.49	29	25.91	-	-	112	100.00
Jijiga	-	-	51	45.60	32	28.49	29	25.91	-	-	112	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-
Benishangul	-	-	1	100.00	-	-	-	-	-	-	1	100.00
Asosa	-	-	1	100.00	-	-	-	-	-	-	1	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-
SNNPR	-	-	101	78.56	11	8.58	17	12.86	-	-	128	100.00
Awasa	-	-	-	-	11	40.01	17	59.99	-	-	28	100.00
Other towns	-	-	101	100.00	-	-	-	-	-	-	101	100.00
Gambela	-	-	5	50.00	5	50.00	-	-	-	-	10	100.00
Gambela	-	-	5	50.00	5	50.00	-	-	-	-	10	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-
Harari	1	0.92	35	32.62	3	2.76	69	63.70	-	-	109	100.00
Addis Ababa	57	2.22	998	38.75	777	30.16	709	27.53	35	1.35	2,576	100.00
Dire Dawa	-	-	12	37.12	20	62.88	-	-	-	-	32	100.00
Total	58	1.42	1,915	46.99	885	21.71	1,088	26.69	130	3.19	4,075	100.00

Table 4 - Number and Percentage Distribution of Wholesale Trade Enterprises by Commodity and Proprietorship, 2001 E.F.Y. (2008/09)

Commodity	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Wholesale agents and brokers except for motor vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agricultural raw materials and live animals	2,983	83.43	398	11.13	-	-	-	-	-	-	141	3.95	54	1.50	3,576	100.00
Food, beverages, and tobacco	4,891	90.62	306	5.67	36	0.66	8	0.15	149	2.76	4	0.07	4	0.08	5,398	100.00
Chat	34	73.95	-	-	12	26.05	-	-	-	-	-	-	-	-	46	100.00
Textile, clothing, and footwear	179	50.68	165	46.74	-	-	9	2.58	-	-	-	-	-	-	353	100.00
Other household goods	125	63.10	-	-	-	-	73	36.90	-	-	-	-	-	-	199	100.00
Computers, computer peripheral equipment and software	33	34.03	-	-	-	-	63	65.97	-	-	-	-	-	-	96	100.00
Electronic, and telecommunications equipment and parts	119	74.60	34	21.59	-	-	6	3.81	-	-	-	-	-	-	160	100.00
Agricultural machinery, equipment and supplies	8	15.25	-	-	-	-	43	84.75	-	-	-	-	-	-	50	100.00
Other machinery and equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Solid, liquid, gaseous fuels and related products	218	93.84	11	4.93	-	-	3	1.23	-	-	-	-	-	-	232	100.00
Metals and metal ores	8	100.00	-	-	-	-	-	-	-	-	-	-	-	-	8	100.00
Construction materials, hardware, plumbing and heating equipment and supplies	73	66.04	26	23.30	4	3.66	8	6.99	-	-	-	-	-	-	110	100.00
Waste and scrap and other products n.e.c.	375	100.00	-	-	-	-	-	-	-	-	-	-	-	-	375	100.00
Others	1,315	88.16	60	4.05	10	0.69	11	0.77	-	-	95	6.34	-	-	1,492	100.00
Total	10,360	85.67	1,001	8.28	62	0.51	225	1.86	149	1.23	239	1.98	58	0.48	12,094	100.00

Table 5 - Number and Percentage Distribution of Retail Trade Enterprises by Commodity and Proprietorship, 2001 E.F.Y. (2008/09)

Commodity	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Food	121,249	96.14	2,885	2.29	780	0.62	-	-	-	-	1,183	0.94	18	0.01	126,115	100.00
Beverages	16,556	94.88	604	3.46	-	-	-	-	7	0.04	284	1.62	-	-	17,450	100.00
Tobacco	13,598	98.79	133	0.97	-	-	33	0.24	-	-	-	-	-	-	13,764	100.00
Chat	5,238	99.12	47	0.88	-	-	-	-	-	-	-	-	-	-	5,284	100.00
Automotive fuel	4,655	99.06	44	0.94	-	-	-	-	-	-	-	-	-	-	4,699	100.00
Computers, peripheral units, software,telecommunications equipment	2,515	93.81	100	3.71	-	-	67	2.48	-	-	-	-	-	-	2,681	100.00
Audio and video	620	100.00	-	-	-	-	-	-	-	-	-	-	-	-	620	100.00
Textile	4,185	87.84	576	12.09	-	-	-	-	-	-	4	0.07	-	-	4,765	100.00
Hardware, paints, and glass	2,693	89.82	-	-	-	-	-	-	-	-	305	10.18	-	-	2,998	100.00
Carpets, Rugs, wall, and floor coverings	229	100.00	-	-	-	-	-	-	-	-	-	-	-	-	229	100.00
Electrical household appliances, furniture, lighting equipment, and other household articles	2,369	97.44	62	2.56	-	-	-	-	-	-	-	-	-	-	2,431	100.00
Books, newspapers, and Stationery	1,266	88.77	28	1.96	-	-	85	5.95	-	-	9	0.63	38	2.68	1,426	100.00
Music and video recordings	1,107	100.00	-	-	-	-	-	-	-	-	-	-	-	-	1,107	100.00
Sporting equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Games and toys	101	100.00	-	-	-	-	-	-	-	-	-	-	-	-	101	100.00
Clothing, footwear, and leather articles	19,564	96.84	602	2.98	-	-	37	0.18	-	-	-	-	-	-	20,204	100.00
Pharmaceutical and medical goods,cosmetic and toilet articles	27,855	98.68	254	0.90	-	-	118	0.42	-	-	-	-	-	-	28,228	100.00
Others not included in the above two	7,229	94.94	127	1.66	-	-	-	-	33	0.44	9	0.12	217	2.84	7,615	100.00
Second hand goods	557	99.31	4	0.69	-	-	-	-	-	-	-	-	-	-	561	100.00
Others	6,766	99.91	-	-	-	-	-	-	-	-	6	0.09	-	-	6,772	100.00
Total	238,352	96.48	5,465	2.21	780	0.32	339	0.14	40	0.02	1,799	0.73	273	0.11	247,049	100.00

Table 6 - Number and Percentage Distribution of Motor vehicles Sales & Maintenance Enterprises by Commodity and Proprietorship, 2001 E.F.Y. (2008/09)

Commodity	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Motor vehicle sales	33	56.64	-	-	-	-	25	43.36	-	-	-	-	-	-	58	100.00
Motor vehicle maintenance	1,814	94.72	101	5.28	-	-	-	-	-	-	-	-	-	-	1,915	100.00
Motor vehicle spare parts sales	841	95.02	43	4.87	-	-	1	0.11	-	-	-	-	-	-	885	100.00
Motor cycles & spare parts sales maintenance	935	85.99	82	7.55	33	3.03	-	-	-	-	3	0.24	35	3.19	1,088	100.00
Others	130	100.00	-	-	-	-	-	-	-	-	-	-	-	-	130	100.00
Total	3,752	92.08	226	5.55	33	0.81	26	0.64	-	-	3	0.07	35	0.85	4,075	100.00

Table 7 - Number and Percentage Distribution of Wholesale Trade Enterprises by Commodity and Age, 2001 E.F.Y. (2008/09)

Commodity	Less than 1 year		1 - 5 years		6 - 10 years		11 - 15 years		16 - 20 years		21+ years		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Wholesale agents and brokers except for motor vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agricultural raw materials and live animals	186	5.21	2,272	63.53	649	18.15	400	11.19	44	1.23	25	0.70	3,576	100.00
Food, beverages, and tobacco	582	10.79	2,730	50.58	1,015	18.79	679	12.57	232	4.30	160	2.96	5,398	100.00
Chat	-	-	23	51.26	8	18.58	2	4.11	12	26.05	-	-	46	100.00
Textile, clothing, and footwear	-	-	258	73.17	89	25.11	3	0.86	-	-	3	0.86	353	100.00
Other household goods	14	7.04	132	66.54	47	23.62	3	1.53	-	-	3	1.27	199	100.00
Computers, computer peripheral equipment and software	-	-	96	100.00	-	-	-	-	-	-	-	-	96	100.00
Electronic, and telecommunications equipment and parts	-	-	72	45.20	79	49.30	3	1.79	-	-	6	3.70	160	100.00
Agricultural machinery, equipment and supplies	-	-	8	15.25	43	84.75	-	-	-	-	-	-	50	100.00
Other machinery and equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Solid, liquid, gaseous fuels and related products	107	46.15	111	47.69	11	4.93	3	1.23	-	-	-	-	232	100.00
Metals and metal ores	6	67.48	-	-	3	32.52	-	-	-	-	-	-	8	100.00
Construction materials, hardware, plumbing and heating equipment and supplies	11	10.36	60	54.54	7	6.51	26	23.41	-	-	6	5.18	110	100.00
Waste and scrap and other products n.e.c.	-	-	312	83.36	-	-	-	-	62	16.64	-	-	375	100.00
Others	126	8.44	908	60.86	175	11.70	97	6.50	54	3.63	132	8.87	1,492	100.00
Total	1,032	8.54	6,983	57.74	2,125	17.57	1,215	10.05	404	3.34	334	2.76	12,094	100.00

Table 8 - Number and Percentage Distribution of Retail Trade Enterprises by Commodity and Age, 2001 E.F.Y. (2008/09)

Commodity	Less than 1 year		1 - 5 years		6 – 10 years		11 – 15 years		16 – 20 years		21+ years		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Food	12,535	9.94	81,819	64.88	20,002	15.86	6,549	5.19	2,145	1.70	3,066	2.43	126,115	100.00
Beverages	1,142	6.55	13,211	75.71	1,617	9.27	369	2.12	805	4.61	304	1.74	17,450	100.00
Tobacco	743	5.40	10,561	76.73	1,478	10.74	259	1.88	286	2.08	437	3.18	13,764	100.00
Chat	698	13.20	3,582	67.78	276	5.22	679	12.85	-	-	50	0.94	5,284	100.00
Automotive fuel	121	2.58	2,438	51.89	70	1.48	774	16.46	324	6.90	972	20.68	4,699	100.00
Computers, peripheral units, software, telecommunications equipment	647	24.14	1,356	50.58	454	16.94	36	1.35	177	6.60	11	0.40	2,681	100.00
Audio and video	-	-	567	91.55	11	1.79	41	6.66	-	-	-	-	620	100.00
Textile	667	14.01	2,536	53.23	927	19.45	282	5.91	225	4.73	128	2.68	4,765	100.00
Hardware, paints, and glass	153	5.11	2,099	70.01	444	14.81	225	7.50	74	2.47	4	0.12	2,998	100.00
Carpets, Rugs, wall, and floor coverings	-	-	217	94.99	4	1.70	4	1.76	-	-	4	1.55	229	100.00
Electrical household appliances, furniture, lighting equipment, and other household articles	414	17.01	1,180	48.54	122	5.02	652	26.84	36	1.49	27	1.11	2,431	100.00
Books, newspapers, and Stationery	78	5.46	1,083	75.95	120	8.43	132	9.24	-	-	13	0.93	1,426	100.00
Music and video recordings	155	14.04	808	72.99	110	9.95	-	-	33	3.02	-	-	1,107	100.00
Sporting equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Games and toys	-	-	99	97.47	3	2.53	-	-	-	-	-	-	101	100.00
Clothing, footwear, and leather articles	1,430	7.08	13,418	66.41	3,142	15.55	1,153	5.71	250	1.24	811	4.01	20,204	100.00
Pharmaceutical and medical goods, cosmetic and toilet articles	2,639	9.35	20,521	72.70	3,112	11.02	534	1.89	1,111	3.93	311	1.10	28,228	100.00
Others not included in the above two	1,158	15.21	4,304	56.52	1,434	18.83	203	2.67	197	2.59	318	4.18	7,615	100.00
Second hand goods	-	-	513	91.43	37	6.53	11	2.04	-	-	-	-	561	100.00
Others	1,132	16.72	4,956	73.19	583	8.61	66	0.97	28	0.42	7	0.10	6,772	100.00
Total	23,713	9.60	165,269	66.90	33,944	13.74	11,968	4.84	5,693	2.30	6,462	2.62	247,049	100.00

Table 9 - Number and Percentage Distribution of Motor Vehicles Sales & Maintenance Enterprises by Commodity and Age, 2001 E.F.Y. (2008/09)

Commodity	Less than 1year		1 - 5 years		6 – 10 years		11 – 15 years		16 – 20 years		21+ years		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Motor vehicle sales	-	-	34	58.36	-	-	-	-	-	-	24	41.64	58	100.00
Motor vehicle maintenance	32	1.65	678	35.42	434	22.69	405	21.16	72	3.78	293	15.30	1,915	100.00
Motor vehicle spare parts sales	35	3.92	486	54.92	158	17.87	66	7.46	109	12.26	32	3.57	885	100.00
Motor cycles & spare parts sales & maintenance	72	6.62	585	53.81	262	24.13	57	5.25	78	7.17	33	3.02	1,088	100.00
Others	-	-	130	100.00	-	-	-	-	-	-	-	-	130	100.00
Total	138	3.39	1,913	46.95	855	20.98	528	12.96	259	6.35	382	9.36	4,075	100.00

Table 10 - Number and Percentage Distribution of Wholesale Trade Enterprises by Region and Age, 2001E.F.Y. (2008/09)

Region	Less than 1 year		1 - 5 years		6 – 10 years		11 – 15 years		16 – 20 years		21+ years		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	14	1.92	429	58.89	136	18.60	44	6.02	106	14.57	-	-	729	100.00
Mekele	14	13.97	86	86.03	-	-	-	-	-	-	-	-	100	100.00
Other towns	-	-	343	54.56	136	21.56	44	6.98	106	16.89	-	-	629	100.00
Afar	-	-	42	75.91	10	18.80	2	3.40	1	1.89	-	-	55	100.00
Asayita	-	-	12	61.47	5	23.95	2	9.37	1	5.21	-	-	20	100.00
Other towns	-	-	29	84.14	6	15.86	-	-	-	-	-	-	35	100.00
Amhara	180	6.74	1,581	59.12	376	14.06	451	16.87	29	1.07	57	2.14	2,674	100.00
Bahir Dar	3	7.65	23	69.40	3	7.65	-	-	3	7.65	3	7.65	33	100.00
Gonder	-	-	15	23.50	7	11.78	15	23.20	23	35.64	4	5.89	64	100.00
Dessie	-	-	37	77.42	4	7.53	4	7.53	4	7.53	-	-	48	100.00
Other towns	178	7.02	1,506	59.54	362	14.32	433	17.11	-	-	51	2.01	2,530	100.00
Oromia	253	6.47	2,023	51.74	794	20.31	559	14.30	156	4.00	125	3.19	3,909	100.00
Nazareth	-	-	3	50.00	3	50.00	-	-	-	-	-	-	5	100.00
Jimma	-	-	12	50.51	8	32.99	-	-	-	-	4	16.50	25	100.00
Debre Zeit	-	-	41	63.95	20	32.20	-	-	2	3.86	-	-	64	100.00
Other towns	253	6.63	1,967	51.54	763	19.99	559	14.65	154	4.03	121	3.16	3,816	100.00
Somali	11	4.11	242	86.95	13	4.84	11	4.11	-	-	-	-	278	100.00
Jijiga	11	10.30	75	67.27	13	12.14	11	10.30	-	-	-	-	111	100.00
Other towns	-	-	167	100.00	-	-	-	-	-	-	-	-	167	100.00
Benishangul	-	-	82	44.50	75	40.87	27	14.63	-	-	-	-	183	100.00
Asosa	-	-	12	74.95	3	16.70	1	8.35	-	-	-	-	16	100.00
Other towns	-	-	70	41.60	72	43.17	25	15.23	-	-	-	-	167	100.00
SNNPR	166	10.89	1,214	79.63	96	6.31	-	-	48	3.17	-	-	1,525	100.00
Awasa	6	12.21	29	63.37	11	24.42	-	-	-	-	-	-	45	100.00
Other towns	161	10.85	1,186	80.12	85	5.76	-	-	48	3.27	-	-	1,480	100.00
Gambela	-	-	14	78.53	-	-	1	5.74	3	15.73	-	-	17	100.00
Gambela	-	-	8	73.70	-	-	-	-	3	26.30	-	-	10	100.00
Other towns	-	-	6	85.71	-	-	1	14.29	-	-	-	-	7	100.00
Harari	17	16.09	70	66.71	17	16.24	-	-	-	-	1	0.95	105	100.00
Addis Ababa	367	26.93	529	38.84	254	18.61	68	4.96	11	0.84	134	9.82	1,363	100.00
Dire Dawa	24	1.91	757	60.39	353	28.18	53	4.19	49	3.94	18	1.40	1,254	100.00
Total	1,032	8.54	6,983	57.74	2,125	17.57	1,215	10.05	404	3.34	334	2.76	12,094	100.00

Table 11 - Number and Percentage Distribution of Retail Trade Enterprises by Region and Age, 2001 E.F.Y. (2008/09)

Region	Less than 1 year		1 - 5 years		6 – 10 years		11 – 15 years		16 – 20 years		21+ years		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	3,545	16.65	12,532	58.88	2,852	13.40	814	3.83	1,047	4.92	495	2.32	21,285	100.00
Mekele	602	9.29	3,932	60.67	1,270	19.60	62	0.96	232	3.58	383	5.90	6,481	100.00
Other towns	2,943	19.88	8,599	58.09	1,582	10.69	752	5.08	815	5.51	112	0.76	14,804	100.00
Afar	96	3.11	1,885	61.16	1,010	32.78	39	1.26	20	0.64	32	1.05	3,082	100.00
Asayita	-	-	238	75.23	51	16.13	7	2.35	7	2.23	13	4.06	316	100.00
Other towns	96	3.46	1,647	59.55	959	34.68	31	1.14	13	0.46	20	0.71	2,765	100.00
Amhara	3,692	6.56	44,111	78.37	4,935	8.77	2,337	4.15	480	0.85	729	1.30	56,284	100.00
Bahir Dar	20	0.80	1,979	79.43	385	15.45	54	2.17	36	1.45	17	0.70	2,492	100.00
Gonder	338	5.79	3,461	59.35	1,127	19.33	450	7.72	180	3.09	275	4.71	5,831	100.00
Dessie	269	10.96	1,815	74.05	278	11.35	30	1.21	23	0.94	36	1.49	2,452	100.00
Other towns	3,065	6.73	36,855	80.98	3,144	6.91	1,803	3.96	241	0.53	400	0.88	45,509	100.00
Oromia	5,206	9.15	36,386	63.93	8,824	15.50	2,370	4.16	1,158	2.03	2,970	5.22	56,913	100.00
Nazareth	240	7.01	2,680	78.17	259	7.57	46	1.34	53	1.54	150	4.37	3,428	100.00
Jimma	12	0.55	1,412	64.25	434	19.74	145	6.61	136	6.18	59	2.66	2,197	100.00
Debre Zeit	158	10.71	1,042	70.44	181	12.25	6	0.40	34	2.28	58	3.92	1,479	100.00
Other towns	4,795	9.63	31,252	62.74	7,949	15.96	2,173	4.36	936	1.88	2,703	5.43	49,808	100.00
Somali	2	0.01	10,731	69.38	2,776	17.94	1,607	10.39	351	2.27	-	-	15,468	100.00
Jijiga	-	-	1,938	81.82	311	13.11	69	2.93	51	2.15	-	-	2,369	100.00
Other towns	2	0.02	8,793	67.13	2,465	18.82	1,538	11.74	301	2.29	-	-	13,099	100.00
Benishangul	82	4.61	1,280	72.35	300	16.94	83	4.66	25	1.44	-	-	1,770	100.00
Asosa	41	9.21	264	59.37	103	23.08	34	7.68	3	0.66	-	-	445	100.00
Other towns	40	3.06	1,016	76.71	197	14.88	48	3.65	23	1.70	-	-	1,324	100.00
SNNPR	2,706	7.75	22,885	65.50	6,085	17.42	1,032	2.95	1,515	4.34	714	2.04	34,938	100.00
Awasa	31	1.30	2,202	93.27	108	4.56	-	-	6	0.23	15	0.64	2,361	100.00
Other towns	2,675	8.21	20,683	63.49	5,977	18.35	1,032	3.17	1,510	4.63	699	2.14	32,577	100.00
Gambela	175	5.84	2,281	76.02	420	13.99	96	3.18	29	0.97	-	-	3,000	100.00
Gambela	63	12.89	339	68.97	68	13.82	4	0.79	17	3.52	-	-	491	100.00
Other towns	112	4.46	1,942	77.40	352	14.02	92	3.65	12	0.47	-	-	2,510	100.00
Harari	34	2.37	823	57.58	275	19.27	127	8.86	30	2.09	141	9.83	1,429	100.00
Addis Ababa	8,143	16.33	30,166	60.49	5,971	11.97	3,301	6.62	958	1.92	1,330	2.67	49,870	100.00
Dire Dawa	33	1.08	2,189	72.69	497	16.49	163	5.41	79	2.61	52	1.72	3,012	100.00
Total	23,713	9.60	165,269	66.90	33,944	13.74	11,968	4.84	5,693	2.30	6,462	2.62	247,049	100.00

Table 12 - Number and Percentage Distribution of Motor Vehicles, Spare parts Sales, & Maintenance Enterprises by Region and Age, 2001 E.F.Y. (2008/09)

Region	Less than 1 year		1 - 5 years		6 – 10 years		11 – 15 years		16 – 20 years		21+ years		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	37	15.93	156	66.77	40	17.29	-	-	-	-	-	-	234	100.00
Mekele	37	15.93	156	66.77	40	17.29	-	-	-	-	-	-	234	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Afar	-	-	-	-	2	100.00	-	-	-	-	-	-	2	100.00
Asayita	-	-	-	-	2	100.00	-	-	-	-	-	-	2	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Amhara	-	-	234	89.05	29	10.95	-	-	-	-	-	-	263	100.00
Bahir Dar	-	-	10	100.00	-	-	-	-	-	-	-	-	10	100.00
Gonder	-	-	45	100.00	-	-	-	-	-	-	-	-	45	100.00
Dessie	-	-	54	65.23	29	34.77	-	-	-	-	-	-	83	100.00
Other towns	-	-	125	100.00	-	-	-	-	-	-	-	-	125	100.00
Oromia	-	-	119	19.65	95	15.65	393	64.70	-	-	-	-	608	100.00
Nazareth	-	-	8	17.57	37	82.43	-	-	-	-	-	-	45	100.00
Jimma	-	-	33	100.00	-	-	-	-	-	-	-	-	33	100.00
Debre Zeit	-	-	20	100.00	-	-	-	-	-	-	-	-	20	100.00
Other towns	-	-	58	11.36	58	11.36	393	77.28	-	-	-	-	509	100.00
Somali	-	-	55	49.08	29	25.46	-	-	-	-	29	25.46	112	100.00
Jijiga	-	-	55	49.08	29	25.46	-	-	-	-	29	25.46	112	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Benishangul	-	-	-	-	1	100.00	-	-	-	-	-	-	1	100.00
Asosa	-	-	-	-	1	100.00	-	-	-	-	-	-	1	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SNNPR	-	-	117	91.42	-	-	-	-	-	-	11	8.58	128	100.00
Awasa	-	-	17	59.99	-	-	-	-	-	-	11	40.01	28	100.00
Other towns	-	-	101	100.00	-	-	-	-	-	-	-	-	101	100.00
Gambela	-	-	5	50.00	-	-	-	-	5	50.00	-	-	10	100.00
Gambela	-	-	5	50.00	-	-	-	-	5	50.00	-	-	10	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Harari	-	-	38	35.36	50	45.69	15	13.67	1	0.92	5	4.36	109	100.00
Addis Ababa	101	3.92	1,167	45.32	609	23.65	108	4.20	253	9.82	337	13.10	2,576	100.00
Dire Dawa	-	-	20	62.88	-	-	12	37.12	-	-	-	-	32	100.00
Total	138	3.39	1,913	46.95	855	20.98	528	12.96	259	6.35	382	9.36	4,075	100.00

Table 13 - Number and Percentage Distribution of Trade Enterprises Reporting Disruption of Operations by Reason and Type, 2001 E.F.Y. (2008/09)

Reason	Wholesale		Retail		Motor Vehicles, spare parts sales and maintenance	
	Number	%	Number	%	Number	%
Delay in launching business	446	9.18	20,480	17.75	86	9.06
Shortage of commodities	345	7.10	3,380	2.93	66	6.92
Lack of Market	628	12.92	12,795	11.09	47	4.88
Shortage of capital	228	4.69	5,321	4.61	-	-
Government rules and regulations	6	0.12	1,285	1.11	35	3.64
Seasonality of business	1,113	22.92	10,367	8.99	22	2.27
Personal reasons	1,187	24.44	41,310	35.81	273	28.61
Others	905	18.63	20,418	17.70	425	44.62
Total	4,858	100.00	115,356	100.00	954	100.00

Table 14 - Number and Percentage Distribution of Wholesale Trade Enterprises by Region and Proprietorship, 2001 E.F.Y. (2008/09)

Region	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	548	75.14	113	15.46	-	-	-	-	-	-	69	9.40	-	-	729	100.00
Mekele	42	41.92	58	58.08	-	-	-	-	-	-	-	-	-	-	100	100.00
Other towns	506	80.43	55	8.67	-	-	-	-	-	-	69	10.90	-	-	629	100.00
Afar	49	89.90	6	10.10	-	-	-	-	-	-	-	-	-	-	55	100.00
Asayita	20	100.00	-	-	-	-	-	-	-	-	-	-	-	-	20	100.00
Other towns	29	84.14	6	15.86	-	-	-	-	-	-	-	-	-	-	35	100.00
Amhara	2,583	96.58	88	3.29	-	-	-	-	-	-	4	0.13	-	-	2,674	100.00
Bahir Dar	33	100.00	-	-	-	-	-	-	-	-	-	-	-	-	33	100.00
Gonder	41	64.36	23	35.64	-	-	-	-	-	-	-	-	-	-	64	100.00
Dessie	44	92.47	-	-	-	-	-	-	-	-	4	7.53	-	-	48	100.00
Other towns	2,465	97.42	65	2.58	-	-	-	-	-	-	-	-	-	-	2,530	100.00
Oromia	3,492	89.33	242	6.19	-	-	-	-	4	0.10	167	4.28	4	0.10	3,909	100.00
Nazareth	5	100.00	-	-	-	-	-	-	-	-	-	-	-	-	5	100.00
Jimma	8	32.99	8	34.01	-	-	-	-	4	16.50	-	-	4	16.50	25	100.00
Debre Zeit	64	100.00	-	-	-	-	-	-	-	-	-	-	-	-	64	100.00
Other towns	3,415	89.50	233	6.12	-	-	-	-	-	-	167	4.38	-	-	3,816	100.00
Somali	77	27.56	202	72.44	-	-	-	-	-	-	-	-	-	-	278	100.00
Jijiga	77	69.11	34	30.89	-	-	-	-	-	-	-	-	-	-	111	100.00
Other towns	-	-	167	100.00	-	-	-	-	-	-	-	-	-	-	167	100.00
Benishangul	183	100.00	-	-	-	-	-	-	-	-	-	-	-	-	183	100.00
Asosa	16	100.00	-	-	-	-	-	-	-	-	-	-	-	-	16	100.00
Other towns	167	100.00	-	-	-	-	-	-	-	-	-	-	-	-	167	100.00
SNNPR	1,356	88.90	108	7.09	8	0.50	-	-	-	-	-	-	54	3.51	1,525	100.00
Awasa	37	82.95	-	-	8	17.05	-	-	-	-	-	-	-	-	45	100.00
Other towns	1,318	89.08	108	7.30	-	-	-	-	-	-	-	-	54	3.62	1,480	100.00
Gambela	14	78.53	1	5.74	3	15.73	-	-	-	-	-	-	-	-	17	100.00
Gambela	8	73.70	-	-	3	26.30	-	-	-	-	-	-	-	-	10	100.00
Other towns	6	85.71	1	14.29	-	-	-	-	-	-	-	-	-	-	7	100.00
Harari	83	79.16	19	17.99	1	0.95	2	1.90	-	-	-	-	-	-	105	100.00
Addis Ababa	759	55.68	203	14.90	36	2.64	220	16.15	145	10.64	-	-	-	-	1,363	100.00
Dire Dawa	1,217	97.04	20	1.60	14	1.15	3	0.21	-	-	-	-	-	-	1,254	100.00
Total	10,360	85.67	1,001	8.28	62	0.51	225	1.86	149	1.23	239	1.98	58	0.48	12,094	100.00

Table 15 - Number and Percentage Distribution of Retail Trade Enterprises by Region and Proprietorship, 2001 E.F.Y. (2008/09)

Region	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	20,799	97.72	345	1.62	-	-	-	-	-	-	135	0.63	7	0.03	21,285	100.00
Mekele	6,130	94.58	265	4.09	-	-	-	-	-	-	79	1.22	7	0.11	6,481	100.00
Other towns	14,669	99.09	79	0.53	-	-	-	-	-	-	55	0.37	-	-	14,804	100.00
Afar	2,958	95.97	124	4.03	-	-	-	-	-	-	-	-	-	-	3,082	100.00
Asayita	305	96.54	11	3.46	-	-	-	-	-	-	-	-	-	-	316	100.00
Other towns	2,652	95.91	113	4.09	-	-	-	-	-	-	-	-	-	-	2,765	100.00
Amhara	55,451	98.52	157	0.28	-	-	-	-	-	-	675	1.20	-	-	56,284	100.00
Bahir Dar	2,492	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2,492	100.00
Gonder	5,799	99.45	-	-	-	-	-	-	-	-	32	0.55	-	-	5,831	100.00
Dessie	2,434	99.28	18	0.72	-	-	-	-	-	-	-	-	-	-	2,452	100.00
Other towns	44,726	98.28	140	0.31	-	-	-	-	-	-	643	1.41	-	-	45,509	100.00
Oromia	54,291	95.39	1,301	2.29	780	1.37	-	-	-	-	343	0.60	197	0.35	56,913	100.00
Nazareth	3,331	97.18	9	0.25	-	-	-	-	-	-	88	2.57	-	-	3,428	100.00
Jimma	2,115	96.24	77	3.48	-	-	-	-	-	-	6	0.28	-	-	2,197	100.00
Debre Zeit	1,437	97.15	16	1.11	-	-	-	-	-	-	26	1.75	-	-	1,479	100.00
Other towns	47,408	95.18	1,200	2.41	780	1.57	-	-	-	-	223	0.45	197	0.40	49,808	100.00
Somali	14,840	95.94	323	2.09	-	-	-	-	7	0.04	281	1.81	18	0.11	15,468	100.00
Jijiga	2,310	97.50	42	1.76	-	-	-	-	-	-	-	-	18	0.75	2,369	100.00
Other towns	12,530	95.66	282	2.15	-	-	-	-	7	0.05	281	2.14	-	-	13,099	100.00
Benishangul	1,707	96.48	44	2.50	-	-	-	-	-	-	18	1.02	-	-	1,770	100.00
Asosa	427	95.94	-	-	-	-	-	-	-	-	18	4.06	-	-	445	100.00
Other towns	1,280	96.66	44	3.34	-	-	-	-	-	-	-	-	-	-	1,324	100.00
SNNPR	33,510	95.92	1,375	3.94	-	-	-	-	-	-	52	0.15	-	-	34,938	100.00
Awasa	2,309	97.80	-	-	-	-	-	-	-	-	52	2.20	-	-	2,361	100.00
Other towns	31,202	95.78	1,375	4.22	-	-	-	-	-	-	-	-	-	-	32,577	100.00
Gambela	2,883	96.09	84	2.80	-	-	33	1.11	-	-	-	-	-	-	3,000	100.00
Gambela	454	92.46	37	7.54	-	-	-	-	-	-	-	-	-	-	491	100.00
Other towns	2,429	96.80	47	1.87	-	-	33	1.32	-	-	-	-	-	-	2,510	100.00
Harari	1,412	98.82	13	0.94	-	-	-	-	-	-	4	0.25	-	-	1,429	100.00
Addis Ababa	47,518	95.28	1,673	3.36	-	-	306	0.61	33	0.07	288	0.58	51	0.10	49,870	100.00
Dire Dawa	2,982	99.02	25	0.83	-	-	-	-	-	-	4	0.15	-	-	3,012	100.00
Total	238,352	96.48	5,465	2.21	780	0.32	339	0.14	40	0.02	1,799	0.73	273	0.11	247,049	100.00

Table 16 - Number and Percentage Distribution of Motor Vehicles, Spare parts Sales & Maintenance Enterprises by Region and Proprietorship, 2001 E.F.Y. (2008/09)

Region	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	183	78.09	51	21.91	-	-	-	-	-	-	-	-	-	-	234	100.00
Mekele	183	78.09	51	21.91	-	-	-	-	-	-	-	-	-	-	234	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Afar	2	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2	100.00
Asayita	2	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Amhara	232	88.20	31	11.80	-	-	-	-	-	-	-	-	-	-	263	100.00
Bahir Dar	10	100.00	-	-	-	-	-	-	-	-	-	-	-	-	10	100.00
Gonder	23	50.00	23	50.00	-	-	-	-	-	-	-	-	-	-	45	100.00
Dessie	74	89.85	8	10.15	-	-	-	-	-	-	-	-	-	-	83	100.00
Other towns	125	100.00	-	-	-	-	-	-	-	-	-	-	-	-	125	100.00
Oromia	605	99.56	-	-	-	-	-	-	-	-	3	0.44	-	-	608	100.00
Nazareth	43	94.14	-	-	-	-	-	-	-	-	3	5.86	-	-	45	100.00
Jimma	33	100.00	-	-	-	-	-	-	-	-	-	-	-	-	33	100.00
Debre Zeit	20	100.00	-	-	-	-	-	-	-	-	-	-	-	-	20	100.00
Other towns	509	100.00	-	-	-	-	-	-	-	-	-	-	-	-	509	100.00
Somali	112	100.00	-	-	-	-	-	-	-	-	-	-	-	-	112	100.00
Jijiga	112	100.00	-	-	-	-	-	-	-	-	-	-	-	-	112	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Benishangul	1	100.00	-	-	-	-	-	-	-	-	-	-	-	-	1	100.00
Asosa	1	100.00	-	-	-	-	-	-	-	-	-	-	-	-	1	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SNNPR	128	100.00	-	-	-	-	-	-	-	-	-	-	-	-	128	100.00
Awasa	28	100.00	-	-	-	-	-	-	-	-	-	-	-	-	28	100.00
Other towns	101	100.00	-	-	-	-	-	-	-	-	-	-	-	-	101	100.00
Gambela	10	100.00	-	-	-	-	-	-	-	-	-	-	-	-	10	100.00
Gambela	10	100.00	-	-	-	-	-	-	-	-	-	-	-	-	10	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Harari	97	88.85	10	9.31	-	-	2	1.84	-	-	-	-	-	-	109	100.00
Addis Ababa	2,350	91.24	134	5.20	33	1.28	24	0.94	-	-	-	-	35	1.35	2,576	100.00
Dire Dawa	32	100.00	-	-	-	-	-	-	-	-	-	-	-	-	32	100.00
Total	3,752	92.08	226	5.55	33	0.81	26	0.64	-	-	3	0.07	35	0.85	4,075	100.00

Table 17 - Distribution of Initial Capital of Wholesale Trade Enterprises by Region and Proprietorship, 2001 E.F.Y. (2008/09)

In Birr

Region	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%
Tigray	8,597,535	38.89	5,633,500	25.48	-	-	-	-	-	-	7,877,500	35.63	-	-	22,108,535	100.00
Mekele	1,007,280	25.73	2,907,000	74.27	-	-	-	-	-	-	-	-	-	3,914,280	100.00	
Other towns	7,590,255	41.72	2,726,500	14.99	-	-	-	-	-	-	7,877,500	43.30	-	-	18,194,255	100.00
Afar	230,665	54.28	194,250	45.72	-	-	-	-	-	-	-	-	-	424,915	100.00	
Asayita	90,440	100.00	-	-	-	-	-	-	-	-	-	-	-	90,440	100.00	
Other towns	140,225	41.92	194,250	58.08	-	-	-	-	-	-	-	-	-	334,475	100.00	
Amhara	53,616,254	99.23	309,200	0.57	-	-	-	-	-	-	107,400	0.20	-	54,032,854	100.00	
Bahir Dar	4,078,596	100.00	-	-	-	-	-	-	-	-	-	-	-	4,078,596	100.00	
Gonder	3,436,012	96.81	113,150	3.19	-	-	-	-	-	-	-	-	-	3,549,162	100.00	
Dessie	1,892,152	94.63	-	-	-	-	-	-	-	-	107,400	5.37	-	1,999,552	100.00	
Other towns	44,209,494	99.56	196,050	0.44	-	-	-	-	-	-	-	-	-	44,405,544	100.00	
Oromia	85,241,840	86.32	7,572,192	7.67	-	-	-	-	20,300	0.02	5,740,250	5.81	176,204	0.18	98,750,786	100.00
Nazareth	21,200	100.00	-	-	-	-	-	-	-	-	-	-	-	21,200	100.00	
Jimma	83,230	25.88	41,850	13.01	-	-	-	-	20,300	6.31	-	-	176,204	54.79	321,584	100.00
Debre Zeit	1,645,761	100.00	-	-	-	-	-	-	-	-	-	-	-	1,645,761	100.00	
Other towns	83,491,650	86.29	7,530,342	7.78	-	-	-	-	-	-	5,740,250	5.93	-	96,762,241	100.00	
Somali	5,366,370	44.57	6,674,450	55.43	-	-	-	-	-	-	-	-	-	12,040,820	100.00	
Jijiga	5,366,370	72.29	2,057,400	27.71	-	-	-	-	-	-	-	-	-	7,423,770	100.00	
Other towns	-	-	4,617,050	100.00	-	-	-	-	-	-	-	-	-	4,617,050	100.00	
Benishangul	2,662,368	100.00	-	-	-	-	-	-	-	-	-	-	-	2,662,368	100.00	
Asosa	779,973	100.00	-	-	-	-	-	-	-	-	-	-	-	779,973	100.00	
Other towns	1,882,395	100.00	-	-	-	-	-	-	-	-	-	-	-	1,882,395	100.00	
SNNPR	12,092,080	62.22	6,654,650	34.24	153,600	0.79	-	-	-	-	-	-	535,200	2.75	19,435,530	100.00
Awasa	2,113,460	93.22	-	-	153,600	6.78	-	-	-	-	-	-	-	2,267,060	100.00	
Other towns	9,978,620	58.12	6,654,650	38.76	-	-	-	-	-	-	-	-	535,200	3.12	17,168,470	100.00
Gambela	2,822,020	94.57	25,000	0.84	137,000	4.59	-	-	-	-	-	-	-	2,984,020	100.00	
Gambela	2,470,520	94.75	-	-	137,000	5.25	-	-	-	-	-	-	-	2,607,520	100.00	
Other towns	351,500	93.36	25,000	6.64	-	-	-	-	-	-	-	-	-	376,500	100.00	
Harari	647,019	43.60	232,035	15.64	5,000	0.34	600,000	40.43	-	-	-	-	-	1,484,054	100.00	
Addis Ababa	64,317,134	27.55	37,248,970	15.96	32,920,400	14.10	78,303,950	33.55	20,637,400	8.84	-	-	-	233,427,854	100.00	
Dire Dawa	11,586,247	81.58	1,417,500	9.98	1,134,150	7.99	64,750	0.46	-	-	-	-	-	14,202,647	100.00	
Total	247,179,531	53.55	65,961,747	14.29	34,350,150	7.44	78,968,700	17.11	20,657,700	4.48	13,725,150	2.97	711,404	0.15	461,554,382	100.00

Table 18 - Distribution of Initial Capital of Retail Trade Enterprises by Region and Proprietorship, 2001 E.F.Y. (2008/09)

In Birr

Region	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%
Tigray	99,465,922	93.15	5,547,950	5.20	-	-	-	-	-	-	1,752,438	1.64	13,660	0.01	106,779,970	100.00
Mekele	23,477,473	79.22	4,958,120	16.73	-	-	-	-	-	-	1,186,950	4.01	13,660	0.05	29,636,203	100.00
Other towns	75,988,449	98.50	589,830	0.76	-	-	-	-	-	-	565,488	0.73	-	-	77,143,767	100.00
Afar	21,878,599	97.41	582,130	2.59	-	-	-	-	-	-	-	-	-	-	22,460,729	100.00
Asayita	2,105,470	96.21	82,940	3.79	-	-	-	-	-	-	-	-	-	-	2,188,410	100.00
Other towns	19,773,129	97.54	499,190	2.46	-	-	-	-	-	-	-	-	-	-	20,272,319	100.00
Amhara	334,249,354	84.63	350,150	0.09	-	-	-	-	-	-	60,371,631	15.29	-	-	394,971,135	100.00
Bahir Dar	11,527,047	100.00	-	-	-	-	-	-	-	-	-	-	-	-	11,527,047	100.00
Gonder	55,366,961	99.17	-	-	-	-	-	-	-	-	461,825	0.83	-	-	55,828,786	100.00
Dessie	25,142,641	99.65	88,450	0.35	-	-	-	-	-	-	-	-	-	-	25,231,091	100.00
Other towns	242,212,705	80.10	261,700	0.09	-	-	-	-	-	-	59,909,806	19.81	-	-	302,384,211	100.00
Oromia	433,729,701	92.13	11,553,057	2.45	15,390,152	3.27	-	-	-	-	9,657,731	2.05	438,405	0.09	470,769,046	100.00
Nazareth	14,016,455	97.25	8,590	0.06	-	-	-	-	-	-	387,712	2.69	-	-	14,412,757	100.00
Jimma	12,596,941	93.13	910,437	6.73	-	-	-	-	-	-	18,270	0.14	-	-	13,525,648	100.00
Debre Zeit	8,917,353	93.88	32,740	0.34	-	-	-	-	-	-	548,550	5.78	-	-	9,498,643	100.00
Other towns	398,198,952	91.89	10,601,290	2.45	15,390,152	3.55	-	-	-	-	8,703,200	2.01	438,405	0.10	433,331,998	100.00
Somali	136,596,968	90.18	8,578,040	5.66	-	-	-	-	598,500	0.40	5,611,200	3.70	79,650	0.05	151,464,358	100.00
Jijiga	53,065,641	99.59	141,240	0.27	-	-	-	-	-	-	-	-	79,650	0.15	53,286,531	100.00
Other towns	83,531,327	85.08	8,436,800	8.59	-	-	-	-	598,500	0.61	5,611,200	5.72	-	-	98,177,827	100.00
Benishangul	12,053,405	97.45	290,380	2.35	-	-	-	-	-	-	25,312	0.20	-	-	12,369,097	100.00
Asosa	2,920,979	99.14	-	-	-	-	-	-	-	-	25,312	0.86	-	-	2,946,291	100.00
Other towns	9,132,426	96.92	290,380	3.08	-	-	-	-	-	-	-	-	-	-	9,422,806	100.00
SNNPR	271,651,562	91.11	25,550,709	8.57	-	-	-	-	-	-	971,280	0.33	-	-	298,173,551	100.00
Awasa	33,554,428	97.19	-	-	-	-	-	-	-	-	971,280	2.81	-	-	34,525,708	100.00
Other towns	238,097,134	90.31	25,550,709	9.69	-	-	-	-	-	-	-	-	-	-	263,647,843	100.00
Gambela	16,900,692	90.54	1,433,155	7.68	-	-	332,300	1.78	-	-	-	-	-	-	18,666,147	100.00
Gambela	1,497,143	92.34	124,230	7.66	-	-	-	-	-	-	-	-	-	-	1,621,373	100.00
Other towns	15,403,549	90.37	1,308,925	7.68	-	-	332,300	1.95	-	-	-	-	-	-	17,044,774	100.00
Harari	14,972,417	98.62	120,790	0.80	-	-	-	-	-	-	88,500	0.58	-	-	15,181,707	100.00
Addis Ababa	467,635,384	72.88	39,036,448	6.08	-	-	128,808,050	20.07	2,759,750	0.43	2,901,838	0.45	508,900	0.08	641,650,371	100.00
Dire Dawa	22,458,065	99.28	45,590	0.20	-	-	-	-	-	-	116,400	0.51	-	-	22,620,055	100.00
Total	1,831,592,069	84.99	93,088,399	4.32	15,390,152	0.71	129,140,350	5.99	3,358,250	0.16	81,496,330	3.78	1,040,615	0.05	2,155,106,165	100.00

Table 19 - Distribution of Initial Capital of Motor Vehicles, Spare parts Sales & Maintenance Enterprises by Region and Proprietorship, 2001 E.F.Y. (2008/09)

In Birr

Region	Individual proprietorship		Partnership		Share company		Private Limited		Government owned		Cooperative		Others		Total	
	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%	Initial Capital	%
Tigray	1,959,344	81.30	450,745	18.70	-	-	-	-	-	-	-	-	-	-	2,410,088	100.00
Mekele	1,959,344	81.30	450,745	18.70	-	-	-	-	-	-	-	-	-	-	2,410,088	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Afar	7,480	100.00	-	-	-	-	-	-	-	-	-	-	-	-	7,480	100.00
Asayita	7,480	100.00	-	-	-	-	-	-	-	-	-	-	-	-	7,480	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Amhara	2,427,603	91.46	226,669	8.54	-	-	-	-	-	-	-	-	-	-	2,654,272	100.00
Bahir Dar	141,860	100.00	-	-	-	-	-	-	-	-	-	-	-	-	141,860	100.00
Gonder	108,624	43.24	142,569	56.76	-	-	-	-	-	-	-	-	-	-	251,193	100.00
Dessie	1,537,711	94.81	84,100	5.19	-	-	-	-	-	-	-	-	-	-	1,621,811	100.00
Other towns	639,408	100.00	-	-	-	-	-	-	-	-	-	-	-	-	639,408	100.00
Oromia	12,652,893	99.95	-	-	-	-	-	-	-	-	6,625	0.05	-	-	12,659,518	100.00
Nazareth	243,205	97.35	-	-	-	-	-	-	-	-	6,625	2.65	-	-	249,830	100.00
Jimma	140,616	100.00	-	-	-	-	-	-	-	-	-	-	-	-	140,616	100.00
Debre Zeit	190,040	100.00	-	-	-	-	-	-	-	-	-	-	-	-	190,040	100.00
Other towns	12,079,032	100.00	-	-	-	-	-	-	-	-	-	-	-	-	12,079,032	100.00
Somali	2,153,650	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2,153,650	100.00
Jijiga	2,153,650	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2,153,650	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Benishangul	53,200	100.00	-	-	-	-	-	-	-	-	-	-	-	-	53,200	100.00
Asosa	53,200	100.00	-	-	-	-	-	-	-	-	-	-	-	-	53,200	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
SNNPR	2,699,770	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2,699,770	100.00
Awasa	683,170	100.00	-	-	-	-	-	-	-	-	-	-	-	-	683,170	100.00
Other towns	2,016,600	100.00	-	-	-	-	-	-	-	-	-	-	-	-	2,016,600	100.00
Gambela	160,550	100.00	-	-	-	-	-	-	-	-	-	-	-	-	160,550	100.00
Gambela	160,550	100.00	-	-	-	-	-	-	-	-	-	-	-	-	160,550	100.00
Other towns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Harari	713,190	42.67	33,396	2.00	-	-	925,000	55.34	-	-	-	-	-	-	1,671,586	100.00
Addis Ababa	28,423,240	45.79	32,968,400	53.11	214,435	0.35	120,900	0.19	-	-	-	-	346,700	0.56	62,073,675	100.00
Dire Dawa	515,800	100.00	-	-	-	-	-	-	-	-	-	-	-	-	515,800	100.00
Total	51,766,719	59.46	33,679,210	38.69	214,435	0.25	1,045,900	1.20	-	-	6,625	0.01	346,700	0.40	87,059,588	100.00

Table 20 - Number and Percentage Distribution of Individually Owned Trade Enterprises by Region, Type and Sex, 2001 E.F.Y. (2008/09)

Region	Wholesale				Retail				Motor Vehicles Sales & Maintenance				Total			
	Male		Female		Male		Female		Male		Female		Male		Female	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
Tigray	460	2.14	88	0.41	12,848	59.68	7,951	36.93	169	0.78	14	0.06	13,477	62.60	8,052	37.40
Mekele	42	0.66	-	-	2,900	45.63	3,230	50.83	169	2.66	14	0.22	3,111	48.95	3,244	51.05
Other towns	418	2.75	88	0.58	9,949	65.56	4,720	31.11	-	-	-	-	10,366	68.31	4,808	31.69
Afar	35	1.15	15	0.49	2,262	75.19	695	23.10	2	0.06	-	-	2,299	76.41	710	23.59
Asayita	11	3.30	9	2.80	144	43.90	162	49.43	2	0.57	-	-	156	47.77	171	52.23
Other towns	24	0.89	6	0.21	2,119	79.01	533	19.89	-	-	-	-	2,143	79.90	539	20.10
Amhara	2,390	4.10	193	0.33	32,493	55.77	22,958	39.40	229	0.39	4	0.010	35,112	60.26	23,154	39.74
Bahir Dar	25	1.01	8	0.30	1,161	45.79	1,331	52.50	10	0.40	-	-	1,196	47.20	1,339	52.80
Gonder	33	0.56	8	0.13	3,262	55.64	2,537	43.28	23	0.39	-	-	3,318	56.59	2,545	43.41
Dessie	37	1.44	7	0.28	1,181	46.26	1,253	49.10	71	2.78	4	0.14	1,288	50.48	1,264	49.52
Other towns	2,295	4.85	170	0.36	26,889	56.83	17,837	37.70	125	0.26	-	-	29,309	61.94	18,007	38.06
Oromia	3,256	5.58	236	0.40	40,762	69.81	13,529	23.17	605	1.04	-	-	44,624	76.42	13,765	23.58
Nazareth	5	0.16	-	-	2,064	61.08	1,267	37.50	43	1.26	-	-	2,112	62.50	1,267	37.50
Jimma	8	0.38	-	-	783	36.32	1,331	61.75	33	1.55	-	-	825	38.25	1,331	61.75
Debre Zeit	43	2.85	20	1.33	747	49.13	690	45.37	20	1.33	-	-	811	53.30	710	46.70
Other towns	3,200	6.23	216	0.42	37,168	72.41	10,240	19.95	509	0.99	-	-	40,876	79.63	10,456	20.37
Somali	51	0.34	26	0.17	8,929	59.41	5,911	39.33	112	0.75	-	-	9,092	60.50	5,937	39.50
Jijiga	51	2.03	26	1.04	1,388	55.55	922	36.89	112	4.49	-	-	1,551	62.07	948	37.93
Other towns	-	-	-	-	7,541	60.19	4,989	39.81	-	-	-	-	7,541	60.19	4,989	39.81
Benishangul	172	9.10	11	0.59	1,389	73.41	318	16.83	1	0.07	-	-	1,562	82.58	330	17.42
Asosa	13	2.98	3	0.60	319	71.67	109	24.44	1	0.30	-	-	333	74.96	111	25.04
Other towns	159	10.97	8	0.59	1,070	73.95	210	14.49	-	-	-	-	1,229	84.92	218	15.08
SNNPR	1,297	3.71	59	0.17	29,607	84.61	3,903	11.15	128	0.37	-	-	31,032	88.68	3,962	11.32
Awasa	32	1.34	6	0.23	1,373	57.86	935	39.41	28	1.16	-	-	1,433	60.36	941	39.64
Other towns	1,265	3.88	54	0.16	28,234	86.55	2,968	9.10	101	0.31	-	-	29,600	90.74	3,021	9.26
Gambela	14	0.47	-	-	2,687	92.44	196	6.74	10	0.34	-	-	2,711	93.26	196	6.74
Gambela	8	1.63	-	-	353	74.85	101	21.43	10	2.10	-	-	370	78.57	101	21.43
Other towns	6	0.25	-	-	2,334	95.85	95	3.90	-	-	-	-	2,340	96.10	95	3.90
Harari	56	3.55	27	1.69	843	52.94	569	35.75	95	5.94	2	0.13	994	62.43	598	37.57
Addis Ababa	701	1.38	58	0.11	28,479	56.25	19,039	37.61	2,183	4.31	167	0.33	31,363	61.95	19,264	38.05
Dire Dawa	802	18.97	414	9.79	1,630	38.53	1,352	31.95	32	0.76	-	-	2,465	58.25	1,766	41.75
Total	9,234	3.66	1,127	0.45	161,931	64.14	76,421	30.27	3,566	1.41	186	0.07	174,731	69.21	77,734	30.79

Table 21 - Number and Percentage Distribution of Wholesale Trade Enterprises by Region and Practice of keeping Book of Accounts, 2001 E.F.Y. (2008/09)

Region	Complete Book of Accounts		Incomplete Book of Accounts		No Book of Accounts		Total	
	Number	%	Number	%	Number	%	Number	%
Tigray	14	1.92	386	52.96	329	45.12	729	100.00
Mekele	14	13.97	58	58.08	28	27.95	100	100.00
Other towns	-	-	328	52.15	301	47.85	629	100.00
Afar	-	-	11	20.31	44	79.69	55	100.00
Asayita	-	-	6	28.11	14	71.89	20	100.00
Other towns	-	-	6	15.86	29	84.14	35	100.00
Amhara	49	1.81	126	4.72	2,499	93.46	2,674	100.00
Bahir Dar	8	22.95	18	54.10	8	22.95	33	100.00
Gonder	37	58.83	4	5.89	22	35.28	64	100.00
Dessie	4	7.53	7	15.05	37	77.42	48	100.00
Other towns	-	-	98	3.85	2,433	96.15	2,530	100.00
Oromia	263	6.72	747	19.10	2,900	74.17	3,909	100.00
Nazareth	-	-	-	-	5	100.00	5	100.00
Jimma	4	16.50	-	-	21	83.50	25	100.00
Debre Zeit	-	-	-	-	64	100.00	64	100.00
Other towns	259	6.78	747	19.57	2,810	73.65	3,816	100.00
Somali	106	38.06	153	54.84	20	7.11	278	100.00
Jijiga	25	22.44	72	64.52	14	13.04	111	100.00
Other towns	81	48.41	81	48.41	5	3.17	167	100.00
Benishangul - Gumuz	-	-	12	6.78	171	93.22	183	100.00
Asosa	-	-	6	39.36	10	60.64	16	100.00
Other towns	-	-	6	3.68	161	96.32	167	100.00
SNNPR	472	30.94	33	2.15	1,020	66.91	1,525	100.00
Awasa	-	-	13	29.26	32	70.74	45	100.00
Other towns	472	31.88	20	1.33	988	66.79	1,480	100.00
Gambela	13	77.04	3	17.22	1	5.74	17	100.00
Gambela	10	100.00	-	-	-	-	10	100.00
Other towns	3	42.86	3	42.86	1	14.29	7	100.00
Harari	5	4.63	23	21.69	78	73.68	105	100.00
Addis Ababa	681	49.93	85	6.26	597	43.81	1,363	100.00
Dire Dawa	22	1.77	113	8.99	1,119	89.23	1,254	100.00
Total	1,624	13.43	1,692	13.99	8,777	72.58	12,094	100.00

Table 22 - Number and Percentage Distribution of Retail Trade Enterprises by Region and Practice of Keeping Book of Accounts, 2001 E.F.Y. (2008/09)(2008/09)

Region	Complete Book of Accounts		Incomplete Book of Accounts		No Book of Accounts		Total	
	Number	%	Number	%	Number	%	Number	%
Tigray	171	0.80	988	4.64	20,126	94.55	21,285	100.00
Mekele	80	1.23	445	6.86	5,956	91.90	6,481	100.00
Other towns	91	0.61	543	3.67	14,169	95.72	14,804	100.00
Afar	89	2.88	161	5.21	2,832	91.91	3,082	100.00
Asayita	5	1.43	-	-	312	98.57	316	100.00
Other towns	84	3.05	161	5.81	2,520	91.15	2,765	100.00
Amhara	517	0.92	954	1.70	54,812	97.39	56,284	100.00
Bahir Dar	5	0.19	29	1.17	2,458	98.64	2,492	100.00
Gonder	166	2.84	271	4.66	5,394	92.50	5,831	100.00
Dessie	36	1.46	153	6.24	2,263	92.30	2,452	100.00
Other towns	311	0.68	501	1.10	44,698	98.22	45,509	100.00
Oromia	2,357	4.14	5,534	9.72	49,022	86.14	56,913	100.00
Nazareth	245	7.16	44	1.29	3,139	91.56	3,428	100.00
Jimma	124	5.62	57	2.61	2,017	91.77	2,197	100.00
Debre Zeit	36	2.44	154	10.39	1,290	87.17	1,479	100.00
Other towns	1,952	3.92	5,279	10.60	42,577	85.48	49,808	100.00
Somali	329	2.12	2,479	16.03	12,660	81.85	15,468	100.00
Jijiga	48	2.03	881	37.17	1,440	60.79	2,369	100.00
Other towns	281	2.14	1,598	12.20	11,220	85.66	13,099	100.00
Benishangul - Gumuz	-	-	97	5.49	1,673	94.51	1,770	100.00
Asosa	-	-	59	13.18	387	86.82	445	100.00
Other towns	-	-	38	2.90	1,286	97.10	1,324	100.00
SNNPR	3,362	9.62	1,047	3.00	30,528	87.38	34,938	100.00
Awasa	201	8.53	374	15.83	1,786	75.64	2,361	100.00
Other towns	3,161	9.70	673	2.07	28,743	88.23	32,577	100.00
Gambela	51	1.70	146	4.85	2,804	93.45	3,000	100.00
Gambela	13	2.73	12	2.42	466	94.85	491	100.00
Other towns	38	1.50	134	5.33	2,338	93.18	2,510	100.00
Harari	12	0.81	156	10.93	1,261	88.25	1,429	100.00
Addis Ababa	1,873	3.76	3,587	7.19	44,410	89.05	49,870	100.00
Dire Dawa	58	1.91	102	3.38	2,852	94.71	3,012	100.00
Total	8,818	3.57	15,250	6.17	222,980	90.26	247,049	100.00

Table 23 - Number and Percentage Distribution of Motor Vehicles, Spare parts Sales & Maintenance Enterprises by Region and Practice of keeping Book of Accounts, 2001 E.F.Y. (2008/09)

Region	Complete Book of Accounts		Incomplete Book of Accounts		No Book of Accounts		Total	
	Number	%	Number	%	Number	%	Number	%
Tigray	-	-	-	-	234	100.00	234	100.00
Mekele	-	-	-	-	234	100.00	234	100.00
Other towns	-	-	-	-	-	-	-	-
Afar	-	-	-	-	2	100.00	2	100.00
Asayita	-	-	-	-	2	100.00	2	100.00
Other towns	-	-	-	-	-	-	-	-
Amhara	-	-	8	3.20	255	96.80	263	100.00
Bahir Dar	-	-	-	-	10	100.00	10	100.00
Gonder	-	-	-	-	45	100.00	45	100.00
Dessie	-	-	8	10.15	74	89.85	83	100.00
Other towns	-	-	-	-	125	100.00	125	100.00
Oromia	-	-	396	65.14	212	34.86	608	100.00
Nazareth	-	-	3	5.86	43	94.14	45	100.00
Jimma	-	-	-	-	33	100.00	33	100.00
Debre Zeit	-	-	-	-	20	100.00	20	100.00
Other towns	-	-	393	77.28	116	22.72	509	100.00
Somali	17	15.27	33	29.12	62	55.61	112	100.00
Jijiga	17	15.27	33	29.12	62	55.61	112	100.00
Other towns	-	-	-	-	-	-	-	-
Benishangul - Gumuz	-	-	-	-	1	100.00	1	100.00
Asosa	-	-	-	-	1	100.00	1	100.00
Other towns	-	-	-	-	-	-	-	-
SNNPR	-	-	101	78.56	28	21.44	128	100.00
Awasa	-	-	-	-	28	100.00	28	100.00
Other towns	-	-	101	100.00	-	-	101	100.00
Gambela	5	50.00	-	-	5	50.00	10	100.00
Gambela	5	50.00	-	-	5	50.00	10	100.00
Other towns	-	-	-	-	-	-	-	-
Harari	-	-	3	2.76	106	97.24	109	100.00
Addis Ababa	554	21.51	390	15.12	1,632	63.37	2,576	100.00
Dire Dawa	-	-	3	8.11	29	91.89	32	100.00
Total	576	14.14	933	22.90	2,566	62.97	4,075	100.00

Table 24 - Number and Percentage Distribution of Trade Enterprises by Type, Proprietorship, and Practice of Keeping Book of Accounts, 2001 E.F.Y. (2008/09)

Proprietorship	Complete Book of Accounts		Incomplete Book of Accounts		No Book of Accounts		Total	
	Number	%	Number	%	Number	%	Number	%
Wholesale	1,624	13.43	1,692	13.99	8,777	72.58	12,094	100.00
Individual	875	8.45	1,347	13.00	8,139	78.56	10,360	100.00
Partnership	237	23.71	269	26.84	495	49.46	1,001	100.00
Share company	53	85.95	1	1.62	8	12.43	62	100.00
Private Limited	215	95.74	4	1.72	6	2.55	225	100.00
Public	145	97.28	-	-	4	2.72	149	100.00
Union	95	39.51	72	30.13	73	30.36	239	100.00
Others	4	7.05	-	-	54	92.95	58	100.00
Retail	8,818	3.57	15,250	6.17	222,980	90.26	247,049	100.00
Individual	7,115	2.99	13,493	5.66	217,743	91.35	238,352	100.00
Partnership	294	5.37	1,020	18.67	4,152	75.96	5,465	100.00
Share company	390	50.00	-	-	390	50.00	780	100.00
Private Limited	339	100.00	-	-	-	-	339	100.00
Public	33	83.33	7	16.67	-	-	40	100.00
Union	646	35.91	724	40.21	430	23.87	1,799	100.00
Others	-	-	7	2.51	266	97.49	273	100.00
Motor Vehicles	576	14.14	933	22.90	2,566	62.97	4,075	100.00
Individual	486	12.94	862	22.98	2,404	64.07	3,752	100.00
Partnership	66	29.27	33	14.57	127	56.16	226	100.00
Share company	-	-	33	100.00	-	-	33	100.00
Private Limited	24	92.36	2	7.64	-	-	26	100.00
Public	-	-	-	-	-	-	-	-
Union	-	-	3	100.00	-	-	3	100.00
Others	-	-	-	-	35	100.00	35	100.00
Total	11,018	4.19	17,876	6.79	234,324	89.02	263,218	100.00

Table 25 - Number and Percentage Distribution of Trade Enterprises by Type and Nationality of Shareholders, 2001 E.F.Y. (2008/09)

Share of Capital	Wholesale		Retail		Motor Vehicles sales & Maintenance		Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
<i>Ethiopian</i>	12,085	4.60	246,900	93.88	4,009	1.52	262,994	100.00
Entirely Ethiopian	12,085	4.60	246,530	93.87	4,009	1.53	262,624	100.00
51% and above Ethiopian	-	-	370	100.00	-	-	370	100.00
<i>Foreigners</i>	9	4.42	123	62.30	66	33.28	198	100.00
Entirely foreigners	-	-	55	100.00	-	-	55	100.00
51% and above foreigners	9	6.10	69	47.93	66	45.97	144	100.00
<i>Others</i>	-	-	25	100.00	-	-	25	100.00
Total	12,094	4.59	247,049	93.86	4,075	1.55	263,218	100.00

Table 26 - Number of Persons Engaged in Wholesale Trade Enterprises by Region, Work Status and Sex, 2001E.F.Y. (2008/09)

Region	Unpaid partners shareholders and Family workers		Permanent employees		Apprentice				Total		Seasonal workers
	Male	Female	Male	Female	Paid		Unpaid		Male	Female	
					Male	Female	Male	Female			
Tigray	1,321	482	438	199	44	-	-	-	1,803	681	273
Mekele	202	130	-	14	-	-	-	-	202	144	-
Other towns	1,119	352	438	185	44	-	-	-	1,600	536	273
Afar	37	18	17	-	-	-	-	-	53	18	207
Asayita	13	13	-	-	-	-	-	-	13	13	112
Other towns	24	6	17	-	-	-	-	-	41	6	94
Amhara	4,010	1,295	1,161	314	-	-	-	-	5,170	1,609	18,422
Bahir Dar	48	23	86	13	-	-	-	-	135	36	146
Gonder	52	8	735	294	-	-	-	-	787	302	830
Dessie	56	15	32	7	-	-	-	-	88	22	408
Other towns	3,854	1,249	306	-	-	-	-	-	4,160	1,249	17,038
Oromia	5,652	789	679	37	-	-	-	-	6,331	827	12,118
Nazareth	3	5	-	-	-	-	-	-	3	5	-
Jimma	8	4	104	37	-	-	-	-	112	41	146
Debre Zeit	51	53	20	-	-	-	-	-	71	53	-
Other towns	5,591	727	555	-	-	-	-	-	6,146	727	11,972
Somali	443	49	294	46	-	-	-	-	737	94	521
Jijiga	108	49	294	46	-	-	-	-	402	94	521
Other towns	335	-	-	-	-	-	-	-	335	-	-
Benishangul	188	97	12	-	1	-	-	-	201	97	25
Asosa	14	7	1	-	1	-	-	-	17	7	-
Other towns	173	90	11	-	-	-	-	-	185	90	25
SNNPR	1,789	127	119	-	-	-	11	-	1,918	127	8,595
Awasa	43	21	19	-	-	-	11	-	73	21	349
Other towns	1,746	106	100	-	-	-	-	-	1,846	106	8,246
Gambela	19	3	32	-	-	-	-	-	51	3	106
Gambela	8	-	29	-	-	-	-	-	37	-	99
Other towns	11	3	3	-	-	-	-	-	14	3	7
Harari	119	63	12	12	-	-	-	-	131	75	143
Addis Ababa	774	383	9,334	5,282	161	116	230	107	10,500	5,887	23,425
Dire Dawa	1,277	456	2,702	1,285	-	-	-	-	3,979	1,740	5,207
Total	15,629	3,762	14,799	7,174	206	116	241	107	30,875	11,159	69,041

Table 27 - Number of Persons Engaged in Retail Trade Enterprises by Region, Work Status, and Sex, 2001 E.F.Y. (2008/09)

Region	Unpaid partners shareholders and Family workers		Permanent employees		Apprentice				Total		Seasonal workers
	Male	Female	Male	Female	Paid		Unpaid		Male	Female	
					Male	Female	Male	Female			
Tigray	16,970	14,692	2,067	338	-	-	138	-	19,176	15,031	2,570
Mekele	4,333	4,814	493	140	-	-	138	-	4,965	4,953	2,381
Other towns	12,638	9,879	1,573	199	-	-	-	-	14,211	10,078	189
Afar	3,152	2,710	185	-	-	-	-	13	3,336	2,723	130
Asayita	276	265	-	-	-	-	-	-	276	265	130
Other towns	2,876	2,446	185	-	-	-	-	13	3,061	2,458	-
Amhara	48,834	45,103	5,433	1,354	72	-	29	1,160	54,368	47,617	20,672
Bahir Dar	2,424	1,682	73	155	-	-	29	-	2,526	1,837	911
Gonder	4,576	4,264	301	59	-	-	-	-	4,877	4,323	6,728
Dessie	2,067	1,979	177	-	-	-	-	-	2,244	1,979	2,633
Other towns	39,767	37,179	4,883	1,140	72	-	-	1,160	44,721	39,479	10,399
Oromia	55,468	34,793	1,691	1,452	338	140	3	271	57,500	36,656	16,915
Nazareth	3,740	2,433	460	307	-	-	-	44	4,200	2,785	1,054
Jimma	1,612	2,039	-	-	-	-	-	15	1,612	2,055	1,154
Debre Zeit	994	1,361	236	153	207	140	3	-	1,440	1,654	371
Other towns	49,123	28,960	995	992	131	-	-	211	50,248	30,163	14,337
Somali	13,744	8,984	1,196	178	2	-	98	-	15,040	9,162	358
Jijiga	2,007	1,506	465	152	-	-	-	-	2,472	1,658	-
Other towns	11,737	7,478	730	27	2	-	98	-	12,568	7,505	358
Benishangul	1,761	1,010	129	63	23	-	152	-	2,065	1,072	640
Asosa	366	237	70	37	23	-	152	-	611	274	577
Other towns	1,395	773	59	25	-	-	-	-	1,454	798	63
SNNPR	35,183	9,756	689	459	54	71	140	60	36,066	10,347	109,902
Awasa	1,758	1,838	292	288	6	71	140	60	2,195	2,256	375
Other towns	33,426	7,919	397	172	48	-	-	-	33,871	8,090	109,527
Gambela	3,461	722	110	42	28	4	-	-	3,599	769	260
Gambela	567	161	89	-	20	-	-	-	676	161	-
Other towns	2,894	561	22	42	9	4	-	-	2,924	607	260
Harari	1,227	1,167	193	157	24	19	78	7	1,522	1,350	1,015
Addis Ababa	39,229	31,014	14,691	8,618	396	257	1,609	399	55,925	40,287	57,211
Dire Dawa	2,606	2,256	341	59	-	-	9	-	2,957	2,315	50
Total	221,635	152,208	26,726	12,720	937	491	2,256	1,910	251,554	167,330	209,721

Table 28 - Number of Persons Engaged in Motor Vehicles Sales & Maintenance by Region, Work Status, and Sex, 2001 E.F.Y. (2008/09)

Region	Unpaid partners shareholders and Family workers		Permanent employees		Apprentice				Total		Seasonal workers
	Male	Female	Male	Female	Paid		Unpaid		Male	Female	
					Male	Female	Male	Female			
Tigray	285	28	233	27	140	-	331	-	989	55	713
Mekele	285	28	233	27	140	-	331	-	989	55	713
Other towns	-	-	-	-	-	-	-	-	-	-	-
Afar	2	-	2	-	-	-	4	-	7	-	-
Asayita	2	-	2	-	-	-	4	-	7	-	-
Other towns	-	-	-	-	-	-	-	-	-	-	-
Amhara	324	4	323	65	68	-	198	-	913	68	1,087
Bahir Dar	8	-	10	3	-	-	23	-	41	3	-
Gonder	68	-	45	45	68	-	91	-	272	45	543
Dessie	124	4	227	17	-	-	84	-	435	20	544
Other towns	125	-	41	-	-	-	-	-	166	-	-
Oromia	636	22	1,008	41	74	-	1,302	3	3,019	66	274
Nazareth	70	22	169	23	3	-	83	3	325	48	274
Jimma	33	-	-	-	-	-	33	-	67	-	-
Debre Zeit	23	-	53	18	71	-	5	-	152	18	-
Other towns	509	-	787	-	-	-	1,180	-	2,476	-	-
Somali	152	11	150	-	114	-	119	-	535	11	57
Jijiga	152	11	150	-	114	-	119	-	535	11	57
Other towns	-	-	-	-	-	-	-	-	-	-	-
Benishangul	1	-	16	-	-	-	21	5	39	5	-
Asosa	1	-	16	-	-	-	21	5	39	5	-
Other towns	-	-	-	-	-	-	-	-	-	-	-
SNNPR	55	11	101	-	-	-	-	-	156	11	2,622
Awasa	55	11	-	-	-	-	-	-	55	11	-
Other towns	-	-	101	-	-	-	-	-	101	-	2,622
Gambela	10	-	-	-	15	-	-	-	25	-	-
Gambela	10	-	-	-	15	-	-	-	25	-	-
Other towns	-	-	-	-	-	-	-	-	-	-	-
Harari	173	16	46	9	73	-	95	-	388	25	826
Addis Ababa	2,562	459	17,463	3,687	2,181	16	1,796	-	24,001	4,161	12,742
Dire Dawa	67	-	59	-	-	-	36	-	162	-	12
Total	4,267	551	19,402	3,828	2,665	16	3,901	8	30,234	4,403	18,333

Table 29 – Payments made to Employees by Type of Trade and Region, 2001 E.F.Y. (2008/09)

In Birr

Region	Wholesale				Retail				Motor Vehicles & motor Cycles sales and Maintenance			
	Salaries and wages	Commissions, bonuses and other allowances	Food, housing, education, and medical allowances	Pension and insurance	Salaries and wages	Commissions, bonuses and other allowances	Food, housing, education, and medical allowances	Pension and insurance	Salaries and wages	Commissions, bonuses and other allowances	Food, housing, education, and medical allowances	Pension and insurance
Tigray	2,067,754	-	-	-	8,798,104	172,448	-	-	1,925,398	-	-	-
Mekele	-	-	-	-	5,802,875	4,664	-	-	1,925,398	-	-	-
Other towns	2,067,754	-	-	-	2,995,230	167,784	-	-	-	-	-	-
Afar	239,080	-	191,475	-	994,455	-	9,948	-	4,488	-	-	-
Asayita	12,529	-	-	-	54,288	-	1,296	-	4,488	-	-	-
Other towns	226,551	-	191,475	-	940,167	-	8,652	-	-	-	-	-
Amhara	4,239,881	36,127	-	-	14,525,259	136,785	492,180	-	1,817,963	12,650	5,060	-
Bahir Dar	576,976	15,180	-	-	539,226	1,852	4,630	-	103,224	12,650	5,060	-
Gonder	1,753,590	-	-	-	4,286,490	-	-	-	657,175	-	-	-
Dessie	869,286	-	-	-	1,199,767	1,613	-	-	910,144	-	-	-
Other towns	1,040,028	20,947	-	-	8,499,776	133,320	487,550	-	147,420	-	-	-
Oromia	4,115,097	22,859	1,885,572	-	19,908,866	332,850	1,394,165	-	3,856,140	-	-	-
Nazareth	-	-	-	-	3,658,525	380	-	-	1,158,323	-	-	-
Jimma	97,744	-	-	-	234,751	-	-	-	16,405	-	-	-
Debre Zeit	165,726	-	-	-	1,772,564	14,730	58,847	-	85,104	-	-	-
Other towns	3,851,627	22,859	1,885,572	-	14,243,025	317,740	1,335,318	-	2,596,308	-	-	-
Somali	760,933	-	-	-	8,425,591	-	-	-	1,092,955	-	-	-
Jijiga	760,933	-	-	-	3,052,752	-	-	-	1,092,955	-	-	-
Other towns	-	-	-	-	5,372,839	-	-	-	-	-	-	-
Benishangul	33,724	-	-	-	699,354	-	-	-	217,056	-	-	-
Asosa	18,354	-	-	-	222,867	-	-	-	217,056	-	-	-
Other towns	15,370	-	-	-	476,487	-	-	-	-	-	-	-
SNNPR	937,697	11,910	43,146	-	66,488,758	23,570	15,231	-	-	-	-	-
Awasa	25,177	-	605	-	2,290,306	21,600	-	-	-	-	-	-
Other towns	912,519	11,910	42,541	-	64,198,452	1,970	15,231	-	-	-	-	-
Gambela	577,296	-	-	-	1,398,955	-	6,923	-	59,280	-	-	-
Gambela	450,696	-	-	-	789,000	-	6,923	-	59,280	-	-	-
Other towns	126,600	-	-	-	609,955	-	-	-	-	-	-	-
Harari	214,816	7,000	18,600	-	1,372,965	39,204	40,873	42,345	601,390	500	103,997	-
Addis Ababa	54,300,728	3,149,111	1,134,461	6,903,300	128,332,928	2,541,705	716,539	-	68,276,716	5,374,620	4,014,605	-
Dire Dawa	8,029,236	29,390	527,584	-	1,282,985	20,997	56,225	-	158,983	-	-	-
Total	75,516,241	3,256,397	3,800,838	6,903,300	252,228,221	3,267,559	2,732,084	42,345	78,010,369	5,387,770	4,123,662	-

Table 30 –Value of Purchases of Goods intended for Sale in Wholesale Trade Enterprises by Commodity Group and Supplier, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Supplier			Total
	Producer	Wholesaler	Others	
Wholesale agents and brokers except for motor vehicles	-	-	-	-
Agricultural raw materials and live animals	1,102,385,303	117,793,963	188,455,523	1,408,634,789
Food, beverages, and tobacco	1,150,434,371	565,960,737	603,818,043	2,320,213,151
Chat	-	109,890	-	109,890
Textile, clothing, and footwear	4,745,466	218,835,380	18,166,400	241,747,247
Other household goods	10,182,672	10,312,637	16,876,978	37,372,287
Computers, computer peripheral equipment and software	-	144,807,827	29,634,232	174,442,059
Electronic, and telecommunications equipment and parts	3,432,000	317,145,657	84,195,207	404,772,864
Agricultural machinery, equipment and supplies	14,310	-	749,029	763,339
Other machinery and equipment	-	14,517	-	14,517
Solid, liquid, gaseous fuels and related products	-	16,527,107	3,786,806	20,313,913
Metals and metal ores	-	2,060,300	74,412	2,134,712
Construction materials, hardware, plumbing and heating equipment and supplies	16,191,417	11,975,757	59,602	28,226,776
Waste and scrap and other products n.e.c.	4,288,400	-	2,164,592	6,452,992
Others	145,352,978	170,024,263	178,396,676	493,773,916
Total	2,437,026,918	1,575,568,035	1,126,377,499	5,138,972,452

Table 31 – Value of Purchases of Goods Intended for Sale in Retail Trade Enterprises by Commodity Group and Supplier, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Supplier			Total
	Producer	Wholesaler	Others	
Food	1,625,127,544	3,514,253,971	4,896,692,170	10,036,073,685
Beverages	154,827,767	657,021,250	373,420,167	1,185,269,184
Tobacco	11,634,177	185,293,483	191,987,044	388,914,703
Chat	7,732,070	275,276,904	32,676,472	315,685,446
Automotive fuel	64,533,154	2,901,491,038	164,220,633	3,130,244,824
Computers, peripheral units, software, telecommunications equipment	115,819,587	1,457,649,553	402,587,145	1,976,056,285
Audio and video	74,709	74,166,753	4,083,844	78,325,306
Textile	398,265	109,985,456	71,539,529	181,923,251
Hardware, paints, and glass	14,116,444	160,207,256	47,854,182	222,177,882
Carpets, Rugs, wall, and floor coverings	106,502	19,836,359	10,476,140	30,419,002
Electrical household appliances, furniture, lighting equipment, and other household articles	18,357,480	55,932,902	83,552,902	157,843,284
Books, newspapers, and Stationery	1,734,087	188,546,617	14,587,745	204,868,449
Music and video recordings	630,740	19,042,985	20,897,182	40,570,907
Sporting equipment	-	-	133,942	133,942
Games and toys	-	3,403,814	19,465	3,423,279
Clothing, footwear, and leather articles	30,339,901	803,604,731	341,274,670	1,175,219,302
Pharmaceutical and medical goods, cosmetic and toilet articles	1,310,990	1,074,961,170	392,754,341	1,469,026,501
Others not included in the above two	120,030,198	248,824,905	261,487,011	630,342,114
Second hand goods	-	355,776	7,679,772	8,035,548
Others	28,113,765	543,943,326	574,790,721	1,146,847,812
Total	2,194,887,381	12,293,798,250	7,892,715,077	22,381,400,709

Table 32 – Value of Purchases of Goods intended for Sale in Motor vehicle sales & Maintenance Enterprises by Commodity Group and Supplier, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Supplier			Total
	Producer	Wholesaler	Others	
Motor vehicle sales	-	26,312,000	8,222,500	34,534,500
Motor vehicle maintenance	549,298	305,854	8,227,927	9,083,078
Motor vehicle spare parts sales	6,125,155	120,046,821	355,305,251	481,477,227
Motor cycles & spare parts sales & maintenance	486,561	67,117,379	7,948,685	75,552,626
Others	341,488	26,279,535	20,991,952	47,612,975
Total	7,502,501	240,061,590	400,696,314	648,260,405

Table 33 – Operating Cost of Enterprises by Expenditure and Trade Type, 2001 E.F.Y. (2008/09)

In Birr

Expenditure	Trade			Total
	Wholesale	Retail	Motor vehicles sales& maintenance	
Electricity, energy, and other related items	11,403,295	243,519,197	10,087,687	265,010,180
Water	938,695	8,705,355	808,329	10,452,379
Minor repair and maintenance	9,190,641	83,905,809	3,016,394	96,112,844
Tele, post, fax, etc.	6,494,291	59,636,289	4,094,538	70,225,118
Stationery, packing material, and related	4,588,677	39,039,909	469,721	44,098,307
Transport	121,703,434	556,523,473	17,050,572	695,277,479
Advertisement	4,191,528	11,195,407	207,085	15,594,020
Auditing and legal services	3,423,845	12,687,621	2,086,622	18,198,088
House rent	24,304,172	367,786,188	21,274,280	413,364,640
Machinery and other fixed assets rent	1,234,958	5,750,814	579,753	7,565,525
Insurance, interest, bank services and commissions	22,215,903	41,597,122	6,603,878	70,416,903
Other expenditures	8,366,311	66,009,494	7,732,944	82,108,749
Total	218,055,749	1,496,356,678	74,011,804	1,788,424,231

Table 34 – Investment by Enterprises and Source of Funding, 2001 E.F.Y. (2008/09)

In Birr

Enterprise	Number of Enterprises	Investment in Fixed assets					New working capital					Grand Total
		Domestic source			Foreign	Total	Domestic source			Foreign	Total	
		Own	Loan	Other			Own	Loan	Other			
Wholesale	12,094	115,440,574	15,516,966	6,056,978	1,272,240	138,286,758	166,457,254	3,660,180	31,421,537	-	201,538,970	339,825,728
Retail	247,049	504,692,010	29,401,718	16,048,802	2,855,259	552,997,789	2,154,622,446	270,792,423	284,432,610	2,131,454	2,711,978,932	3,264,976,722
Motor vehicles	4,075	47,059,055	3,332,264	1,616,677	-	52,007,996	30,571,433	7,311,736	2,469,535	25,900	40,378,604	92,386,600
Total	263,218	667,191,639	48,250,948	23,722,457	4,127,499	743,292,543	2,351,651,132	281,764,338	318,323,682	2,157,354	2,953,896,506	3,697,189,050
Percentage		18.05	1.31	0.64	0.11	20.1	63.61	7.62	8.61	0.06	79.9	100

Table 35 – Payable and Receivable Accounts by Type of Trade Enterprise, 2001 E.F.Y. (2008/09)

In Birr

Enterprise	Number of Enterprises	Beginning of year		End of year	
		Payable	Receivable	Payable	Receivable
Wholesale	12,094	44,377,486	20,652,240	43,913,640	9,458,343
Retail	247,049	354,700,239	153,479,054	232,302,693	76,243,089
Motor vehicles	4,075	29,355,440	594,562	35,837,513	1,563,407
Total	263,218	428,433,165	174,725,855	312,053,846	87,264,839

Table 36 – Value of Fixed Assets by Type and Enterprise, Beginning of year, 2001 E.F.Y., (2008/09)

In Birr

Enterprise	Number of Enterprises	Fixed assets					Total
		Buildings	Other Construction works	Machinery and Equipment	Vehicles	Others	
Wholesale	12,094	188,022,697	773,203	12,685,271	10,364,165	17,257,719	229,103,055
Retail	247,049	732,749,243	2,121,828	114,346,008	29,665,859	135,846,551	1,014,729,488
Motor vehicles	4,075	79,870,125	1,137,715	13,978,558	32,343,839	7,318,389	134,648,625
Total	263,218	1,000,642,064	4,032,746	141,009,836	72,373,863	160,422,659	1,378,481,168
Percentage		72.59	0.29	10.23	5.25	11.64	100

Table 37 – Net Fixed Capital Formation by Type of Trade Enterprise, 2001 E.F.Y. (2008/09)

Fixed asset	Wholesale				Retail				Motor vehicles sales & maintenance			
	New Capital Expenditure	Sold & Disposed	Depreciation	Net fixed Capital formation	New Capital Expenditure	Sold & Disposed	Depreciation	Net fixed Capital formation	New Capital Expenditure	Sold & Disposed	Depreciation	Net fixed Capital formation
Buildings	22,638,307	913,920	39,363,034	170,384,050	420,125,919	1,201,254	113,643,752	1,038,030,156	3,957,778	30,249	3,990,828	79,806,826
Other construction works	434,756	3,211	692,981	511,767	9,608,310	-	232,028	11,498,110	3,925	-	93,898	1,047,742
Machinery & equipment	4,121,928	7,454,467	1,115,120	8,237,612	53,822,010	2,203,565	12,211,524	153,752,929	21,631,779	476,070	702,151	34,432,116
Vehicles	15,662,672	-	2,266,356	23,760,481	27,803,286	430,100	6,280,885	50,758,161	20,841,147	100,830	6,468,764	46,615,392
Others	2,464,838	36,816	355,190	19,330,552	51,259,312	1,831,477	12,739,249	172,535,137	6,946,661	259,754	512,399	13,492,896
Total	45,322,501	8,408,413	43,792,681	222,224,462	562,618,837	5,666,396	145,107,437	1,426,574,493	53,381,290	866,903	11,768,040	175,394,973

Table 38 – Sales and other Receipts (Income) of Wholesale Trade Enterprises by Commodity group and Income type, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Income type			Total
	Total sales	Commission received	Others	
Wholesale agents and brokers except for motor vehicles	-	-	-	-
Agricultural raw materials and live animals	1,767,015,662	-	-	1,767,015,662
Food, beverages, and tobacco	13,112,902,075	-	-	13,112,902,075
Chat	1,927,740	-	-	1,927,740
Textile, clothing, and footwear	125,059,037	-	-	125,059,037
Other household goods	75,317,128	-	-	75,317,128
Computers, computer peripheral equipment and software	156,078,177	-	-	156,078,177
Electronic, and telecommunications equipment and parts	263,223,802	-	-	263,223,802
Agricultural machinery, equipment and supplies	923,193	-	-	923,193
Other machinery and equipment	6,890,095	-	-	6,890,095
Solid, liquid, gaseous fuels and related products	68,647,739	-	-	68,647,739
Metals and metal ores	117,147,959	-	-	117,147,959
Construction materials, hardware, plumbing and heating equipment and supplies	46,312,244	-	-	46,312,244
Waste and scrap and other products n.e.c.	6,771,838	-	-	6,771,838
Others	3,662,492,339	-	-	3,662,492,339
Total	19,410,709,030	4,690,385	63,571,749	19,478,971,163

Table 39 – Sales and other Receipts (Income) of Retail Trade Enterprises by Commodity group and Income type, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Income type			
	Total sales	Commission received	Others	Total
Food	13,402,629,543	-	-	13,402,629,543
Beverages	1,102,400,787	-	-	1,102,400,787
Tobacco	431,028,790	-	-	431,028,790
Chat	433,006,125	-	-	433,006,125
Automotive fuel	7,582,261,790	-	-	7,582,261,790
Computers, peripheral units, software, telecommunications equipment	5,768,070,673	-	-	5,768,070,673
Audio and video	89,880,469	-	-	89,880,469
Textile	218,525,807	-	-	218,525,807
Hardware, paints, and glass	282,096,078	-	-	282,096,078
Carpets, Rugs, wall, and floor coverings	27,108,974	-	-	27,108,974
Electrical household appliances, furniture, lighting equipment, and other household articles	176,138,205	-	-	176,138,205
Books, newspapers, and Stationery	456,532,416	-	-	456,532,416
Music and video recordings	41,180,984	-	-	41,180,984
Sporting equipment	1,059,588	-	-	1,059,588
Games and toys	6,028,221	-	-	6,028,221
Clothing, footwear, and leather articles	1,439,958,451	-	-	1,439,958,451
Pharmaceutical and medical goods, cosmetic and toilet articles	1,337,810,083	-	-	1,337,810,083
Others not included in the above two	827,079,318	-	-	827,079,318
Second hand goods	8,965,961	-	-	8,965,961
Others	2,406,679,217	-	-	2,406,679,217
Total	36,038,441,479	34,620,823	610,258,812	36,683,321,115

Table 40 – Sales and other Receipts (Income) of Motor Vehicles Trade Enterprises by Commodity group and Income type, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Income type			
	Total sales	Commission received	Others	Total
Motor vehicle sales	9,870,000	-	-	9,870,000
Motor vehicle maintenance	306,289,442	-	-	306,289,442
Motor vehicle spare parts sales	205,056,205	-	-	205,056,205
Motor cycles & spare parts sales & maintenance	99,100,542	-	-	99,100,542
Others	4,011,694,944	-	-	4,011,694,944
Total	4,632,011,133	1,558,624	20,329,655	4,653,899,412

Table 41 – Gross Value of Income of Wholesale Trade Enterprises by Region and Type, 2001 E.F.Y. (2008/09)

Region	Number of enterprises	Total Sales	Commission	Rental Income	Other Income	In Birr	
						Stock Difference	Total income
Tigray	729	719,200,926.00	8,520	-	1,219,680	2,910,991.00	723,340,117
Mekele	100	184,568,898.00	-	-	-	436,488.00	185,005,386
Other towns	629	534,632,028.00	8,520	-	1,219,680	2,474,503.00	538,334,731
Afar	55	11,155,734.00	1,474,308	-	2,246	(21,600.00)	12,610,689
Asayita	20	2,153,852.00	1,474,308	-	2,246	(6,663.00)	3,623,744
Other towns	35	9,001,881.00	-	-	-	(14,937.00)	8,986,945
Amhara	2,674	605,664,456.00	-	-	60,457,320	6,743,849.00	672,865,625
Bahir Dar	33	34,685,529.00	-	-	-	1,350,206.00	36,035,735
Gonder	64	22,407,579.00	-	-	-	(99,329.00)	22,308,251
Dessie	48	28,302,640.00	-	-	-	(1,211,628.00)	27,091,012
Other towns	2,530	520,268,708.00	-	-	60,457,320	6,704,599.00	587,430,627
Oromia	3,909	2,052,768,123.00	2,991,857	-	24,552	46,605,977.00	2,102,390,510
Nazareth	5	887,164.00	-	-	-	7,963.00	895,128
Jimma	25	1,856,719.00	-	-	-	97,671.00	1,954,391
Debre Zeit	64	11,858,278.00	-	-	24,552	(167,748.00)	11,715,082
Other towns	3,816	2,038,165,962.00	2,991,857	-	-	46,668,090.00	2,087,825,909
Somali	278	111,406,085.00	-	-	-	(9,753,265.00)	101,652,820
Jijiga	111	79,331,047.00	-	-	-	(10,401,665.00)	68,929,382
Other towns	167	32,075,038.00	-	-	-	648,400.00	32,723,438
Benishangul	183	38,696,468.00	-	-	-	(304,889.00)	38,391,579
Asosa	16	9,509,090.00	-	-	-	(430,378.00)	9,078,712
Other towns	167	29,187,378.00	-	-	-	125,489.00	29,312,867
SNNPR	1,525	198,988,654.00	-	-	760,292	(1,996,047.00)	197,752,898
Awasa	45	26,078,536.00	-	-	-	541,768.00	26,620,304
Other towns	1,480	172,910,118.00	-	-	760,292	(2,537,815.00)	171,132,594
Gambela	17	22,538,941.00	-	32,880.00	-	(65,063.00)	22,506,758
Gambela	10	11,418,541.00	-	32,880.00	-	27,537.00	11,478,958
Other towns	7	11,120,400.00	-	-	-	(92,600.00)	11,027,800
Harari	105	45,870,282.00	174,600	-	6,500	859,697.00	46,911,079
Addis Ababa	1,363	15,240,983,028.00	-	317,242.00	751,037	37,467,932.00	15,279,519,239
Dire Dawa	1,254	363,436,333.00	41,100	-	-	6,829,887.00	370,307,320
Total	12,094	19,410,709,030.00	4,690,385	350,122.00	63,221,627	89,277,470.00	19,568,248,633

Table 42 – Gross Value of Income of Retail Trade Enterprises by Region and Type, 2001 E.F.Y. (2008/09)

Region	Number of enterprises	Total Sales	Commission	Rental Income	Other Income	In Birr	
						Stock Difference	Total income
Tigray	21,285	2,150,448,258	-	6,892,117	2,184,778	33,480,832	2,193,005,985
Mekele	6,481	891,295,252	-	-	1,973,063	2,776,192	896,044,507
Other towns	14,804	1,259,153,007	-	6,892,117	211,715	30,704,640	1,296,961,478
Afar	3,082	170,822,410	1,077,636	-	23,472	985,291	172,908,809
Asayita	316	17,601,433	254,340	-	23,472	(34,070)	17,845,174
Other towns	2,765	153,220,978	823,296	-	-	1,019,361	155,063,635
Amhara	56,284	4,364,820,563	-	351,096	511,847,472	81,542,427	4,958,561,558
Bahir Dar	2,492	76,879,869	-	-	105,528	2,585,131	79,570,528
Gonder	5,831	434,850,950	-	-	-	(6,248,771)	428,602,178
Dessie	2,452	208,992,271	-	55,539	3,949,023	15,245,760	228,242,593
Other towns	45,509	3,644,097,473	-	295,557	507,792,921	69,960,307	4,222,146,259
Oromia	56,913	9,728,280,860	31,944,468	333,865	18,277,035	197,443,960	9,976,280,189
Nazareth	3,428	4,726,560,936	31,382,364	-	692,688	12,402,163	4,771,038,151
Jimma	2,197	119,796,982	31,320	21,444	9,135	(1,126,937)	118,731,944
Debre Zeit	1,479	349,799,280	-	-	172,260	18,020,407	367,991,947
Other towns	49,808	4,532,123,662	530,784	312,421	17,402,952	168,148,327	4,718,518,146
Somali	15,468	2,248,021,157	-	6,024	10,173,843	16,247,521	2,274,448,545
Jijiga	2,369	93,084,112	-	6,024	4,316,673	7,421,277	104,828,085
Other towns	13,099	2,154,937,044	-	-	5,857,170	8,826,244	2,169,620,459
Benishangul	1,770	95,421,674	-	1,302	13,360	2,614,971	98,051,307
Asosa	445	23,948,899	-	1,302	-	1,911,727	25,861,928
Other towns	1,324	71,472,775	-	-	13,360	703,244	72,189,378
SNNPR	34,938	6,424,345,405	-	1,169,052	54,253,877	(155,648,704)	6,324,119,630
Awasa	2,361	197,407,390	-	-	-	16,682,271	214,089,661
Other towns	32,577	6,226,938,015	-	1,169,052	54,253,877	(172,330,974)	6,110,029,969
Gambela	3,000	231,865,360	-	-	-	3,028,203	234,893,563
Gambela	491	30,287,949	-	-	-	10,529	30,298,478
Other towns	2,510	201,577,411	-	-	-	3,017,674	204,595,085
Harari	1,429	210,913,433	-	-	863,909	(24,380,826)	187,396,517
Addis Ababa	49,870	10,136,961,109	861,919	740,644	2,404,905	186,028,843	10,326,997,420
Dire Dawa	3,012	276,541,249	736,800	-	722,060	7,245,351	285,245,460
Total	247,049	36,038,441,479	34,620,823	9,494,101	600,764,711	348,587,867	37,031,908,982

Table 43 – Gross Value of Income of Motor vehicles sales & Maintenance Enterprises by Region and Type, 2001 E.F.Y. (2008/09)

Region	Number of enterprises	Total Sales	Commission	Rental Income	Other Income	In Birr	
						Stock Difference	Total income
Tigray	234	64,260,287	-	-	-	141,358	64,401,645
Mekele	234	64,260,287	-	-	-	141,358	64,401,645
Other towns	-	-	-	-	-	-	-
Afar	2	-	-	-	44,880	-	44,880
Asayita	2	-	-	-	44,880	-	44,880
Other towns	-	-	-	-	-	-	-
Amhara	263	7,138,102	-	-	-	(384,837)	6,753,265
Bahir Dar	10	457,792	-	-	-	25,300	483,092
Gonder	45	1,357,800	-	-	-	-	1,357,800
Dessie	83	3,470,384	-	-	-	(4,830)	3,465,554
Other towns	125	1,852,126	-	-	-	(405,307)	1,446,819
Oromia	608	6,570,802	-	-	4,736,703	185,620	11,493,125
Nazareth	45	3,112,017	-	-	16,143	69,940	3,198,100
Jimma	33	267,438	-	-	-	-	267,438
Debre Zeit	20	970,290	-	-	-	-	970,290
Other towns	509	2,221,056	-	-	4,720,560	115,680	7,057,296
Somali	112	1,064,949	82,272	49,400.00	711,840	187,293	2,095,753
Jijiga	112	1,064,949	82,272	49,400.00	711,840	187,293	2,095,753
Other towns	-	-	-	-	-	-	-
Benishangul	1	96,691	-	-	-	30,324	127,015
Asosa	1	96,691	-	-	-	30,324	127,015
Other towns	-	-	-	-	-	-	-
SNNPR	128	14,820,012	-	-	2,728,656	2,599,353	20,148,021
Awasa	28	6,874,608	-	-	792,720	2,095,203	9,762,531
Other towns	101	7,945,404	-	-	1,935,936	504,150	10,385,490
Gambela	10	415,701	-	-	-	-	415,701
Gambela	10	415,701	-	-	-	-	415,701
Other towns	-	-	-	-	-	-	-
Harari	109	11,163,995	-	-	-	109,245	11,273,240
Addis Ababa	2,576	4,523,171,843	1,476,352	8,984,166.00	3,074,010	(6,794,048)	4,529,912,322
Dire Dawa	32	3,308,752	-	-	-	193,130	3,501,882
Total	4,075	4,632,011,133	1,558,624	9,033,566.00	11,296,089	(3,732,563)	4,650,166,848

Table 44 – Gross Value of Income of Wholesale Trade Enterprises by Commodity Group and Type, 2001 E.F.Y. (2008/09)

Commodity group	In Birr						
	Number of enterprises	Total sales	Commission	Rental Income	Other income	Stock difference	Total Income
Wholesale agents and brokers except for motor vehicles	-	-	-	-	-	-	-
Agricultural raw materials and live animals	-	1,767,015,662	-	-	-	-	1,767,015,662
Food, beverages, and tobacco	-	13,112,902,075	-	-	-	-	13,112,902,075
Chat	-	1,927,740	-	-	-	-	1,927,740
Textile, clothing, and footwear	-	125,059,037	-	-	-	-	125,059,037
Other household goods	-	75,317,128	-	-	-	-	75,317,128
Computers, computer peripheral equipment and software	-	156,078,177	-	-	-	-	156,078,177
Electronic, and telecommunications equipment and parts	-	263,223,802	-	-	-	-	263,223,802
Agricultural machinery, equipment and supplies	-	923,193	-	-	-	-	923,193
Other machinery and equipment	-	6,890,095	-	-	-	-	6,890,095
Solid, liquid, gaseous fuels and related products	-	68,647,739	-	-	-	-	68,647,739
Metals and metal ores	-	117,147,959	-	-	-	-	117,147,959
Construction materials, hardware, plumbing and heating equipment and supplies	-	46,312,244	-	-	-	-	46,312,244
Waste and scrap and other products n.e.c.	-	6,771,838	-	-	-	-	6,771,838
Others	-	3,662,492,339	-	-	-	-	3,662,492,339
Total	12,094	19,410,709,030	4,690,385	350,122	63,221,627	89,277,470	19,568,248,633

Table 45 – Gross Value of Income of Retail Trade Enterprises by Commodity Group and Type, 2001 E.F.Y. (2008/09)

							In Birr
Commodity group	Number of enterprises	Total sales	Commission	Rental Income	Other income	Stock difference	Total Income
Food	-	13,402,629,543	-	-	-	-	13,402,629,543
Beverages	-	1,102,400,787	-	-	-	-	1,102,400,787
Tobacco	-	431,028,790	-	-	-	-	431,028,790
Chat	-	433,006,125	-	-	-	-	433,006,125
Automotive fuel	-	7,582,261,790	-	-	-	-	7,582,261,790
Computers, peripheral units, software, telecommunications equipment	-	5,768,070,673	-	-	-	-	5,768,070,673
Audio and video	-	89,880,469	-	-	-	-	89,880,469
Textile	-	218,525,807	-	-	-	-	218,525,807
Hardware, paints, and glass	-	282,096,078	-	-	-	-	282,096,078
Carpets, Rugs, wall, and floor coverings	-	27,108,974	-	-	-	-	27,108,974
Electrical household appliances, furniture, lighting equipment, and other household articles	-	176,138,205	-	-	-	-	176,138,205
Books, newspapers, and Stationery	-	456,532,416	-	-	-	-	456,532,416
Music and video recordings	-	41,180,984	-	-	-	-	41,180,984
Sporting equipment	-	1,059,588	-	-	-	-	1,059,588
Games and toys	-	6,028,221	-	-	-	-	6,028,221
Clothing, footwear, and leather articles	-	1,439,958,451	-	-	-	-	1,439,958,451
Pharmaceutical and medical goods, cosmetic and toilet articles	-	1,337,810,083	-	-	-	-	1,337,810,083
Others not included in the above two	-	827,079,318	-	-	-	-	827,079,318
Second hand goods	-	8,965,961	-	-	-	-	8,965,961
Others	-	2,406,679,217	-	-	-	-	2,406,679,217
Total	247,049	36,038,441,479	34,620,823	9,494,101	600,764,711	348,587,867	37,031,908,982

Table 46 – Gross Value of Income of Motor Vehicles Sales & Maintenance Enterprises by Commodity Group and Type, 2001 E.F.Y. (2008/09)

In Birr

Commodity group	Number of enterprises	Total sales	Commission	Rental Income	Other income	Stock difference	Total Income
Motor vehicle sales	-	9,870,000	-	-	-	-	9,870,000
Motor vehicle maintenance	-	306,289,442	-	-	-	-	306,289,442
Motor vehicle spare parts sales	-	205,056,205	-	-	-	-	205,056,205
Motor cycles & spare parts sales & maintenance	-	99,100,542	-	-	-	-	99,100,542
Others	-	4,011,694,944	-	-	-	-	4,011,694,944
Total	4,075	4,632,011,133	1,558,624	9,033,566	11,296,089	(3,732,563)	4,650,166,848

Table 47 - Value Added in the National Account Concept at Factor Cost by Enterprise, 2001 E.F.Y. (2008/09)

In Birr

Enterprise	Total gross value of income	Intermediate cost			Value added at factor cost		
		Purchases	Other costs	Total	Indirect tax	Value added at factor cost	Operating surplus
Wholesale	19,568,248,633	5,138,972,452	268,074,606	5,407,047,058	2,274,950	14,161,201,574	14,071,724,799
Retail	37,031,908,982	22,381,400,709	2,119,637,626	24,501,038,335	30,482,984	12,530,870,647	12,272,600,439
Motor vehicles	4,650,166,848	648,260,405	142,833,045	791,093,450	40,298,881	3,859,073,398	3,771,551,597
Total	61,250,324,463	28,168,633,566	2,530,545,278	30,699,178,843	73,056,815	30,551,145,620	30,115,876,836

Table 48 – Number of Trade Enterprises Reporting Problems in the beginning of Business by Type and Enterprise, 2001 E.F.Y. (2008/09)

Problems	Enterprise			
	Wholesale	Retail	Motor vehicles Sales & Maintenance	Total
Lack of space/housing	2,027	38,501	1,396	41,925
Unavailability of commodity supplies	252	13,101	14	13,367
Absence of information/consultancy	205	3,976	8	4,188
Higher prices of commodities	546	14,854	236	15,636
Government rules/regulations	539	11,479	235	12,254
Lack of expertise	552	4,781	-	5,333
Inadequate capital	4,017	86,020	940	90,977
Unavailability of loans	357	2,699	75	3,132
Others	953	12,101	578	13,632
No problems encountered	2,274	57,285	594	60,153
Total	11,723	244,797	4,075	260,595

Table 49 – Number of Trade Enterprises Reporting Problems during the Survey Year by Type and Enterprise, 2001 E.F.Y. (2008/09)

Problems	Enterprise			
	Wholesale	Retail	Motor vehicles Sales & Maintenance	Total
Lack of expertise	18	1,522	1	1,540
Labor union problems	16	1,197	69	1,281
Absence of information/consultancy	209	1,391	33	1,633
Government rules/regulations	695	7,476	247	8,419
Inadequate capital	2,601	70,378	337	73,316
Ambiguity of rules	204	3,077	229	3,510
Loss	869	13,044	103	14,016
Lack of market	2,139	53,808	860	56,807
Lack of working space	1,015	18,784	425	20,223
Restriction on free movements	69	1,689	-	1,759
Problems with license issuance	128	1,100	42	1,270
Cultural problems	103	228	-	331
Limitation on capacity	353	2,190	-	2,543
Unavailability of commodity supplies	912	9,668	246	10,827
Others	626	14,214	361	15,201
No problems encountered	1,764	45,032	1,121	47,918
Total	11,723	244,797	4,075	260,595

Table 50 – Number of Trade Enterprises Planning Change of Trade, 2001 E.F.Y. (2008/09)

Planning to change	Enterprise			
	Wholesale	Retail	Motor vehicles Sales & Maintenance	Total
Yes	4,837	81,494	1,770	88,101
No	6,116	130,949	2,254	139,319
Do not know	770	32,354	51	33,175
Total	11,723	244,797	4,075	260,595

Table 51 – Number of Trade Enterprises Planning to Change Trade by Reason, 2001 E.F.Y. (2008/09)

Reason	Enterprise			
	Wholesale	Retail	Motor vehicles Sales & Maintenance	Total
Looking for a better sector	3,751	39,820	657	44,228
The current trade is not profitable	436	19,650	306	20,392
Lack of buyers	187	13,852	730	14,770
Poor location of enterprise	363	5,235	77	5,676
Others	98	2,937	-	3,035
Total	4,837	81,494	1,770	88,101

Table 52 – Number of Trade Enterprises Reporting Problems with Expansion of Business by Type and Enterprise , 2001 E.F.Y. (2008/09)

Problems	Enterprise			
	Wholesale	Retail	Motor vehicles Sales & Maintenance	Total
High taxes	379	8304	136	8818
Government rules and regulations	97	5562	130	5788
Inappropriate competition among big businesses	1344	7013	176	8534
Competition among small businesses	140	3506	103	3749
Inadequate supply of commodities	363	8965	109	9438
Lack of working space	902	28107	758	29767
Unavailability of machines and equipment	106	1899	-	2005
Inadequate capital	4379	92217	1169	97766
Lack of loans	1013	11657	135	12804
Lack of Markets	1216	42826	370	44412
Others	391	8737	666	9794
No problems encountered	1393	26003	322	27717
Total	11,723	244,797	4,075	260,595

Table 53– Number of Trade Enterprises Seeking Government Support for Running Business by Enterprise and Support Type, 2001 E.F.Y. (2008/09)

Support	Enterprise			
	Wholesale	Retail	Motor vehicles Sales & Maintenance	Total
Supply of working space	2,960	73,005	1,866	77,831
Availability of houses to rent	189	8,648	106	8,943
Facilitating market accessibility	1,271	34,898	180	36,349
Provision of loans	3,583	60,711	631	64,925
Conducive government rules and regulations	1,092	17,317	336	18,744
Facilitating supply of commodities / services	930	17,613	125	18,668
Provision of technical training in running businesses	682	3,908	198	4,788
Provision of training in recording accounts	135	4,250	74	4,459
Others	880	24,447	560	25,887
Total	11,723	244,797	4,075	260,595

TABLE 1 : ESTIMATES OF ENTERPRISES BY REGION/URBAN CENTERS AND TYPE OF TRADE ACTIVITY
2008/2009 (2001 E.F.Y)

REGION/URBAN CENTER	Wholesale			Retail			Motor			Total		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	729	132.70	18.21	21,285	2,401.51	11.28	234	62.31	26.61	22,248	2,419.48	10.88
MEKELE	100	58.04	58.04	6,481	2,318.95	35.78	234	62.31	26.61	6,816	2,309.85	33.89
OTHER TIGRAY URBAN	629	119.33	18.98	14,804	624.28	4.22	0	.00	.00	15,432	720.06	4.67
AFAR URBAN TOTAL	55	16.79	30.56	3,082	166.22	5.39	2	1.69	84.50	3,139	157.76	5.03
AYSAYITA	20	4.42	22.14	316	21.56	6.81	2	1.69	84.50	338	21.43	6.33
OTHER AFAR URBAN	35	16.20	46.29	2,765	164.82	5.96	0	.00	.00	2,800	156.30	5.58
AMHARA URBAN TOTAL	2,674	43.54	1.63	56,284	1,195.64	2.12	263	76.15	28.94	59,221	1,183.02	2.00
GONDER	33	18.98	57.39	2,492	821.87	32.98	10	8.46	84.60	2,535	808.95	31.91
DESSIE	64	26.82	42.23	5,831	850.15	14.58	45	40.97	91.04	5,940	837.68	14.10
BAHIR DAR	48	28.57	59.52	2,452	177.01	7.22	83	63.63	76.81	2,582	208.37	8.07
OTHER AMHARA URBAN	2,530	.00	.00	45,509	.00	.00	125	.00	.00	48,164	.00	.00
OROMIYA URBAN TOTAL	3,909	68.62	1.76	56,913	3,321.04	5.84	608	40.36	6.64	61,430	3,267.30	5.32
JIMMA	5	5.09	96.02	3,428	556.05	16.22	45	20.63	45.58	3,479	560.64	16.12
NAZARETH	25	14.79	60.09	2,197	93.13	4.24	33	31.00	93.93	2,255	121.70	5.40
DEBRE ZEIT	64	30.97	48.73	1,479	312.86	21.15	20	15.59	77.23	1,563	338.68	21.67
OTHER OROMIYA URBAN	3,816	59.21	1.55	49,808	3,257.85	6.54	509	.00	.00	54,133	3,198.66	5.91
SOMALI URBAN TOTAL	278	162.28	58.28	15,468	3,228.73	20.87	112	30.26	27.01	15,859	3,078.54	19.41
JIJIGA	111	32.17	28.98	2,369	296.46	12.51	112	30.26	27.01	2,592	324.45	12.52
OTHER SOMALI URBAN	167	159.05	95.01	13,099	3,215.09	24.54	0	.00	.00	13,266	3,061.39	23.08
BENSHANGUL URBAN TOTAL	183	58.95	32.18	1,770	105.12	5.94	1	1.44	144.03	1,954	66.41	3.40
ASOSA	16	5.28	33.14	445	58.71	13.18	1	1.44	144.03	463	59.78	12.92
OTHER BENSHANGUL URBAN	167	58.72	35.10	1,324	87.20	6.58	0	.00	.00	1,492	28.93	1.94
S.N.N.P URBAN TOTAL	1,525	419.47	27.51	34,938	1,402.62	4.01	128	101.83	79.34	36,591	1,053.42	2.88
AWASA	45	17.02	37.79	2,361	249.00	10.55	28	16.64	59.42	2,433	227.86	9.36
OTHER S.N.N.P URBAN	1,480	419.12	28.32	32,577	1,380.34	4.24	101	100.46	99.63	34,158	1,028.49	3.01
GAMBELLA URBAN TOTAL	17	6.32	37.17	3,000	75.88	2.53	10	8.14	81.40	3,028	66.91	2.21
GAMBELLA	10	6.32	63.02	491	75.88	15.46	10	8.14	81.40	511	66.91	13.09
OTHER GAMBELLA URBAN	7	.00	.00	2,510	.00	.00	0	.00	.00	2,517	.00	.00
HARARI	105	27.52	26.21	1,429	144.21	10.09	109	37.13	34.15	1,643	158.36	9.64
ADDIS ABABA	1,363	414.85	30.44	49,870	7,259.35	14.56	2,576	775.31	30.10	53,808	7,301.47	13.57
DIRE DAWA	1,254	605.07	48.26	3,012	404.24	13.42	32	20.05	62.76	4,298	951.96	22.15
TOTAL	12,094	877.08	7.25	247,049	9,140.29	3.70	4,075	790.92	19.41	263,218	9,099.03	3.46

TABLE 26 : Estimates of number of Wholesale Trade Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Unpaid partners Shareholders and Family workers						Permanent employees					
	Male			Female			Male			Female		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	1,321	610.01	46.17	482	134.63	27.93	438	272.78	62.34	199	136.39	68.62
MEKELE	202	174.12	86.03	130	116.08	89.11	0	.00	.00	14	.00	.00
OTHER TIGRAY URBAN	1,119	584.63	52.25	352	68.19	19.39	438	272.78	62.34	185	136.39	73.81
AFAR URBAN TOTAL	37	6.52	17.81	18	7.47	40.99	17	16.50	97.05	0	.00	.00
AYSAYITA	13	3.49	26.84	13	5.06	38.92	0	.00	.00	0	.00	.00
OTHER AFAR URBAN	24	5.50	23.01	6	5.50	91.66	17	16.50	97.05	0	.00	.00
AMHARA URBAN TOTAL	4,010	55.00	1.37	1,295	20.13	1.55	1,161	711.42	61.30	314	287.94	91.67
GONDER	48	29.31	60.63	23	15.60	67.82	86	71.30	82.46	13	10.29	79.15
DESSIE	52	32.66	61.06	8	7.77	97.12	735	706.83	96.12	294	287.62	97.77
BAHIR DAR	56	33.15	59.47	15	10.07	67.92	32	37.82	118.18	7	8.89	124.20
OTHER AMHARA URBAN	3,854	.00	.00	1,249	.00	.00	306	.00	.00	0	.00	.00
OROMIYA URBAN TOTAL	5,652	181.06	3.20	789	27.36	3.47	679	80.90	11.91	37	24.66	66.13
JIMMA	3	3.24	122.15	5	5.09	101.80	0	.00	.00	0	.00	.00
NAZARETH	8	7.88	97.00	4	4.36	109.00	104	78.53	75.51	37	24.66	66.13
DEBRE ZEIT	51	32.24	63.57	53	26.53	50.50	20	19.43	97.15	0	.00	.00
OTHER OROMIYA URBAN	5,591	177.96	3.18	727	.00	.00	555	.00	.00	0	.00	.00
SOMALI URBAN TOTAL	443	319.95	72.26	49	19.67	40.34	294	116.79	39.73	46	20.28	44.35
JIJIGA	108	34.25	31.72	49	19.67	40.34	294	116.79	39.73	46	20.28	44.35
OTHER SOMALI URBAN	335	318.11	95.01	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL URBAN TOTAL	188	54.91	29.26	97	50.05	51.44	12	1.44	11.58	0	.00	.00
ASOSA	14	6.37	44.82	7	4.01	57.30	1	1.44	144.03	0	.00	.00
OTHER BENSHANGUL URBAN	173	54.54	31.44	90	49.89	55.25	11	.00	.00	0	.00	.00
S.N.N.P URBAN TOTAL	1,789	419.47	23.45	127	11.83	9.33	119	10.17	8.57	0	.00	.00
AWASA	43	17.12	39.94	21	11.83	56.72	19	10.17	53.52	0	.00	.00
OTHER S.N.N.P URBAN	1,746	419.12	24.01	106	.00	.00	100	.00	.00	0	.00	.00
GAMBELLA URBAN TOTAL	19	10.29	54.15	3	.00	.00	32	20.02	62.56	0	.00	.00
GAMBELLA	8	10.29	128.62	0	.00	.00	29	20.02	70.21	0	.00	.00
OTHER GAMBELLA URBAN	11	.00	.00	3	.00	.00	3	.00	.00	0	.00	.00
HARARI	119	51.90	43.60	63	28.15	44.46	12	9.11	75.91	12	14.10	117.50
ADDIS ABABA	774	326.05	42.10	383	195.71	51.14	9,334	3,802.27	40.73	5,282	2,627.19	49.74
DIRE DAWA	1,277	644.46	50.47	456	207.32	45.50	2,702	2,538.58	93.95	1,285	1,300.72	101.26
TOTAL	15,629	1,101.70	7.05	3,762	323.18	8.59	14,799	4,637.16	31.33	7,174	2,949.02	41.11

TABLE 26(Cont'd): Estimates of number of Wholesale Trade Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Paid Apprentice						UnPaid Apprentice					
	Male			Female			Male			Female		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	44	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
MEKELE	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER TIGRAY URBAN	44	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AFAR URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AYSAYITA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER AFAR URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AMHARA URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
GONDER	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
DESSIE	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BAHIR DAR	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER AMHARA URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OROMIYA URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
JIMMA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
NAZARETH	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
DEBRE ZEIT	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER OROMIYA URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
SOMALI URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
JIJIGA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER SOMALI URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL URBAN TOTAL	1	1.44	144.00	0	.00	.00	0	.00	.00	0	.00	.00
ASOSA	1	1.44	144.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER BENSHANGUL URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P URBAN TOTAL	0	.00	.00	0	.00	.00	11	8.21	74.61	0	.00	.00
AWASA	0	.00	.00	0	.00	.00	11	8.21	74.61	0	.00	.00
OTHER S.N.N.P URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER GAMBELLA URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
HARARI	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
ADDIS ABABA	161	160.43	99.84	116	120.33	103.54	230	223.45	97.04	107	96.18	89.88
DIRE DAWA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
TOTAL	206	160.44	77.92	116	120.33	103.54	241	223.60	92.68	107	96.18	89.88

TABLE 26(Cont'd): Estimates of number of Wholesale Trade Enterprises by Region, Work status and sex ,
2001 E.F.Y (2008/09)

REGION	Total						Seasonal Workers		
	Male			Female			Male		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	1,803	874.01	48.48	681	215.88	31.71	273	.00	.00
MEKELE	202	174.12	86.03	144	116.08	80.47	0	.00	.00
OTHER TIGRAY URBAN	1,600	856.49	53.52	536	182.02	33.93	273	.00	.00
AFAR URBAN TOTAL	53	22.06	41.44	18	7.47	40.99	207	123.41	59.75
AYSAYITA	13	3.49	27.55	13	5.06	39.89	112	80.54	71.78
OTHER AFAR URBAN	41	21.78	53.71	6	5.50	99.11	94	93.51	99.11
AMHARA URBAN TOTAL	5,170	709.98	13.73	1,609	288.07	17.91	18,422	647.23	3.51
GONDER	135	90.46	67.10	36	22.59	63.45	146	143.12	98.08
DESSIE	787	701.90	89.13	302	286.79	94.97	830	483.25	58.21
BAHIR DAR	88	56.73	64.49	22	15.06	68.47	408	406.08	99.50
OTHER AMHARA URBAN	4,160	.00	.00	1,249	.00	.00	17,038	.00	.00
OROMIYA URBAN TOTAL	6,331	200.54	3.17	827	37.13	4.49	12,118	156.90	1.29
JIMMA	3	3.24	122.15	5	5.09	96.02	0	.00	.00
NAZARETH	112	78.33	69.86	41	25.48	61.62	146	156.90	107.35
DEBRE ZEIT	71	48.97	68.79	53	26.53	49.76	0	.00	.00
OTHER OROMIYA URBAN	6,146	177.96	2.90	727	.00	.00	11,972	.00	.00
SOMALI URBAN TOTAL	737	348.41	47.29	94	33.22	35.16	521	512.20	98.26
JIJIGA	402	142.12	35.36	94	33.22	35.16	521	512.20	98.26
OTHER SOMALI URBAN	335	318.11	95.01	0	.00	.00	0	.00	.00
BENSHANGUL URBAN TOTAL	201	54.91	27.26	97	50.05	51.44	25	23.96	97.26
ASOSA	17	6.35	37.65	7	4.01	57.30	0	.00	.00
OTHER BENSHANGUL URBAN	185	54.54	29.56	90	49.89	55.25	25	23.96	97.26
S.N.N.P URBAN TOTAL	1,918	420.18	21.90	127	11.83	9.33	8,595	237.26	2.76
AWASA	73	29.84	41.13	21	11.83	56.72	349	237.26	68.04
OTHER S.N.N.P URBAN	1,846	419.12	22.71	106	.00	.00	8,246	.00	.00
GAMBELLA URBAN TOTAL	51	23.44	46.19	3	.00	.00	106	123.51	116.91
GAMBELLA	37	23.44	63.79	0	.00	.00	99	123.51	125.21
OTHER GAMBELLA URBAN	14	.00	.00	3	.00	.00	7	.00	.00
HARARI	131	53.74	41.05	75	31.60	41.94	143	95.64	66.87
ADDIS ABABA	10,500	4,062.43	38.69	5,887	2,788.80	47.37	23,425	15,781.19	67.37
DIRE DAWA	3,979	2,524.17	63.44	1,740	1,277.17	73.39	5,207	4,790.97	92.01
TOTAL	30,875	4,948.52	16.03	11,159	3,089.39	27.69	69,041	16,516.71	23.92

TABLE 27 : Estimates of number of Retail Trade Enterprises by Region,Work status and sex ,2001 E.F.Y (2008/09)

REGION	Unpaid partners Shareholders and Family workers						Permanent employees					
	Male			Female			Male			Female		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	16,970	2,006.92	11.83	14,692	1,780.28	12.12	2,067	446.45	21.60	338	55.51	16.40
MEKELE	4,333	1,982.52	45.76	4,814	1,759.89	36.56	493	7.07	1.43	140	55.51	39.71
OTHER TIGRAY URBAN	12,638	312.01	2.47	9,879	268.67	2.72	1,573	446.40	28.37	199	.00	.00
AFAR URBAN TOTAL	3,152	417.36	13.24	2,710	813.15	30.00	185	15.31	8.30	0	.00	.00
AYSAYITA	276	29.46	10.69	265	20.90	7.89	0	.00	.00	0	.00	.00
OTHER AFAR URBAN	2,876	416.32	14.47	2,446	812.88	33.24	185	15.31	8.30	0	.00	.00
AMHARA URBAN TOTAL	48,834	1,421.74	2.91	45,103	897.34	1.99	5,433	319.08	5.87	1,354	110.84	8.19
GONDER	2,424	802.88	33.12	1,682	478.23	28.44	73	55.29	75.97	155	96.74	62.37
DESSIE	4,576	1,139.73	24.91	4,264	677.15	15.88	301	277.67	92.19	59	54.09	91.50
BAHIR DAR	2,067	278.82	13.49	1,979	343.49	17.36	177	147.17	83.25	0	.00	.00
OTHER AMHARA URBAN	39,767	.00	.00	37,179	.00	.00	4,883	.00	.00	1,140	.00	.00
OROMIYA URBAN TOTAL	55,468	4,410.68	7.95	34,793	1,237.19	3.56	1,691	389.59	23.04	1,452	265.92	18.32
JIMMA	3,740	690.38	18.46	2,433	571.06	23.47	460	387.03	84.10	307	259.30	84.37
NAZARETH	1,612	330.49	20.50	2,039	364.73	17.89	0	.00	.00	0	.00	.00
DEBRE ZEIT	994	196.46	19.77	1,361	355.84	26.15	236	44.56	18.88	153	58.95	38.58
OTHER OROMIYA URBAN	49,123	4,339.31	8.83	28,960	972.04	3.36	995	.00	.00	992	.00	.00
SOMALI URBAN TOTAL	13,744	2,352.23	17.11	8,984	1,500.50	16.70	1,196	725.11	60.63	178	61.01	34.19
JIJIGA	2,007	291.90	14.54	1,506	203.95	13.55	465	133.91	28.77	152	53.49	35.22
OTHER SOMALI URBAN	11,737	2,334.05	19.89	7,478	1,486.58	19.88	730	712.64	97.56	27	29.35	110.33
BENSHANGUL URBAN TOTAL	1,761	164.05	9.31	1,010	59.18	5.86	129	51.89	40.26	63	29.91	47.84
ASOSA	366	58.57	15.99	237	48.47	20.47	70	40.00	57.21	37	23.90	63.98
OTHER BENSHANGUL URBAN	1,395	153.24	10.98	773	33.95	4.39	59	33.06	56.06	25	17.98	71.45
S.N.N.P URBAN TOTAL	35,183	1,457.23	4.14	9,756	1,530.51	15.69	689	150.13	21.78	459	117.25	25.54
AWASA	1,758	211.10	12.01	1,838	351.40	19.12	292	150.13	51.43	288	117.25	40.78
OTHER S.N.N.P URBAN	33,426	1,441.86	4.31	7,919	1,489.63	18.81	397	.00	.00	172	.00	.00
GAMBELLA URBAN TOTAL	3,461	79.40	2.29	722	29.83	4.13	110	43.69	39.64	42	.00	.00
GAMBELLA	567	79.40	14.00	161	29.83	18.47	89	43.69	49.34	0	.00	.00
OTHER GAMBELLA URBAN	2,894	.00	.00	561	.00	.00	22	.00	.00	42	.00	.00
HARARI	1,227	153.92	12.55	1,167	193.21	16.56	193	129.47	66.96	157	84.54	53.77
ADDIS ABABA	39,229	9,932.17	25.32	31,014	6,182.45	19.93	14,691	3,954.54	26.92	8,618	3,205.02	37.19
DIRE DAWA	2,606	607.28	23.30	2,256	409.38	18.14	341	135.06	39.57	59	41.96	71.37
TOTAL	221,635	11,506.84	5.19	152,208	7,013.73	4.61	26,726	4,084.05	15.28	12,720	3,222.65	25.34

TABLE 27(Cont'd): Estimates of number of Retail Trade Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Paid Apprentice						UnPaid Apprentice					
	Male			Female			Male			Female		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	0	.00	.00	0	.00	.00	138	131.44	94.91	0	.00	.00
MEKELE	0	.00	.00	0	.00	.00	138	131.44	94.91	0	.00	.00
OTHER TIGRAY URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AFAR URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	13	.00	.00
AYSAYITA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER AFAR URBAN	0	.00	.00	0	.00	.00	0	.00	.00	13	.00	.00
AMHARA URBAN TOTAL	72	.00	.00	0	.00	.00	29	30.85	105.63	1,160	.00	.00
GONDER	0	.00	.00	0	.00	.00	29	30.85	105.63	0	.00	.00
DESSIE	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BAHIR DAR	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER AMHARA URBAN	72	.00	.00	0	.00	.00	0	.00	.00	1,160	.00	.00
OROMIYA URBAN TOTAL	338	176.28	52.18	140	117.80	83.90	3	4.22	137.77	271	45.86	16.94
JIMMA	0	.00	.00	0	.00	.00	0	.00	.00	44	43.37	98.85
NAZARETH	0	.00	.00	0	.00	.00	0	.00	.00	15	14.91	96.53
DEBRE ZEIT	207	176.28	85.19	140	117.80	83.90	3	4.22	137.77	0	.00	.00
OTHER OROMIYA URBAN	131	.00	.00	0	.00	.00	0	.00	.00	211	.00	.00
SOMALI URBAN TOTAL	2	1.53	82.31	0	.00	.00	98	97.19	98.98	0	.00	.00
JIJIGA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER SOMALI URBAN	2	1.53	82.31	0	.00	.00	98	97.19	98.98	0	.00	.00
BENSHANGUL URBAN TOTAL	23	19.98	87.73	0	.00	.00	152	125.27	82.52	0	.00	.00
ASOSA	23	19.98	87.73	0	.00	.00	152	125.27	82.52	0	.00	.00
OTHER BENSHANGUL URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P URBAN TOTAL	54	4.10	7.66	71	70.77	99.09	140	65.45	46.91	60	52.75	88.09
AWASA	6	4.10	74.61	71	70.77	99.09	140	65.45	46.91	60	52.75	88.09
OTHER S.N.N.P URBAN	48	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA URBAN TOTAL	28	19.01	66.86	4	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA	20	19.01	96.13	0	.00	.00	0	.00	.00	0	.00	.00
OTHER GAMBELLA URBAN	9	.00	.00	4	.00	.00	0	.00	.00	0	.00	.00
HARARI	24	19.70	80.77	19	11.23	59.98	78	75.85	97.80	7	6.73	95.09
ADDIS ABABA	396	221.93	56.05	257	181.38	70.71	1,609	777.52	48.32	399	190.10	47.60
DIRE DAWA	0	.00	.00	0	.00	.00	9	9.39	103.85	0	.00	.00
TOTAL	937	285.48	30.48	491	227.83	46.36	2,256	811.20	35.96	1,910	202.66	10.61

TABLE 27(Cont'd): Estimates of number of Retail Trade Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Total						Seasonal Workers		
	Male			Female			Male		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	19,176	2,213.04	11.54	15,031	1,755.99	11.68	2,570	2,019.32	78.57
MEKELE	4,965	2,095.48	42.21	4,953	1,735.32	35.03	2,381	2,019.32	84.82
OTHER TIGRAY URBAN	14,211	711.71	5.01	10,078	268.67	2.67	189	.00	.00
AFAR URBAN TOTAL	3,336	412.83	12.37	2,723	813.15	29.86	130	98.02	75.63
AYSAYITA	276	29.46	10.69	265	20.90	7.89	130	98.02	75.63
OTHER AFAR URBAN	3,061	411.78	13.45	2,458	812.88	33.07	0	.00	.00
AMHARA URBAN TOTAL	54,368	1,589.69	2.92	47,617	942.00	1.98	20,672	5,988.50	28.97
GONDER	2,526	781.28	30.93	1,837	550.17	29.96	911	547.57	60.08
DESSIE	4,877	1,329.18	27.26	4,323	683.15	15.80	6,728	5,459.42	81.14
BAHIR DAR	2,244	387.30	17.26	1,979	343.49	17.36	2,633	2,399.39	91.14
OTHER AMHARA URBAN	44,721	.00	.00	39,479	.00	.00	10,399	.00	.00
OROMIYA URBAN TOTAL	57,500	4,418.19	7.68	36,656	1,270.85	3.47	16,915	1,289.15	7.62
JIMMA	4,200	703.52	16.75	2,785	599.54	21.53	1,054	732.01	69.42
NAZARETH	1,612	330.49	20.50	2,055	363.04	17.67	1,154	1,006.13	87.21
DEBRE ZEIT	1,440	294.28	20.44	1,654	423.02	25.58	371	335.20	90.46
OTHER OROMIYA URBAN	50,248	4,339.31	8.64	30,163	972.04	3.22	14,337	37.78	.26
SOMALI URBAN TOTAL	15,040	3,043.79	20.24	9,162	1,505.98	16.44	358	356.24	99.63
JIJIGA	2,472	375.89	15.20	1,658	236.66	14.28	0	.00	.00
OTHER SOMALI URBAN	12,568	3,020.49	24.03	7,505	1,487.26	19.82	358	356.24	99.63
BENSHANGUL URBAN TOTAL	2,065	245.87	11.91	1,072	69.71	6.50	640	451.85	70.65
ASOSA	611	163.70	26.81	274	64.50	23.52	577	449.07	77.85
OTHER BENSHANGUL URBAN	1,454	183.45	12.62	798	26.46	3.31	63	50.10	79.91
S.N.N.P URBAN TOTAL	36,066	1,480.23	4.10	10,347	1,542.88	14.91	109,902	38,670.42	35.19
AWASA	2,195	334.88	15.26	2,256	401.84	17.81	375	216.66	57.78
OTHER S.N.N.P URBAN	33,871	1,441.86	4.26	8,090	1,489.63	18.41	109,527	38,669.82	35.31
GAMBELLA URBAN TOTAL	3,599	94.81	2.63	769	29.83	3.88	260	.00	.00
GAMBELLA	676	94.81	14.03	161	29.83	18.47	0	.00	.00
OTHER GAMBELLA URBAN	2,924	.00	.00	607	.00	.00	260	.00	.00
HARARI	1,522	326.20	21.43	1,350	170.36	12.62	1,015	838.31	82.61
ADDIS ABABA	55,925	11,411.11	20.40	40,287	6,608.92	16.40	57,211	44,017.82	76.94
DIRE DAWA	2,957	705.76	23.87	2,315	400.45	17.30	50	62.80	125.19
TOTAL	251,554	13,017.63	5.17	167,330	7,400.57	4.42	209,721	58,954.39	28.11

TABLE 28 : Estimates of number of Motor Vehicles Sales & Maintenance Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Unpaid partners Shareholders and Family workers						Permanent employees					
	Male			Female			Male			Female		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	285	62.31	21.83	28	.00	.00	233	102.26	43.95	27	16.55	60.76
MEKELE	285	62.31	21.83	28	.00	.00	233	102.26	43.95	27	16.55	60.76
OTHER TIGRAY URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AFAR URBAN TOTAL	2	1.69	90.63	0	.00	.00	2	1.69	90.63	0	.00	.00
AYSAYITA	2	1.69	90.63	0	.00	.00	2	1.69	90.63	0	.00	.00
OTHER AFAR URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AMHARA URBAN TOTAL	324	111.41	34.38	4	4.45	111.25	323	202.24	62.54	65	46.98	72.71
GONDER	8	8.11	105.63	0	.00	.00	10	15.14	151.40	3	3.79	149.63
DESSIE	68	62.02	91.35	0	.00	.00	45	44.25	97.77	45	44.25	97.77
BAHIR DAR	124	92.20	74.56	4	4.45	111.25	227	196.76	86.65	17	15.31	91.05
OTHER AMHARA URBAN	125	.00	.00	0	.00	.00	41	.00	.00	0	.00	.00
OROMIYA URBAN TOTAL	636	46.80	7.36	22	14.41	64.24	1,008	122.42	12.14	41	24.54	60.53
JIMMA	70	31.12	44.24	22	14.41	64.24	169	112.95	67.02	23	18.84	82.55
NAZARETH	33	31.00	92.59	0	.00	.00	0	.00	.00	0	.00	.00
DEBRE ZEIT	23	16.16	71.41	0	.00	.00	53	47.19	88.73	18	15.73	88.73
OTHER OROMIYA URBAN	509	.00	.00	0	.00	.00	787	.00	.00	0	.00	.00
SOMALI URBAN TOTAL	152	46.54	30.58	11	5.78	50.55	150	55.43	36.98	0	.00	.00
JIJIGA	152	46.54	30.58	11	5.78	50.55	150	55.43	36.98	0	.00	.00
OTHER SOMALI URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL URBAN TOTAL	1	1.44	144.00	0	.00	.00	16	17.24	108.03	0	.00	.00
ASOSA	1	1.44	144.00	0	.00	.00	16	17.24	108.03	0	.00	.00
OTHER BENSHANGUL URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P URBAN TOTAL	55	34.35	62.40	11	8.21	74.61	101	100.46	99.63	0	.00	.00
AWASA	55	34.35	62.40	11	8.21	74.61	0	.00	.00	0	.00	.00
OTHER S.N.N.P URBAN	0	.00	.00	0	.00	.00	101	100.46	99.63	0	.00	.00
GAMBELLA URBAN TOTAL	10	8.14	81.40	0	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA	10	8.14	81.40	0	.00	.00	0	.00	.00	0	.00	.00
OTHER GAMBELLA URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
HARARI	173	72.83	42.12	16	14.05	86.66	46	30.33	65.33	9	6.05	69.17
ADDIS ABABA	2,562	856.81	33.44	459	216.33	47.16	17,463	9,442.73	54.07	3,687	2,097.06	56.88
DIRE DAWA	67	51.62	77.11	0	.00	.00	59	60.84	102.60	0	.00	.00
TOTAL	4,267	874.07	20.48	551	217.54	39.46	19,402	9,447.20	48.69	3,828	2,097.80	54.81

TABLE 28(Cont'd) : Estimates of number of Motor Vehicles Sales & Maintenance Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Paid Apprentice						UnPaid Apprentice					
	Male			Female			Male			Female		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	140	.00	.00	0	.00	.00	331	84.81	25.60	0	.00	.00
MEKELE	140	.00	.00	0	.00	.00	331	84.81	25.60	0	.00	.00
OTHER TIGRAY URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AFAR URBAN TOTAL	0	.00	.00	0	.00	.00	4	3.39	90.63	0	.00	.00
AYSAYITA	0	.00	.00	0	.00	.00	4	3.39	90.63	0	.00	.00
OTHER AFAR URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AMHARA URBAN TOTAL	68	66.37	97.77	0	.00	.00	198	118.74	60.07	0	.00	.00
GONDER	0	.00	.00	0	.00	.00	23	24.34	105.63	0	.00	.00
DESSIE	68	66.37	97.77	0	.00	.00	91	88.50	97.77	0	.00	.00
BAHIR DAR	0	.00	.00	0	.00	.00	84	75.33	89.57	0	.00	.00
OTHER AMHARA URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OROMIYA URBAN TOTAL	74	63.01	85.64	0	.00	.00	1,302	52.98	4.07	3	3.24	122.15
JIMMA	3	3.24	122.15	0	.00	.00	83	41.44	49.77	3	3.24	122.15
NAZARETH	0	.00	.00	0	.00	.00	33	32.32	96.53	0	.00	.00
DEBRE ZEIT	71	62.92	88.73	0	.00	.00	5	6.75	137.77	0	.00	.00
OTHER OROMIYA URBAN	0	.00	.00	0	.00	.00	1,180	.00	.00	0	.00	.00
SOMALI URBAN TOTAL	114	36.15	31.68	0	.00	.00	119	38.48	32.40	0	.00	.00
JIJIGA	114	36.15	31.68	0	.00	.00	119	38.48	32.40	0	.00	.00
OTHER SOMALI URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL URBAN TOTAL	0	.00	.00	0	.00	.00	21	22.99	108.03	5	5.75	108.03
ASOSA	0	.00	.00	0	.00	.00	21	22.99	108.03	5	5.75	108.03
OTHER BENSHANGUL URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P URBAN TOTAL	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AWASA	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
OTHER S.N.N.P URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA URBAN TOTAL	15	14.25	96.13	0	.00	.00	0	.00	.00	0	.00	.00
GAMBELLA	15	14.25	96.13	0	.00	.00	0	.00	.00	0	.00	.00
OTHER GAMBELLA URBAN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
HARARI	73	39.18	53.66	0	.00	.00	95	65.05	68.28	0	.00	.00
ADDIS ABABA	2,181	932.80	42.76	16	18.45	117.51	1,796	957.90	53.35	0	.00	.00
DIRE DAWA	0	.00	.00	0	.00	.00	36	36.50	102.60	0	.00	.00
TOTAL	2,665	938.90	35.24	16	18.45	117.51	3,901	974.30	24.98	8	6.60	82.76

TABLE 28 (Cont'd): Estimates of number of Motor Vehicles Sales & Maintenance Enterprises by Region, Work status and sex ,2001 E.F.Y (2008/09)

REGION	Total						Seasonal Workers		
	Male			Female			Male		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY URBAN TOTAL	989	241.88	24.45	55	16.55	29.97	713	.00	.00
MEKELE	989	241.88	24.45	55	16.55	29.97	713	.00	.00
OTHER TIGRAY URBAN	0	.00	.00	0	.00	.00	0	.00	.00
AFAR URBAN TOTAL	7	6.78	90.63	0	.00	.00	0	.00	.00
AYSAYITA	7	6.78	90.63	0	.00	.00	0	.00	.00
OTHER AFAR URBAN	0	.00	.00	0	.00	.00	0	.00	.00
AMHARA URBAN TOTAL	913	438.41	48.02	68	46.88	68.75	1,087	697.03	64.12
GONDER	41	33.83	82.82	3	3.79	149.63	0	.00	.00
DESSIE	272	248.06	91.35	45	44.25	97.77	543	530.98	97.77
BAHIR DAR	435	359.89	82.77	20	15.01	73.58	544	451.57	83.01
OTHER AMHARA URBAN	166	.00	.00	0	.00	.00	0	.00	.00
OROMIYA URBAN TOTAL	3,019	222.86	7.38	66	27.80	42.36	274	226.07	82.55
JIMMA	325	174.34	53.68	48	22.92	47.85	274	226.07	82.55
NAZARETH	67	61.32	91.58	0	.00	.00	0	.00	.00
DEBRE ZEIT	152	124.54	82.13	18	15.73	88.73	0	.00	.00
OTHER OROMIYA URBAN	2,476	.00	.00	0	.00	.00	0	.00	.00
SOMALI URBAN TOTAL	535	145.13	27.13	11	5.78	50.55	57	28.89	50.55
JIJIGA	535	145.13	27.13	11	5.78	50.55	57	28.89	50.55
OTHER SOMALI URBAN	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL URBAN TOTAL	39	41.67	108.03	5	5.75	108.03	0	.00	.00
ASOSA	39	41.67	108.03	5	5.75	108.03	0	.00	.00
OTHER BENSHANGUL URBAN	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P URBAN TOTAL	156	106.17	68.11	11	8.21	74.61	2,622	2,611.98	99.63
AWASA	55	34.35	62.40	11	8.21	74.61	0	.00	.00
OTHER S.N.N.P URBAN	101	100.46	99.63	0	.00	.00	2,622	2,611.98	99.63
GAMBELLA URBAN TOTAL	25	21.63	87.58	0	.00	.00	0	.00	.00
GAMBELLA	25	21.63	87.58	0	.00	.00	0	.00	.00
OTHER GAMBELLA URBAN	0	.00	.00	0	.00	.00	0	.00	.00
HARARI	388	155.02	40.00	25	14.66	58.75	826	673.86	81.59
ADDIS ABABA	24,001	9,997.11	41.65	4,161	2,122.13	51.00	12,742	5,456.99	42.83
DIRE DAWA	162	116.52	72.00	0	.00	.00	12	12.17	102.60
TOTAL	30,234	10,015.73	33.13	4,403	2,122.98	48.22	18,333	6,131.33	33.44

TABLE 41- Estimate of Gross value of income of Wholesale Trade Enterprises by region and Type,2001E.F.Y. (2008/09)

IN BIRR

REGION	Number of enterprises			Total sales			Commision			Rental income			
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	
TIGRAY	729	132.70	18.21	719,200,926	276,678,934.94	38.47	8,520		.00	.00	0	.00	.00
MEKELE	100	58.04	58.04	184,568,898	178,298,615.35	96.60	0		.00	.00	0	.00	.00
OTHER TOWN	629	119.33	18.98	534,632,028	211,567,570.29	39.57	8,520		.00	.00	0	.00	.00
AFAR	55	16.79	30.56	11,155,734	8,846,409.98	79.30	1,474,308	941,390.85	63.85	63.85	0	.00	.00
AYSAYITA	20	4.42	22.14	2,153,852	852,468.97	39.58	1,474,308	941,390.85	63.85	63.85	0	.00	.00
OTHER TOWN	35	16.20	46.29	9,001,881	8,805,240.84	97.82	0		.00	.00	0	.00	.00
AMHARA	2,674	43.54	1.63	605,664,456	43,526,371.74	7.19	0		.00	.00	0	.00	.00
GONDER	33	18.98	57.39	34,685,529	27,137,644.16	78.24	0		.00	.00	0	.00	.00
DESSIE	64	26.82	42.23	22,407,579	16,201,117.56	72.30	0		.00	.00	0	.00	.00
BAHIR DAR	48	28.57	59.52	28,302,640	29,926,862.45	105.74	0		.00	.00	0	.00	.00
OTHER TOWN	2,530	.00	.00	520,268,708	.00	.00	0		.00	.00	0	.00	.00
OROMIYA	3,909	68.62	1.76	2,052,768,123	26,294,656.31	1.28	2,991,857		.00	.00	0	.00	.00
JIMMA	5	5.09	96.02	887,164	1,021,325.08	115.12	0		.00	.00	0	.00	.00
NAZARETH	25	14.79	60.09	1,856,719	1,822,352.06	98.15	0		.00	.00	0	.00	.00
DEBRE ZEIT	64	30.97	48.73	11,858,278	10,048,910.77	84.74	0		.00	.00	0	.00	.00
OTHER TOWN	3,816	59.21	1.55	2,038,165,962	24,208,764.34	1.19	2,991,857		.00	.00	0	.00	.00
SOMALI	278	162.28	58.28	111,406,085	45,776,630.34	41.09	0		.00	.00	0	.00	.00
JIJIGA	111	32.17	28.98	79,331,047	33,843,062.72	42.66	0		.00	.00	0	.00	.00
OTHER TOWN	167	159.05	95.01	32,075,038	30,824,454.44	96.10	0		.00	.00	0	.00	.00
BENSHANGUL	183	58.95	32.18	38,696,468	9,103,050.38	23.52	0		.00	.00	0	.00	.00
ASOSA	16	5.28	33.14	9,509,090	4,801,385.82	50.49	0		.00	.00	0	.00	.00
OTHER TOWN	167	58.72	35.10	29,187,378	7,733,836.07	26.50	0		.00	.00	0	.00	.00
S.N.N.P	1,525	419.47	27.51	198,988,654	11,658,093.74	5.86	0		.00	.00	0	.00	.00
AWASA	45	17.02	37.79	26,078,536	11,500,925.08	44.10	0		.00	.00	0	.00	.00
OTHER TOWN	1,480	419.12	28.32	172,910,118	1,907,844.88	1.10	0		.00	.00	0	.00	.00
GAMBELLA	17	6.32	37.17	22,538,941	7,506,147.84	33.30	0		.00	.00	32,880	41,169.21	125.21
GAMBELLA	10	6.32	63.20	11,418,541	7,506,147.84	65.74	0		.00	.00	32,880	41,169.21	125.21
OTHER TOWN	7	.00	.00	11,120,400	.00	.00	0		.00	.00	0	.00	.00
HARARI	105	27.52	26.21	45,870,282	29,172,205.51	63.60	174,600	154,945.47	88.74	88.74	0	.00	.00
ADDIS ABABA	1,363	414.85	30.44	15,240,983,028	17,855,197,546.28	117.15	0		.00	.00	317,242	312,434.63	98.48
DIRE DAWA	1,254	605.07	48.26	363,436,333	151,071,481.71	41.57	41,100	42,681.90	103.85	103.85	0	.00	.00
TOTAL	12,094	877.08	7.25	19,410,709,030	17,858,144,895.03	92.00	4,690,385	955,011.30	20.36	20.36	350,122	315,135.37	90.01

TABLE 41(Cont'd) - Estimate of Gross value of income of Wholesale Trade Enterprises by region and Type,2001E.F.Y. (2008/09)

IN BIRR

REGION	Number of enterprises			Other Income			Stock Difference			Total income		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY	729	132.70	18.21	1,219,680	.00	.00	2,910,991	202,791.24	6.97	723,340,117	276,833,878.27	38.27
MEKELE	100	58.04	58.04	0	.00	.00	436,488	.00	.00	185,005,386	178,298,615.35	96.37
OTHER TOWN	629	119.33	18.98	1,219,680	.00	.00	2,474,503	202,791.24	8.20	538,334,731	211,770,158.24	39.34
AFAR	55	16.79	30.56	2,246	1,983.08	88.28	-21,600	8,543.76	39.55	12,610,689	8,985,477.58	71.25
AYSAYITA	20	4.42	22.14	2,246	1,983.08	88.28	-6,663	7,843.60	117.72	3,623,744	1,774,846.30	48.98
OTHER TOWN	35	16.20	46.29	0	.00	.00	-14,937	3,387.30	22.68	8,986,945	8,808,446.40	98.01
AMHARA	2,674	43.54	1.63	60,457,320	.00	.00	6,743,849	2,433,789.85	36.09	672,865,625	43,980,176.69	6.54
GONDER	33	18.98	57.39	0	.00	.00	1,350,206	1,753,858.35	129.90	36,035,735	28,719,551.70	79.70
DESSIE	64	26.82	42.23	0	.00	.00	-99,329	240,020.34	241.64	22,308,251	16,187,571.70	72.56
BAHIR DAR	48	28.57	59.52	0	.00	.00	-1,211,628	1,670,240.75	137.85	27,091,012	29,110,235.55	107.45
OTHER TOWN	2,530	.00	.00	60,457,320	.00	.00	6,704,599	.00	.00	587,430,627	.00	.00
OROMIYA	3,909	68.62	1.76	24,552	23,321.15	94.99	46,605,977	177,367.63	.38	2,102,390,510	26,263,603.93	1.25
JIMMA	5	5.09	96.02	0	.00	.00	7,963	7,901.50	99.22	895,128	1,028,804.45	114.93
NAZARETH	25	14.79	60.09	0	.00	.00	97,671	96,960.24	99.27	1,954,391	1,903,740.83	97.41
DEBRE ZEIT	64	30.97	48.73	24,552	23,321.15	94.99	-167,748	148,308.99	88.41	11,715,082	9,951,379.46	84.95
OTHER TOWN	3,816	59.21	1.55	0	.00	.00	46,668,090	.00	.00	2,087,825,909	24,208,764.34	1.16
SOMALI	278	162.28	58.28	0	.00	.00	-9,753,265	5,731,584.06	58.77	101,652,820	42,320,085.23	41.63
JIJIGA	111	32.17	28.98	0	.00	.00	-10,401,665	5,696,100.67	54.76	68,929,382	28,307,615.46	41.07
OTHER TOWN	167	159.05	95.01	0	.00	.00	648,400	636,783.32	98.21	32,723,438	31,458,997.46	96.14
BENSHANGUL	183	58.95	32.18	0	.00	.00	-304,889	968,640.83	317.70	38,391,579	8,945,987.13	23.30
ASOSA	16	5.28	33.14	0	.00	.00	-430,378	968,640.83	225.07	9,078,712	4,496,494.78	49.53
OTHER TOWN	167	58.72	35.10	0	.00	.00	125,489	.00	.00	29,312,867	7,733,836.07	26.38
S.N.N.P	1,525	419.47	27.51	760,292	4,191.22	.55	-1,996,047	2,135,662.89	107.00	197,752,898	11,754,674.73	5.94
AWASA	45	17.02	37.79	0	.00	.00	541,768	284,950.38	52.60	26,620,304	11,752,895.17	44.15
OTHER TOWN	1,480	419.12	28.32	760,292	4,191.22	.55	-2,537,815	2,116,567.80	83.40	171,132,594	204,531.70	.12
GAMBELLA	17	6.32	37.17	0	.00	.00	-65,063	34,479.22	52.99	22,506,758	7,513,541.62	33.38
GAMBELLA	10	6.32	63.20	0	.00	.00	27,537	34,479.22	125.21	11,478,958	7,513,541.62	65.45
OTHER TOWN	7	.00	.00	0	.00	.00	-92,600	.00	.00	11,027,800	.00	.00
HARARI	105	27.52	26.21	6,500	7,703.32	118.51	859,697	627,258.56	72.96	46,911,079	29,305,688.67	62.47
ADDIS ABABA	1,363	414.85	30.44	751,037	729,367.24	97.11	37,467,932	70,568,430.93	188.34	15,279,519,239	17,856,476,696.79	116.87
DIRE DAWA	1,254	605.07	48.26	0	.00	.00	6,829,887	2,888,054.92	42.29	370,307,320	153,343,069.85	41.41
TOTAL	12,094	877.08	7.25	63,221,627	729,795.38	1.15	89,277,470	70,943,536.10	79.46	19,568,248,633	17,859,438,411.02	91.27

TABLE 42- Estimate of Gross value of income of Retail Trade Enterprises by region and Type,2001E.F.Y. (2008/09)

IN BIRR

REGION	Number of enterprises			Total sales			Commision			Rental income		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY	21,285	2,401.51	11.28	2,150,448,258	174,135,122.30	8.10	0	.00	.00	6,892,117	.00	.00
MEKELE	6,481	2,318.95	35.78	891,295,252	130,259,107.76	14.61	0	.00	.00	0	.00	.00
OTHER TOWN	14,804	624.28	4.22	1,259,153,007	115,566,455.61	9.18	0	.00	.00	6,892,117	.00	.00
AFAR	3,082	166.22	5.39	170,822,410	22,016,479.54	12.89	1,077,636	88,943.20	8.25	0	.00	.00
AYSAYITA	316	21.56	6.81	17,601,433	5,384,154.91	30.59	254,340	88,943.20	34.97	0	.00	.00
OTHER TOWN	2,765	164.82	5.96	153,220,978	21,347,979.93	13.93	823,296	.00	.00	0	.00	.00
AMHARA	56,284	1,195.64	2.12	4,364,820,563	209,442,770.79	4.80	0	.00	.00	351,096	48,535.84	13.82
GONDER	2,492	821.87	32.98	76,879,869	22,597,254.73	29.39	0	.00	.00	0	.00	.00
DESSIE	5,831	850.15	14.58	434,850,950	139,920,963.36	32.18	0	.00	.00	0	.00	.00
BAHIR DAR	2,452	177.01	7.22	208,992,271	154,200,396.65	73.78	0	.00	.00	55,539	48,535.84	87.39
OTHER TOWN	45,509	.00	.00	3,644,097,473	.00	.00	0	.00	.00	295,557	.00	.00
OROMIYA	56,913	3,321.04	5.84	9,728,280,860	4,433,467,841.57	45.57	31,944,468	30,538,718.56	95.60	333,865	23,019.40	6.89
JIMMA	3,428	556.05	16.22	4,726,560,936	4,427,901,665.36	93.68	31,382,364	30,538,699.30	97.31	0	.00	.00
NAZARETH	2,197	93.13	4.24	119,796,982	48,499,536.84	40.48	31,320	33,620.95	107.35	21,444	23,019.40	107.35
DEBRE ZEIT	1,479	312.86	21.15	349,799,280	167,428,925.65	47.86	0	.00	.00	0	.00	.00
OTHER TOWN	49,808	3,257.85	6.54	4,532,123,662	137,620,107.17	3.04	530,784	6,782.00	1.28	312,421	.00	.00
SOMALI	15,468	3,228.73	20.87	2,248,021,157	1,676,214,388.95	74.56	0	.00	.00	6,024	5,735.90	95.22
JIJIGA	2,369	296.46	12.51	93,084,112	10,733,943.14	11.53	0	.00	.00	6,024	5,735.90	95.22
OTHER TOWN	13,099	3,215.09	24.54	2,154,937,045	1,676,180,020.22	77.78	0	.00	.00	0	.00	.00
BENSHANGUL	1,770	105.12	5.94	95,421,674	17,350,655.55	18.18	0	.00	.00	1,302	1,142.19	87.73
ASOSA	445	58.71	13.18	23,948,899	5,452,275.24	22.77	0	.00	.00	1,302	1,142.19	87.73
OTHER TOWN	1,324	87.20	6.58	71,472,775	16,471,731.63	23.05	0	.00	.00	0	.00	.00
S.N.N.P	34,938	1,402.62	4.01	6,424,345,405	76,082,316.75	1.18	0	.00	.00	1,169,052	.00	.00
AWASA	2,361	249.00	10.55	197,407,390	45,514,247.92	23.06	0	.00	.00	0	.00	.00
OTHER TOWN	32,577	1,380.34	4.24	6,226,938,015	60,966,975.96	.98	0	.00	.00	1,169,052	.00	.00
GAMBELLA	3,000	75.88	2.53	231,865,360	9,224,070.99	3.98	0	.00	.00	0	.00	.00
GAMBELLA	491	75.88	15.46	30,287,949	9,224,070.99	30.45	0	.00	.00	0	.00	.00
OTHER TOWN	2,510	.00	.00	201,577,411	.00	.00	0	.00	.00	0	.00	.00
HARARI	1,429	144.21	10.09	210,913,433	103,662,630.57	49.15	0	.00	.00	0	.00	.00
ADDIS ABABA	49,870	7,259.35	14.56	10,136,961,109	5,178,150,003.44	51.08	861,919	760,354.38	88.22	740,644	592,255.25	79.96
DIRE DAWA	3,012	404.24	13.42	276,541,249	90,032,299.00	32.56	736,800	922,421.83	125.19	0	.00	.00
TOTAL	247,049	9,140.29	3.70	36,038,441,479	7,026,967,317.56	19.50	34,620,823	30,562,235.57	88.28	9,494,101	594,715.14	6.26

TABLE 42 (Cont'd) - Estimate of Gross value of income of Retail Trade Enterprises by region and Type, 2001E.F.Y. (2008/09)

IN BIRR

REGION	Number of enterprises			Other Income			Stock Difference			Total income		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY	21,285	2,401.51	11.28	2,184,778	1,784,488.61	81.68	33,480,832	1,672,243.91	4.99	2,193,005,985	175,675,441.71	8.01
MEKELE	6,481	2,318.95	35.78	1,973,063	1,784,488.61	90.44	2,776,192	1,635,634.23	58.92	896,044,507	132,130,660.12	14.75
OTHER TOWN	14,804	624.28	4.22	211,715		.00	30,704,640	347,994.77	1.13	1,296,961,478	115,772,835.66	8.93
AFAR	3,082	166.22	5.39	23,472	20,720.69	88.28	985,291	1,108,495.03	112.50	172,908,809	22,589,986.01	13.06
AYSAYITA	316	21.56	6.81	23,472	20,720.69	88.28	-34,070	61,316.10	179.97	17,845,174	5,385,495.35	30.18
OTHER TOWN	2,765	164.82	5.96	0		.00	1,019,361	1,106,797.89	108.58	155,063,635	21,938,639.61	14.15
AMHARA	56,284	1,195.64	2.12	511,847,472	2,668,964.86	.52	81,542,427	19,190,968.24	23.53	4,958,561,558	213,649,008.94	4.31
GONDER	2,492	821.87	32.98	105,528	106,049.81	100.49	2,585,131	1,719,985.96	66.53	79,570,528	22,691,587.01	28.52
DESSIE	5,831	850.15	14.58	0		.00	-6,248,771	11,453,573.93	183.29	428,602,178	136,829,478.35	31.92
BAHIR DAR	2,452	177.01	7.22	3,949,023	2,666,857.12	67.53	15,245,760	15,301,978.78	100.37	228,242,593	162,507,491.38	71.20
OTHER TOWN	45,509	.00	.00	507,792,921		.00	69,960,307		.00	4,222,146,259	.00	.00
OROMIYA	56,913	3,321.04	5.84	18,277,035	1,287,875.37	7.05	197,443,960	31,611,164.02	16.01	9,976,280,189	4,464,518,951.87	44.75
JIMMA	3,428	556.05	16.22	692,688	552,964.21	79.83	12,402,163	6,412,294.17	51.70	4,771,038,151	4,457,470,744.15	93.43
NAZARETH	2,197	93.13	4.24	9,135	9,806.11	107.35	-1,126,937	4,722,676.71	.00	118,731,944	47,709,822.55	40.18
DEBRE ZEIT	1,479	312.86	21.15	172,260	81,170.84	47.12	18,020,407	16,922,413.54	93.91	367,991,947	184,512,051.80	50.14
OTHER TOWN	49,808	3,257.85	6.54	17,402,952	1,160,245.09	6.67	168,148,327	25,484,827.23	15.16	4,718,518,146	162,981,938.38	3.45
SOMALI	15,468	3,228.73	20.87	10,173,843	3,739,510.67	36.76	16,247,521	3,907,933.02	24.05	2,274,448,545	1,675,967,010.06	73.69
JIJIGA	2,369	296.46	12.51	4,316,673	3,449,824.17	79.92	7,421,277	1,528,844.76	20.60	104,828,085	12,079,645.01	11.52
OTHER TOWN	13,099	3,215.09	24.54	5,857,170	1,443,140.05	24.64	8,826,244	3,596,466.90	40.75	2,169,620,459	1,675,923,477.06	77.25
BENSHANGUL	1,770	105.12	5.94	13,360		.00	2,614,971	663,917.64	25.39	98,051,307	17,561,622.32	17.91
ASOSA	445	58.71	13.18	0		.00	1,911,727	653,728.60	34.20	25,861,928	5,858,085.93	22.65
OTHER TOWN	1,324	87.20	6.58	13,360		.00	703,244	115,868.68	16.48	72,189,378	16,555,766.60	22.93
S.N.N.P	34,938	1,402.62	4.01	54,253,877		.00	-155,648,704	100,040,975.49	.00	6,324,119,630	122,130,855.27	1.93
AWASA	2,361	249.00	10.55	0		.00	16,682,271	8,033,080.15	48.15	214,089,661	46,832,257.16	21.88
OTHER TOWN	32,577	1,380.34	4.24	54,253,877		.00	-172,330,974	99,717,934.19	.00	6,110,029,969	112,794,882.41	1.85
GAMBELLA	3,000	75.88	2.53	0		.00	3,028,203	152,377.52	5.03	234,893,563	9,197,410.31	3.92
GAMBELLA	491	75.88	15.46	0		.00	10,529	152,377.52	.00	30,298,478	9,197,410.31	30.36
OTHER TOWN	2,510	.00	.00	0		.00	3,017,674	.00	.00	204,595,085	.00	.00
HARARI	1,429	144.21	10.09	863,909	769,027.09	89.02	-24,380,826	24,578,597.27	.00	187,396,517	80,028,612.60	42.71
ADDIS ABABA	49,870	7,259.35	14.56	2,404,905	1,359,945.11	56.55	186,028,843	59,885,068.27	32.19	10,326,997,420	5,212,910,359.31	50.48
DIRE DAWA	3,012	404.24	13.42	722,060	616,309.84	85.35	7,245,351	3,809,869.78	52.58	285,245,460	91,180,278.02	31.97
TOTAL	247,049	9,140.29	3.70	600,764,711	5,363,903.11	.89	348,587,867	124,901,404.27	35.83	37,031,908,982	7,072,642,698.64	19.10

TABLE 43- Estimate of Gross value of income of Motor vehicles & Maintenance Enterprises by region and Type,2001E.F.Y. (2008/09)

IN BIRR

REGION	Number of enterprises			Total sales			Commision			Rental income		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY	234	62.31	26.61	64,260,287	1,130,785.50	1.76	0	.00	.00	0	.00	.00
MEKLE	234	62.31	26.61	64,260,287	1,130,785.50	1.76	0	.00	.00	0	.00	.00
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AFAR	2	1.69	84.50	0	.00	.00	0	.00	.00	0	.00	.00
AYSAYITA	2	1.69	84.50	0	.00	.00	0	.00	.00	0	.00	.00
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AMHARA	263	76.15	28.94	7,138,102	3,134,806.11	43.92	0	.00	.00	0	.00	.00
GONDER	10	8.46	84.60	457,792	600,381.82	131.15	0	.00	.00	0	.00	.00
DESSIE	45	40.97	91.04	1,357,800	1,233,070.57	90.81	0	.00	.00	0	.00	.00
BAHIR DAR	83	63.63	76.81	3,470,384	2,818,880.62	81.23	0	.00	.00	0	.00	.00
OTHER TOWN	125	.00	.00	1,852,126	.00	.00	0	.00	.00	0	.00	.00
OROMIYA	608	40.36	6.64	6,570,802	1,790,831.82	27.25	0	.00	.00	0	.00	.00
JIMMA	45	20.63	45.58	3,112,017	1,594,619.08	51.24	0	.00	.00	0	.00	.00
NAZARETH	33	31.00	93.93	267,438	244,010.45	91.24	0	.00	.00	0	.00	.00
DEBRE ZEIT	20	15.59	77.23	970,290	777,642.27	80.15	0	.00	.00	0	.00	.00
OTHER TOWN	509	.00	.00	2,221,056	.00	.00	0	.00	.00	0	.00	.00
SOMALI	112	30.26	27.01	1,064,949	373,292.74	35.05	82,272	41,584.71	50.55	49,400	43,635.04	88.33
JIJIGA	112	30.26	27.01	1,064,949	373,292.74	35.05	82,272	41,584.71	50.55	49,400	43,635.04	88.33
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL	1	1.44	144.00	96,691	104,456.60	108.03	0	.00	.00	0	.00	.00
ASOSA	1	1.44	144.00	96,691	104,456.60	108.03	0	.00	.00	0	.00	.00
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P	128	101.83	79.34	14,820,012	9,355,690.43	63.13	0	.00	.00	0	.00	.00
AWASA	28	16.64	59.42	6,874,608	4,986,064.22	72.53	0	.00	.00	0	.00	.00
OTHER TOWN	101	100.46	99.63	7,945,404	7,916,319.04	99.63	0	.00	.00	0	.00	.00
GAMBELLA	10	8.14	81.40	415,701	343,681.38	82.68	0	.00	.00	0	.00	.00
GAMBELLA	10	8.14	81.40	415,701	343,681.38	82.68	0	.00	.00	0	.00	.00
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
HARARI	109	37.13	34.15	11,163,995	3,759,769.06	33.68	0	.00	.00	0	.00	.00
ADDIS ABABA	2,576	775.31	30.10	4,523,171,843	3,867,269,455.35	85.50	1,476,352	1,029,596.94	69.74	8,984,166	8,989,142.84	100.06
DIRE DAWA	32	20.05	62.76	3,308,752	2,581,432.64	78.02	0	.00	.00	0	.00	.00
TOTAL	4,075	790.92	19.41	4,632,011,133	3,867,285,346.34	83.49	1,558,624	1,030,436.38	66.11	9,033,566	8,989,248.74	99.51

TABLE 43(Cont'd) - Estimate of Gross value of income of Motot vehicles sales & Maintenance Enterprises by region and Type,2001E.F.Y. (2008/09)

IN BIRR

REGION	Number of enterprises			Other Income			Stock Difference			Total income		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
TIGRAY	234	62.31	26.61	0	.00	.00	141,358	1,594.87	1.13	64,401,645	1,131,789.05	1.76
MEKLE	234	62.31	26.61	0	.00	.00	141,358	1,594.87	1.13	64,401,645	1,131,789.05	1.76
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AFAR	2	1.69	84.50	44,880	40,675.95	90.63	0	.00	.00	44,880	40,675.95	90.63
AYSAYITA	2	1.69	84.50	44,880	40,675.95	90.63	0	.00	.00	44,880	40,675.95	90.63
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
AMHARA	263	76.15	28.94	0	.00	.00	-384,837	39,164.45	00.00	6,753,265	3,134,940.03	46.42
GONDER	10	8.46	84.60	0	.00	.00	25,300	37,855.67	149.63	483,092	638,085.43	132.08
DESSIE	45	40.97	91.04	0	.00	.00	0	.00	.00	1,357,800	1,233,070.57	90.81
BAHIR DAR	83	63.63	76.81	0	.00	.00	-4,830	10,040.04	.00	3,465,554	2,810,735.30	81.10
OTHER TOWN	125	.00	.00	0	.00	.00	-405,307	.00	.00	1,446,819	.00	.00
OROMIYA	608	40.36	6.64	4,736,703	15,578.25	.33	185,620	48,353.26	26.05	11,493,125	1,802,358.59	15.68
JIMMA	45	20.63	45.58	16,143	15,578.25	96.50	69,940	48,353.26	69.14	3,198,100	1,607,553.39	50.27
NAZARETH	33	31.00	93.93	0	.00	.00	0	.00	.00	267,438	244,010.45	91.24
DEBRE ZEIT	20	15.59	77.23	0	.00	.00	0	.00	.00	970,290	777,642.27	80.15
OTHER TOWN	509	.00	.00	4,720,560	.00	.00	115,680	.00	.00	7,057,296	.00	.00
SOMALI	112	30.26	27.01	711,840	628,768.61	88.33	187,293	87,118.58	46.51	2,095,753	757,843.53	36.16
JIJIGA	112	30.26	27.01	711,840	628,768.61	88.33	187,293	87,118.58	46.51	2,095,753	757,843.53	36.16
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
BENSHANGUL	1	1.44	144.00	0	.00	.00	30,324	32,759.43	108.03	127,015	137,216.03	108.03
ASOSA	1	1.44	144.00	0	.00	.00	30,324	32,759.43	108.03	127,015	137,216.03	108.03
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
S.N.N.P	128	101.83	79.34	2,728,656	2,017,483.55	73.94	2,599,353	1,641,884.42	63.17	20,148,021	12,414,548.09	61.62
AWASA	28	16.64	60.46	792,720	591,422.21	74.61	2,095,203	1,563,161.75	74.61	9,762,531	6,859,359.29	70.26
OTHER TOWN	101	100.46	99.63	1,935,936	1,928,849.31	99.63	504,150	502,304.51	99.63	10,385,490	10,347,472.85	99.63
GAMBELLA	10	8.14	81.40	0	.00	.00	0	.00	.00	415,701	343,681.38	82.68
GAMBELLA	10	8.14	81.40	0	.00	.00	0	.00	.00	415,701	343,681.38	82.68
OTHER TOWN	0	.00	.00	0	.00	.00	0	.00	.00	0	.00	.00
HARARI	109	37.13	34.15	0	.00	.00	109,245	79,794.25	73.04	11,273,240	3,758,666.08	33.34
ADDIS ABABA	2,576	775.31	30.10	3,074,010	2,828,045.45	92.00	-6,794,048	15,309,814.50	.00	4,529,912,322	3,867,744,461.66	85.38
DIRE DAWA	32	20.05	62.76	0	.00	.00	193,130	171,353.35	88.72	3,501,882	2,749,074.24	78.50
TOTAL	4,075	790.92	19.41	11,296,089	3,530,627.16	31.26	-3,732,563	15,399,171.11	.00	4,650,166,848	3,867,769,136.97	83.17

Table 47 : Estimate of Value Added in the National Account Concept at Factor Cost By Enterprises , 2001 E.F.Y(2008/09)

IN BIRR

Enterprise	Total gross value of Income			Intermediate cost								
	Total estimate	Standard error	C.V (%)	Purchases			Other Costs			Total		
				Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
Wholesale.....	19,568,248,633	17,859,438,411.02	91.27	5,138,972,452	649,600,900.72	12.64	268,074,606	27,615,843.53	10.30	5,407,047,058	659,650,662.37	12.20
Retail.....	37,031,908,982	7,072,642,698.64	19.10	22,381,400,709	1,915,590,525.22	8.56	2,119,637,626	98,844,472.27	4.66	24,501,038,335	1,954,145,977.26	7.98
Motor vehicles.	4,650,166,848	3,867,769,136.97	83.17	648,260,405	401,741,317.48	61.97	142,833,045	52,646,902.96	36.86	791,093,450	423,267,510.40	53.50
TOTAL	61,250,324,463	20,908,318,104.10	34.14	28,168,633,566	2,188,141,434.11	7.77	2,530,545,278	115,985,443.77	4.58	30,699,178,843	2,226,569,213.17	7.25

Table 47 (Cont'd): Estimate of Value Added in the National Account Concept at Factor Cost By Enterprises , 2001 E.F.Y(2008/09)

IN BIRR

Enterprise	Indirect tax			Value added at factor cost			Operating surplus		
	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)	Total estimate	Standard error	C.V (%)
Wholesale.....	2,274,950	1,650,583.76	72.55	14,161,201,574	17,645,448,936.96	124.60	14,071,724,799	17,644,704,306.31	125.39
Retail.....	30,482,984	19,638,108.42	64.42	12,530,870,647	6,000,524,132.25	47.89	12,272,600,439	5,979,003,706.10	48.72
Motor vehicles.	40,298,881	42,632,212.32	105.79	3,859,073,398	3,906,111,177.84	101.22	3,771,551,597	3,901,734,215.90	103.45
TOTAL	73,056,815	46,756,266.50	64.00	30,551,145,620	20,033,850,451.48	65.57	30,115,876,836	20,022,239,910.28	66.48

APPENDIX III

ESTIMATION PROCEDURES AND FORMULATION OF ESTIMATES OF TOTALS & VARIANCE

APPENDIX II

ESTIMATES OF STANDARD ERRORS AND

COEFFICIENTS OF VARIATIONS

APPENDIX I
QUESTIONNAIRE

Part II – Basic Information about the Enterprise

1	2	3	
Serial No.	Questions	Code	
1	Type of enterprise Wholesale trade = 1 Retail trade = 2 Motor vehicles, motor cycles sales & maintenance = 3 <i>If the answer for this question is 2 or 3 skip to question 3</i>	<input type="text"/>	
2	If the trade enterprise is wholesale, type of wholesale trade enterprise Domestic wholesale = 1 Export = 2 Import = 3 Export & Import = 4 Others (specify) = 5	<input type="text"/>	
3	3.1 List 3 major commodities (in terms of value) that are sold by the enterprise 1. _____ 2. _____ 3. _____ 3.2 If the enterprise sells more than one commodity, write the name of the first major commodity. →	<input type="text"/>	
4	Form of proprietorship Individual ownership = 1 Government owned = 5 Partnership = 2 Cooperative ownership = 6 Share company = 3 Others (specify) = 7 Private limited company = 4	<input type="text"/>	
5	If enterprise is individually owned, sex of owner Male = 1 Female = 2	<input type="text"/>	
6	Does the enterprise keep book of accounts? Complete book of accounts = 1 Incomplete book of accounts = 2 No book of accounts = 3	<input type="text"/>	
7	How long has the enterprise been operational?	Years	Months
8	How many days has the enterprise been operational for?	<input type="text"/>	
9	If enterprise was not operational for a certain period during the survey year, one major reason for operation Failure is Delay in operation = 1 Seasonality of the business = 6 Shortage of commodities = 2 Family problems = 7 No market = 3 Others (specify) = 8 Shortage of capital = 4 Restrictions of government rules and regulations = 5	<input type="text"/>	
10	What was the Initial capital (in Birr) of the enterprise?	<input type="text"/>	
11	Ownership of capital of the enterprise by nationality All Ethiopians = 1 All foreigners = 4 51% and above Ethiopians = 2 Others (specify) = 5 51% and above foreigners = 3	<input type="text"/>	

Part III Employment in the Enterprise

1	2	3	4	5		6
Serial No.	Job Classification	Ethiopians		Foreigners		Person / month
		Male	Female	Male	Female	
1	Unpaid family members, proprietors, and partners working in the enterprise					
2	Unpaid apprentices					
3	Administrative, technical, clerical personnel and other permanent office workers					
4	Permanent employees directly involved in distributive trade					
5	Paid apprentices					
6	Temporary workers					
	Total					

4.2 – Expenditure on Commodities Purchased for Sale

1	2	3	4	5	6	7	8
Serial No.	Names of major commodities	Code	Expenditure by Supplier				Period of Expenditure in months
			Exporter, Importer & Wholesaler	Manufacture r	Others	Total	
1							
2							
3							
4							
5							
6	Others						
	Total						

4.3 – Miscellaneous Expenses

1	2	3	4
Serial No.	Expenditure Type	Expenditure in Birr	Period of expenditure
1	Electricity bill		
2	Energy bill (wood, charcoal, etc.)		
3	Water		
4	Minor repair and maintenance		
5	House rent		
6	Machinery & other durable property rent		
7	Advertisement		
8	Stationery and packaging material		
9	Telephone, post, telex, etc.		
10	Accounting, auditing, and legal service		
11	Transportation		
12	Insurance / premium		
13	Commission paid		
14	Bank service charge		
15	Miscellaneous expenses		
16	Total expenditure / 1 – 15/		
17	Interest paid		
18	Own consumption not paid for		
19	Money paid in fines		
20	Other expenditure / licenses, etc.		
21	Total / 17-20/		
22	Grand Total /16-21/		
23	Income tax on profit		
24	Dividends paid to share holders		
25	Indirect taxes		

Form Distrade

4.4 – Investment by Source of Fund

1	2	3	4	5
Serial No.	Source of fund	Fixed assets	Working capital	Total
1	Domestic (2+3+4)			
2	Own			
3	Bank loan			
4	Others			
5	Foreign			
6	Total			

4.5 – Payable and Receivable Money

1	2	3	4
Serial No.	Items	Amount of Money in Birr	
		Beginning of year	End of year
1	Payable debt		
2	Receivable		

Part 5 – Fixed Assets of the Enterprise

1	2	3	4	5	6	7
Serial No.	Type of fixed assets	Value in the beginning of year	Investment in fixed assets	Sold and disposed fixed assets	Depreciation	Net value of fixed assets $7 = (3+4) - (5+6)$
1	Housing/buildings					
2	Other construction works					
3	Vehicles					
4	Machines/implements etc.					
5	Office furniture and the likes					
6	Total					

Part VI – Value of Stock

1	2	3	4	5
Serial No.	Item	Value in the Beginning of year	Value in the end of year	difference 5 = 4 - 3
1	Commodities purchased for sale			
2	Other stocks (fuel, packaging material, etc.)			
3	Total			

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Part VII –Revenue of the Enterprise

7.1 – Sales Revenue

1	2	3	4	5
Serial No.	Type of commodities sold	code	Revenue in Birr	Period of revenue in months
1				
2				
3				
4				
5				
6	Other commodities sold			
	Total			

7.2 – Miscellaneous Revenue

1	2	3	4
Serial No.	Type of Revenue	Revenue in Birr	Period of revenue in months
1	Interest		
2	Commission		
3	Income from renting		
4	Share income		
5	Revenue obtained from insurance		
6	Others (specify)		
7	Total		
8	Aid from donors		
9	Total		

Part 8 – Supplementary Information

1	2	3
Serial No.	General questions	code
1	What was the major problem encountered while launching the business? Lack of working space/housing problem = 1 Unavailability of commodities = 2 Lack of information / advisory service = 3 Increasing prices of commodities = 4 Restriction of government rules and regulations = 5 Lack of skill = 6 Shortage of capital = 7 Absence of loan services = 8 No problems encountered = 9 Others (specify) = 10	<input data-bbox="1321 667 1419 743" type="text"/>
2	What was the major problem encountered while running the business during the survey period? Lack of skill = 1 Labour union problems = 2 Lack of information / advisory service = 3 Problems posed by government functionaries = 4 Shortage of working capital = 5 Ambiguity of rules and regulations = 6 Not profitable = 7 Limited marketability = 8 Lack of working space/housing problem = 9 Limitation on mobility = 10 Problems with obtaining work permit = 11 Cultural influence = 12 Limited capacity of running the business = 13 Shortage of commodities = 14 Others (specify) = 15 No problems = 16	<input data-bbox="1321 1087 1419 1184" type="text"/>
3	Does the enterprise have any plan of changing the current business? Yes = 1 No = 2 I don't know = 3 If the answer is 2 or 3 skip to question number 5.	<input data-bbox="1321 1451 1419 1526" type="text"/>
4	If the answer to question number 3 is 1, What is the major reason for changing? To change to a better sphere of activity = 1 The current business is not profitable = 2 Shortage of customers = 3 Inconvenient location of the business = 4 Others (specify) = 5	<input data-bbox="1321 1633 1419 1709" type="text"/>

Part 8 – Supplementary Information

1	2	3
Serial No.	General questions	code
5	What is the major problem encountered by the enterprise to expand its business? No problems = 1 Excessive tax = 2 Restrictions of government rules and regulations = 3 Unfair competition among big enterprises = 4 Competition among small enterprises = 5 Shortage of commodity supplies = 6 Lack of working space/housing problem = 7 Lack of working machines/instruments = 8 Shortage of working capital = 9 Unavailability of loans = 10 Shortage of markets = 11 Others (specify) = 12	<input data-bbox="1308 611 1406 709" type="text"/>
6	How can the government offer help in running the business? Provision of working space = 1 Provision of house to rent = 2 Facilitating the availability of markets = 3 Facilitating the availability of loans = 4 Issuing rules and regulations that encourage businesses = 5 Facilitating the availability of commodities and services = 6 Provision of technical training = 7 Provision of training in accounting and trade businesses = 8 Others (specify)	<input data-bbox="1308 989 1406 1087" type="text"/>

Enumerator's name signature date/...../.....

Supervisor's name signature date/...../.....